



CFMA | GREATER CINCINNATI

Business Succession Strategies, With an Emphasis on Employee Stock Ownership Plans (ESOPs)

February 3, 2017

11:00 am - 1:30 pm

Maketewah Country Club
5401 Reading Road
Cincinnati, OH 45237

PRESENTED BY:

Bruce Lazear & Sherri
Lazear Lazear Capital
Partners, Ltd

Business Succession Planning -Seller's Objectives & Alternatives

The ESOP Alternative

Tax Issues -The ESOP Transaction
Process
Timeline
Parties

Case Study of Construction Industry ESOP Transaction

Sources and Uses of Capital, Debt Structure, Debt Repayment, and Cash Flow

Friday, February 3rd

		Price	
11:00 am - 11:30 am	Registration & Networking	\$20.00	CFMA Members & Employees
11:30 am - 12:00 pm	Lunch Buffet	\$25.00	Non-Members
12:00 pm - 1:30 pm	Program		

To register for the event, please visit <http://grcincinnati.cfma.org/Events/>

Non-members are limited to two (2) events before membership is required.

Any questions, please contact Mark Nelson at 513 624-1746 or mark.nelson@assuredptrnl.com

About our Speakers from Lazear Capital Partners, Ltd.



Bruce Lazear is the founding Partner of Lazear Capital Partners, Ltd. He founded Lazear Capital in 1999 to fill a void that he perceived in the marketplace for a middle-market oriented financial advisory firm to assist entrepreneurial owners with their Mergers and Acquisition (“M&A”) activity. Bruce has extensive Merger and Acquisition experience, having led the negotiation of over 300 transactions. His key focus is assisting business owners in the sale of their companies. Bruce has led buy-side, sell-side, ESOP and Management Buyout transactions for over 30 years. In addition, he has also been involved with numerous distressed company transactions, culminating in recapitalizations, going concern sales and liquidations. Bruce has also negotiated numerous corporate finance transactions in support of the firm’s M&A activities.

Bruce is an attorney, having received his JD from The Ohio State University College of Law. He received his BA in Economics, magna cum laude, with Honors in Liberal Arts and Distinction in Economics from The Ohio State University.



Sherri Lazear is the General Counsel of Lazear Capital Partners, Ltd. She has more than 30 years of experience as a litigator at BakerHostetler, a major national law firm, with an emphasis on construction, bankruptcy and real estate litigation and alternative dispute resolution. Ms. Lazear is the leader of the Lazear Capital Litigation Solutions Group, in which she assists parties in resolving complex commercial disputes through transactional solutions. She also assists clients in ESOP transactions in the construction, architectural and engineering fields.

Ms. Lazear received her JD, cum laude, from the Moritz College of Law at The Ohio State University and received her BA in Journalism, cum laude, from The Ohio State University. She is an Adjunct Professor at the Moritz College of Law and serves on numerous non-profit boards in Central Ohio.