



CONSTRUCTION FINANCIAL MANAGEMENT ASSOCIATION

The
South
Jersey
Chapter

Message from the President

Hello Everyone,

I hope this newsletter finds everyone well, recovering from the 1st quarter, and ready for summer. However, before summer commences, we have one more seminar in store for you, and it is a great one!

For the first time, the South Jersey Chapter is hosting a course offered by CFMA National, and taught by our own *Kevin Foley*, a *General Member* of both Philadelphia and SJ as well as a Past President of Philadelphia CFMA, and *Tony Stagliano*, a founder of the Philadelphia Chapter as well as an *Associate Member* of SJ. Between the two, they bring over a half century of experience in construction (rumor is they started in their teens!). They will be presenting *Treasury Management I and II*. We have not presented this topic in the past, so come out, learn, share your knowledge, network, and have some fun on Wednesday, June 1st, 2016. Registration is opening soon, but you can

pre-register with your credit card at <https://squareup.com/store/CFMASNJ>.



I spent this past weekend in Atlantic City, working on the planning for the *17th Annual Mid-Atlantic Conference*. On Friday, Dave Holmes and Ryan Hennigan from the MD and DC chapters, joined me for a meeting with the conference managers. We worked on menus, site preparation, and a few surprises for the Reception on Sunday, September 25th. Saturday was spent on the Boardwalk and at Steel Pier, where we tested the Sling Shot to make sure it is safe for your family (and it is!) - the Pier is so much fun, bring your family for the weekend and enjoy it. They are hosting a music festival on Saturday the 24th, complete with a Silent Disco under the pier! Details to follow, but I think this is something you do not want to miss. I was very impressed with the work done on the Boardwalk and building facades over the winter. After what I saw and experienced this weekend, I can tell you that AC is coming back, being family friendly, and a great place to spend a fall weekend! The hotels were crowded, the boardwalk fun, and there was excitement in the air. *Book your hotel room at Resorts before June 1st and be entered in a promotion to win a free stay for two, complete with dinner!*

Looking forward to seeing you at our June 1st event!!!!

Kimberly A. Hullfish, CCIFP



Mental Health in the Construction Industry

Kimberly A. Hullfish

May of you remember and are still in touch with Cal Beyer, a long time CFMA member. South Jersey was very lucky to have him be part of our chapter for about a year, before he moved to the West Coast for a great opportunity, but his presence will always remain in this chapter.

While a difficult subject matter, I think it is important that CFMA participates in this Alliance and be a place for resources to assist our members, their companies, their employees. All too often we are too busy with our work and personal lives that signs

Since moving to that "other" coast, Cal has joined the National Action Alliance for Suicide Prevention as an Executive Committee Member, has written articles on the subject matter, and even been invited to the White House for a forum on Men's Health. We are very proud of him, and want to support him in his endeavors on this very difficult topic.

“ Our members are stewards of the financial health of their organizations. Nothing is more important to a construction company than protecting and supporting its most valuable asset: human capital. CFMA is proud to be at the forefront of this important initiative.”
Stuart Binstock
President & CEO, CFMA

which are obvious in hindsight go unnoticed in the present. Sometimes a simple gesture, a smile, a genuine "If you need anything..." is all it takes to open a dialogue and make a difference in someone's life.

Joe Artale plans on working with Cal to bring a Summit to the NJ Area, possibly in-

Cal has recently written

"The overwhelming support from sponsors and the strong participation by contractors reinforces that the time has come for this topic. Great strides have been made in breaking the wall of silence around mental health and suicide prevention. Contractors want to learn how to build a caring culture to help their employees get the assistance they need to cope with life struggles. I've never been more proud to be a CFMA member."

volving neighboring chapters. If you are interested in helping him, please email him at jartale@cabbonizio.com or call him at 856.228.2600. Your assistance in making this happened will be sincerely appreciated!

Cal has given us some links to read, and that is our Book Club Corner this month! Please share spread the word.

Do well in this life. More importantly, Do Good.

Membership Corner

****RENEWALS were due 3/31/2016! Visit www.cfma.org Today!****

Did you know?

Sharing the knowledge and networking CFMA brings to you is a great reward in itself!

****Members can bring A Contractor new to CFMA for free! ****

Contact membership and help spread the knowledge that is SJ CFMA!

******* Contact Mark Purfield, Chair of Membership @ mark_purfield@ajg.com Or Joe Artale, Co-Chair @ jartale@cabbonizio.com *******



pate on the panel.

Finally, December 7th will bring another great topic TBD!! Mark your calendars now and we look forward to seeing everyone there!

2016
SOUTH JERSEY SPRING PROGRAMS

Our Programming Year is coming to an end, but we are getting ready for the fall!

June 1st brings us something new. We will have a four hour class on Treasury Management, led by Kevin Foley and Tony Stagliano. We will be utilizing the text books from National, and you will leave with these books to refer back to. This seminar will begin at 2pm, so put it on your calendar now!

September 7th opens our 2016-2017 year with a Banking and Surety pro-

gram. The committee is looking for Speakers to help bring a new twist to an important topic.. Please contact Nia Coombs, Chair, with your ideas at ncoombs@capitalbanknj.com.

October is National Membership Month, and since SJ is the host for the Mid-Atlantic Conference, we are offering a Networking Event LATER IN THE MONTH — OCTOBER 19TH! Please mark the date change, as Chad Rosenberg will be hosting a Wine and Cheese Event like none other you have ever attended. Details to follow!

November 2nd will bring our Annual Tax Planning / Year End Update. Contact Mike Viens or Nia to partici-

Book Club—Mental Health in the Construction Industry

Kimberly A. Hullfish

The Article in the month’s Newsletter deals with Mental Health in the Construction Industry and the dialogue that Cal Beyer is spearheading in CFMA. Cal has provided us with links to various resources, and the Programming Committee for the South Jersey chapter believes in this topic. Partnership for Workplace Mental Health (Suicide Prevention Finds a Home at RK)

<http://www.workplacementalhealth.org/Publications-Surveys/RK-Promotes-Mental-Health.aspx>

ARTICLE in *CFMA Building Profits* (Nov/Dec 2015) by Sally Spencer-Thomas & Cal Beyer

<http://www.cfma.org/content.cfm?ItemNumber=3999>

ARTICLE in *Risk & Insurance* (11/4/15) – references work being done by Cal Beyer & Sally Spencer-Thomas

<http://www.riskandinsurance.com/contractors-grapple-with-employee-suicide-risk/>

Partnership for Workplace Mental Health: <http://www.workplacementalhealth.org/www.suicidepreventionlifeline.org>



Save the Dates:

National Conference: San Antonio, TX, June 25—29, 2016

2016 Mid Atlantic Conference, Atlantic City, NJ, September 25th and 26th 2016

CONSTRUCTION FINANCIAL MANAGEMENT ASSOCIATION OF SOUTH JERSEY

SEPTEMBER
25TH & 26TH, 2016



THE 17TH ANNUAL
MID-ATLANTIC
CONFERENCE

GO BACK TO WHERE IT ALL BEGAN!
BACK TO ATLANTIC CITY, THE DESTINATION OF THE FIRST NATIONAL
CONFERENCE, APRIL 1983!



***JOIN US! NETWORKING. FAMILY FUN. EDUCATION.
COME FOR THE SEMINARS, STAY FOR THE WEEKEND!
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**2016
SHARE
THE KNOWLEDGE!
NETWORK!**

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**2016
LEAD!
GROW!
BE QUINTESSENTIAL!**