



CFMA VoS Chapter News

March 2020

Thank You for The Opportunity to Serve as Your Chapter President!!

Karl Kortman, 2019/20 CFMA VoS Outgoing President's Letter



Valley of the Sun Chapter Members,

Thank you for the opportunity to be your chapter President this past year. It has been my honor to serve in this capacity. As a chapter, we have some momentous highlights in which to take pride:

- At the National Convention in Las Vegas we were awarded the Chapter of the Year. David James and Marge Weber were given national awards for their outstanding contributions to CFMA and ICCIFP.
- Michelle Walker continues to be a thought leader and representative on a national level for construction suicide prevention.
- Our members contributed over \$4,000 this year to the UMOM Back to School Drive and to the families of the 4th grade classroom of Esperanza School to have both a Thanksgiving Dinner and a Christmas Party where we were able to gift four presents for each child.
- Over 40 new members have joined our chapter since April of last year.

As your chapter President, I would like to extend my thanks to the board for your support of my leadership, and for the vision you continue to move forward. Your leadership continues to set the stage for relevant support and innovation to our membership.

A special thanks to Lisa Sullivan, Christine Kettelkamp and Randy Brammer for help in leading as officers. Your ideas and support were a complement to our mission.

A special thank you to Stephanie Weadock, chapter administrator, for your procedural and organizational skills, and for thinking a step ahead of the responsiveness we need for our association and its members.

And, thank you to each and every one of you as members for your involvement, for your collaborations, and for your ongoing collegial dialogues which allow us to benefit from one

another in a dynamic industry.

I am proud of all the progress we have made this year with our membership initiatives and the progress we have experienced with member engagement. I am excited for the strategic planning currently in progress to make sure our members will have continued opportunities to learn and grow as leaders. I am confident with the vision that our board and committee chairs have for our future.

Thank you again for all your support.

Karl Kortman

Nominate for Best Under the Sun: General Contractor and Subcontractor!

Nomination deadline: March 30, 2020

2020 Construction Executive of the Year Banquet



Email vosadmin@cfma.org your nominations for an outstanding individual for this year's Best Under the Sun General Contractor and Sub Contractor.

Any questions please email [Michelle Walker](#) or [Jared Asay](#), event co-chairs.

CFMA Valley of the Sun
Construction Executive of the Year
April 24, 2020

This annual CFMA VoS event promotes the organization to construction industry leaders and honors individuals who have made extensive contributions to the construction industry and community. We highlight the achievements of CFMA and reward our exceptional Valley of the Sun members. Sponsors receive recognition pre-event marketing and at the event and have the opportunity to network with influential individuals in construction. This is an industry event you do not want to miss!



Mountain Shadows Resort
5445 E. Lincoln Drive, Scottsdale, 85253
6:00PM - 9:30PM

[Click here to download the sponsorship/registration form](#)

[Click here to download the individual registration form](#)

[Better yet, click here to sponsor/register online](#)

February Luncheon Program Recap!

CFMA VoS Member Lunch and Annual Meeting, February 20, 2020
by Marj Weber

Since I became a member in May 1994, I have attended most, if not all of our Annual Meetings. I will let the readers do the math! And again, it was gratifying to see a full house and many more than were needed for a quorum. My job is to recap this meeting for those that were unable to attend.

To make time for our busy agenda, the announcements were kept to a minimum. Michelle Walker and Jared Asay as Co-Chairs of the 20th Annual Construction Executive of the Year event announced the winners of Executive of the Year GC - James Murphy, Willmeng Construction; Executive of the Year Subcontractor - Mike Brewer, Brewer Companies; and Emerging Executive of the Year - Katie Perry, Haydon Building Company. Doug Pruitt was previously announced as the recipient of the Pioneer Award. Michelle and Jared encouraged attendance and promoted the great sponsorship opportunities for the Event. As this is the 20th Anniversary of the EOY and the 35th Anniversary of our Chapter, you can expect some surprises and past winners to be present.

After quick announcements from Membership, Scholarship (CFM Academy) and Dave James (TPT), the Chair of the Chapter's Succession Planning Committee brought our meeting to order to vote on the members nominated for the next fiscal year of 2020-2021. The membership approved the election of the following Officers: President - Lisa Sullivan of McCarthy; Vice-President - Christine Kettelcamp of JENCO; Treasurer - Danielle Puente of

DP Electric; and Secretary - Lindsey Benson of CBIZ. New Board Members elected are: Ryan Sprigg of EMC Insurance, Vincent Burke of UMB and Jennifer Jarrell of FNF Construction, Inc. Thanks were extended to those leaving our Executive team, with special acknowledgement to Jennifer Hopper as past president of our Chapter. And the 2020 Annual Meeting was adjourned for one more year.



Lisa Autio and Eric Pach Lead the Annual Meeting

On to the program for the day "Executive Perspective Panel" with Jeff Banker, Banker Insulation; Casey Cartier, Jokake; Bryan Kuster, McCarthy; and Justin Martin, Corbins Electric. Our newly elected 2020-2021 President, Lisa Sullivan was Moderator for the group. Topics discussed include Labor shortage and retainage; outlook on the future economy and construction; Technology and how has it been used to an advantage or disadvantaged in their companies; and any preparation for a potential downturn. This turned out to be an informative and lively session with some excellent insights into both GC and Sub-Specialty contractor management techniques.



Incoming President, Lisa Sullivan, Moderating the Panel Discussion

The panel did agree on several issues, first, and a 'light bulb' moment for me, they all thought the key to keeping employees is the company culture. There should be one on one conversations with management and lower level employees in all departments, asking the question what is your vision for your future at this company, and then helping that employee realize his/her goals. The discussion on the future economy and construction led to a consensus that work will continue to be plentiful in the next 2 to 3 years, though the election could affect it negatively. The panelists also emphasized that the use of technology has allowed their companies to improve and certainly moved them into the 21st century. All in all, the Annual Meeting was a success with a full house and an interesting educational session. I hope to see you at the March meeting!





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