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What We've Learned From Tax Reform



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Agenda

- Highlight key items of tax reform
- Bonus depreciation
- Real property trade election
- Pass-through business deduction
- Parking fringe benefits
- Entity structure
- Additional Opportunities

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Reduced Corporate Tax Rates

| Taxable Income | Previous Law | TCJA |
|---------------------------|--------------|------|
| \$0-\$50,000 | 15% | 21% |
| \$50,001-\$75,000 | 25% | |
| \$75,001-\$100,000 | 34% | |
| \$100,001-\$335,000 | 39% | |
| \$335,001-\$10,000,000 | 34% | |
| \$10,000,001-\$15,000,000 | 35% | |
| \$15,000,001-\$18,333,333 | 38% | |
| More than \$18,333,333 | 35% | |

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Reduced Individual Income Tax Rates

| 2018 | | <i>Single Ordinary Rates</i> | 2019 | |
|-------|-------------------|------------------------------|-------------------|--|
| Rate* | Bracket | Rate* | Bracket | |
| 10% | \$0–9,525 | 10% | \$0–9,700 | |
| 12% | 9,526–38,700 | 12% | 9,701–39,475 | |
| 22% | 38,701–82,500 | 22% | 39,476–84,200 | |
| 24% | 82,501–157,500 | 24% | 84,201–160,725 | |
| 32% | 157,501–200,000 | 32% | 160,726–204,100 | |
| 35% | 200,001–500,000 | 35% | 204,101–510,300 | |
| 37% | More Than 500,000 | 37% | More Than 510,300 | |

*Plus 3.8 percent net investment income tax on unearned income when modified adjusted gross income exceeds \$200,000 (\$250,000)
Expires after December 31, 2025



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Repealed Corporate AMT

- Permanent repeal for tax years beginning after December 31, 2017
- Remaining alternative minimum tax (AMT) credits refundable
 - 2018–2020 tax years
 - Reduce regular tax liability by any available AMT credit
 - 50 percent of any excess AMT credit is refundable
 - 2021 tax year
 - Any remaining AMT credit carryforward is refundable




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Limited or Eliminated Deductions

- Business entertainment
 - Eliminated 50 percent deduction for amounts paid or incurred after December 31, 2017
 - Amounts for expenses previously fully deductible under specific exceptions are retained
- Business meals for employers
 - Limited deduction for amounts paid or incurred for otherwise allowable food/beverage expenditures to 50 percent
 - Certain exceptions still allow a full deduction



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Limited or Eliminated Deductions

- Business meals for employees
 - Did not change under the TCJA
 - Value of food/beverages provided is excluded from employee's income if it fits into one of these categories
 - Meals provided as a de minimis fringe benefit, e.g., coffee & doughnuts
 - Meals provided at an on-premises, employer-operated eating facility that are considered a de minimis fringe benefit, e.g., a cafeteria
 - Meals provided to employees for convenience of employer at employer's business location, e.g., meal provided to an employee over lunch so he/she is there to take an emergency call



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Expanded Capital Recovery Provisions

- Enhanced bonus depreciation
 - September 28, 2017–December 31, 2022 – 100 percent
 - Reduces by 20 percent per year thereafter through 2026
 - Available for both new & used assets
 - Made changes to qualified improvement property, creating unintended need for technical correction
 - Does not impact accounting for long-term contracts



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Expanded Capital Recovery Provisions

- Expanded §179
 - Up to \$1,020,000 for 2019 (adjusted annually for inflation)
 - Phase out beginning at \$2,550,000 of assets placed in service for 2019
 - Definition of qualified property expanded to include certain improvements to nonresidential real property, including roofs, HVAC systems, fire protection & alarm systems & security systems



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Modified & Added Loss Limitations

Net Operating Loss (NOL)

- Modified NOL deduction
- Limits deduction to 80 percent of taxable income for losses arising in tax years beginning after December 31, 2017
- May generally not be carried back
- Carried forward indefinitely

Excess Business Loss Limitation

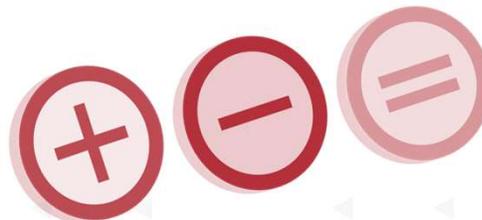
- Limits aggregate deductions attributable to trades or businesses over the aggregate gross income/gain to \$255,000 for single filers (\$510,000 MFJ) in 2019
- Any excess losses treated as an NOL



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Limited Business Interest Expense

- Deduction generally limited to sum of
 - Business interest income
 - Floor plan financing interest
 - 30 percent of adjusted taxable income (ATI)




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Limited Business Interest Expense

- ATI = taxable income with following adjustments
 - +/- items of income, gain, deduction or loss not properly allocable to trade/business
 - + depletion, depreciation & amortization for taxable years beginning before January 1, 2022
 - + net business interest expense
 - + NOL
 - + QBI deduction



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Limited Business Interest Expense

- Limitation does not apply to
 - Businesses with average gross receipts \leq \$25 million (affiliated group basis)
 - Regulated public utility businesses including electric cooperatives
 - Real property businesses & farming businesses (including agricultural & horticultural cooperatives) may elect not to be subject to limitation provided they use ADS method for depreciation

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Limited Business Interest Expense

- Real property trades can elect out of provision
 - Requires depreciation of residential & nonresidential property under ADS lives (30 & 40 years respectively)
- What trades qualify?
 - Real property development, redevelopment, construction, reconstruction, acquisition, conversion, rental, operation, management, leasing or brokerage trade or business



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Created New 20 Percent Deduction

- New IRC Section 199A provides 20 percent deduction of domestic qualified business income (QBI) for individuals, trusts & estates for 2018–2025 tax years
- When taxable income exceeds \$160,700 (\$321,400 for joint filers or surviving spouse) in 2019, limitations partially apply until taxable income reaches \$210,700 (\$421,400)
 - W-2 wages
 - Qualified property
 - Specified service trade or business

Expires after December 31, 2025




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Created New 20 Percent Deduction

- Aggregation options
 - 50% or more common ownership
 - Ownership exists for majority of year including last day of tax year
 - Can't aggregate with an SSTB
 - Must meet two of the following:
 - Businesses are similar or products, property or services are commonly sold together.
 - Centralized business management or facilities
 - Businesses rely upon each other.



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Created New 20 Percent Deduction

- Issues with the wage limitations
 - Guaranteed payments do not count
 - Wages paid by a management company cannot be allocated
 - PEO wages do qualify



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Example 1: Full Deduction

Facts

- Sole proprietorship
- Filing status is single
- Manufacturer of widgets
- No employees
- For tax year ending December 31, 2018
 - Taxable income of \$100,000
 - Compensation to owner: \$0
 - Qualified business income of \$100,000
 - Purchased widget-making machine for \$100,000

QBI deduction = \$20,000

- 20 percent of QBI \$20,000
- 50 percent of W-2 wages \$0 ($\$0 \times .50 = \0)
- 25 percent of W-2 wages + 2.5 percent of unadjusted basis of qualified property \$2,500 ($\$100,000 \times .025 = \$2,500$)

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Example 2: Limited to UBIA

Facts

- Sole proprietorship
- Filing status is single
- Manufacturer of widgets
- No employees
- For tax year ending December 31, 2018
 - Taxable income of \$1,000,000
 - Compensation to owner: \$0
 - Qualified business income of \$1,000,000
 - Purchased widget-making machine for \$1,000,000

QBI deduction = \$25,000

- 20 percent of QBI \$200,000
- 50 percent of W-2 wages \$0 ($\$0 \times .50 = \0)
- 25 percent of W-2 wages + 2.5 percent of unadjusted basis of qualified property \$25,000 ($\$1,000,000 \times .025 = \$25,000$)

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Example 3: Limited to Wages

Facts

- S corporation
- Filing status is single
- Manufacturer of widgets
- No employees other than owner
- For tax year ending December 31, 2018
 - Taxable income of \$1,000,000
 - Compensation to owner: \$100,000
 - Qualified business income of \$900,000
 - Purchased widget-making machine for \$1,000,000

QBI deduction = \$50,000

- 20 percent of QBI \$180,000
- 50 percent of W-2 wages \$50,000 ($\$100,000 \times .50 = \$50,000$)
- 25 percent of W-2 wages \$50,000 ($(\$100,000 \times .25) +$
 $+ 2.5$ percent of unadjusted basis of qualified property $(\$1,000,000 \times .025) = \$50,000$)



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SCENARIO 1: QBI DEDUCTION

| | Previous Tax Law | | New Tax Law | |
|---------------------------------------|------------------|------------------|------------------|------------------|
| | Corp | S Corp | Corp | S Corp |
| Business income | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 |
| Qualified business income deduction | 0 | 0 | 0 | 200,000 |
| State income tax (entity level) | -- | -- | -- | (200,000) |
| State income tax (shareholder level) | (60,000) | -- | (60,000) | -- |
| Taxable income | 940,000 | 1,000,000 | 940,000 | 800,000 |
| Federal income tax on business income | (319,600) | (325,623) | (197,400) | (226,499) |
| Tax on distribution to owner | (184,879) | -- | (221,295) | -- |
| Total tax | (564,479) | (385,623) | (478,695) | (286,499) |
| Net cash to owner | \$435,521 | \$614,377 | \$521,305 | \$713,501 |
| Combined effective tax rate | 56.45% | 38.56% | 47.87% | 28.65% |



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SCENARIO 2: NO QBI DEDUCTION

| | Previous Tax Law | | New Tax Law | |
|---------------------------------------|------------------|------------------|------------------|------------------|
| | Corp | S Corp | Corp | S Corp |
| Business income | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 |
| Pass-through business deduction | 0 | 0 | 0 | 0 |
| State income tax (entity level) | -- | -- | -- | -- |
| Taxable income | 940,000 | 1,000,000 | 940,000 | 1,000,000 |
| State income tax (shareholder level) | -- | (60,000) | -- | (60,000) |
| Federal income tax on business income | (319,600) | (325,623) | (197,400) | (300,499) |
| Tax on distribution to owner | (184,879) | -- | (221,295) | -- |
| Total tax | (564,479) | (385,623) | (478,695) | (360,499) |
| Net cash to owner | \$435,521 | \$614,377 | \$521,305 | \$639,501 |
| Combined effective tax rate | 56.45% | 38.56% | 47.87% | 36.05% |

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SCENARIO 3: RETAIN 50% OF INCOME

| | Previous Tax Law | | New Tax Law | |
|---------------------------------------|------------------|------------------|------------------|------------------|
| | Corp | S Corp | Corp | S Corp |
| Business income | \$1,000,000 | \$1,000,000 | \$1,000,000 | \$1,000,000 |
| Pass-through business deduction | 0 | 0 | 0 | 0 |
| State income tax (entity level) | -- | -- | -- | -- |
| Taxable income | 940,000 | 1,000,000 | 940,000 | 1,000,000 |
| State income tax (shareholder level) | -- | (60,000) | -- | (60,000) |
| Federal income tax on business income | (319,600) | (325,623) | (197,400) | (300,499) |
| Tax on distribution to owner | (92,440) | -- | (110,647) | -- |
| Total tax | (472,040) | (385,623) | (368,047) | (360,499) |
| Net cash to owner | 217,760 | 114,377 | 260,653 | 139,501 |
| Net cash retained in business | 310,200 | 500,000 | 371,300 | 500,000 |
| Total net cash after taxes | \$527,960 | \$614,377 | \$631,953 | \$639,501 |
| Combined effective tax rate | 47.20% | 38.56% | 36.80% | 36.05% |

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Created New 20 Percent Deduction

- Additional resources available at bkd.com/taxreform
 - ["Pass-Through Business Deduction" flowchart](#)
 - ["The Qualified Business Income Deduction Under the Tax Cuts and Jobs Act" white paper](#)
 - "Simply Tax" podcast
 - [Episode 54: "Putting the §199A Pieces Together"](#)
 - Webinars
 - ["The QBI Deduction: Insights on the Latest Guidance"](#)



Expires after December 31, 2025



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Limited or Eliminated Deductions



- Fringe benefit deductions
 - Qualified transportation fringe benefits not deductible
 - Employee reimbursed moving expenses not excludable from employee income



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Entity Choice Options

- Why be a C corporation?
- Why be an S corporation?
- Why be a partnership?



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Added Qualified Opportunity Zones



- **Qualified opportunity (QO)**

- **Zones:** low-income census tracts identified by stats
- **Fund:** corporation or partnership that invests in QO zone property

- Businesses with substantially all tangible property owned or leased in QO zone
- Cannot be golf course, country club, gaming, etc.



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Added Qualified Opportunity Zones

Temporary Deferral of Gain

- 180-day reinvestment of gain directly in fund
- Deferral ends on earlier of date of next sale, or 2026
- Percentage of deferred gain recognized depends on length of holding period
 - < 5 years: **100 percent**
 - > 5 but < 7 years: **90 percent**
 - > 7 years: **85 percent**



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Questions?

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Thank You!

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