

Medcare MSO Global is the 3rd largest USA-based Healthcare IT organization in Pakistan, with 800+ people on board. We implement best practices and adopt state-of-the-art technology tools to achieve results. We are seeking a highly skilled and experienced Senior Manager - New Ventures to join our team and lead our efforts in identifying and evaluating potential growth opportunities. This is an exciting opportunity for a motivated individual with strong analytical and business due diligence skills to contribute to our organization's expansion and success.

Role Overview:

As the Manager - New Ventures, you will play a crucial role in shaping our company's growth strategy by identifying, evaluating, and executing new business opportunities. You will be responsible for conducting thorough analyses, assessing risks and rewards, and providing strategic recommendations to the senior leadership team. Your expertise in financial analysis and strong business acumen will be essential in identifying and capitalizing on potential ventures that align with our strategic objectives.

Position: Manager - New Ventures

Location: MM Alam, Lahore

Shift timing: 02:00 pm – 11:00 pm

Reporting Line: CEO and CFO

Key Responsibilities:

- Identify and evaluate potential new business opportunities, including mergers, acquisitions, partnerships, and joint ventures.
- Conduct comprehensive financial analysis and due diligence to assess the viability and profitability of potential ventures.
- Develop and maintain financial models to evaluate investment returns, cash flow projections, and valuation scenarios.
- Collaborate with cross-functional teams to assess market trends, competitive landscapes, and industry dynamics to inform investment decisions.
- Prepare detailed investment proposals, including comprehensive reports, presentations, and recommendations for executive-level review
- Work closely with legal, finance, and other departments to ensure the smooth execution of new ventures and compliance with regulations.
- Monitor and track the performance of existing ventures, identifying areas for improvement and providing strategic guidance to maximize profitability.
- Stay updated on industry developments, emerging trends, and market conditions to identify potential opportunities and mitigate risks.

Qualifications and Skills:

- CFA or ACCA or MBA Finance is required.
- Proven experience in financial analysis, investment evaluation, and business due diligence
- A minimum of 3-4 years of relevant work experience, including exposure to mergers and acquisitions, financial modeling, and deal structuring
- Strong analytical skills with the ability to assess complex financial information and market data.
- Excellent business judgment and strategic thinking, with a track record of making sound investment recommendations.
- Exceptional communication and presentation skills, with the ability to effectively convey complex information to executive-level stakeholder.
- Strong project management skills, with the ability to prioritize and manage multiple initiatives simultaneously.
- Demonstrated ability to work collaboratively in cross-functional teams and influence key stakeholders.
- High level of integrity, professionalism, and discretion in handling confidential information
- Demonstrated ability to work independently, manage multiple projects simultaneously, and meet deadlines.

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