

We are seeking a skilled and experienced Capital Markets Analyst/Associate to join our team, focusing on debt transactions. This role demands a professional with a proven track record in modeling and executing complex debt market transactions. The ideal candidate will possess a unique blend of technical expertise and creative flair, essential for designing innovative debt structures. This is a part-time role with an opportunity to transition to full-time.

Key Responsibilities:

- **Debt Transaction Modeling:** Create and manage sophisticated models for debt market transactions. This involves understanding and implementing complex debt structures tailored to specific transaction requirements.
- **Process Management:** Oversee the entire transaction process from inception to completion. This includes due diligence, structuring, documentation, and closing of debt transactions.
- **Relationship Building:** Cultivate and maintain strong relationships with lenders, investors, and potential customers. This will involve identifying and engaging with key stakeholders to facilitate transactions.
- **Communication:** Serve as a bridge between various parties, ensuring clear and effective communication of needs, terms, and conditions of transactions.
- **Market Analysis:** Continuously monitor and analyze debt markets to identify trends, opportunities, and risks. Provide insights and recommendations to support decision-making.
- **Team Collaboration:** Work closely with internal teams, including finance, legal, and business development, to ensure alignment and successful execution of transactions.

Requirements:

- Bachelor's degree in Finance, Economics, or a related field. A Master's degree or professional certification (e.g., CFA) is preferred.
- 1-3 years of experience in capital markets, specifically focusing on debt transactions.
- Strong experience in modeling complex debt structures and transactions.
- Demonstrated ability to manage transaction processes end-to-end.
- Excellent relationship-building skills, with a proven track record of working with lenders and clients.
- Strong communication and negotiation skills.
- Ability to work in a fast-paced, dynamic environment.
- Creative problem-solving abilities and a proactive approach to challenges.

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