

Job Description for Manager - Advisory Services

Reporting to Senior Management

Synergistic Financial Advisors (“SFA”) is providing corporate finance advisory services in Pakistan as well as in International markets with a primary focus towards the GCC region. SFA is providing analytical services to renowned Advisory and Private Equity firms located in Kingdom of Saudi Arabia (“KSA”). SFA seeks a Manager to work directly under the senior executives to provide financial advisory services to our clients in KSA. Purpose of the position is to ensure that all relevant information has been gathered and assessed in the most efficient and cost-effective way, the Resource should be able to analyze data and draw recommendations based on client’s needs and market research findings (primary and secondary research), keeping in mind the project scope of work and timeline. Resource should be able to present findings and recommendations in a concise and visually appealing manner that is convincing and easy to understand.

Job Description

- ❖ Liaise with the clients for the commissioning of the project and coordinate the scope of the work
- ❖ Building strong relationships with clients within the industry as and when required
- ❖ Spearhead the team to conduct primary and secondary research for compilation of market data
- ❖ Develop, lead, oversee and test financial models of different projects and draft investment documents
- ❖ Monitor market conditions and opportunities in all markets
- ❖ Negotiating and structuring financial details projects and transactions
- ❖ Overseeing the tasks of team members and advise them accordingly
- ❖ Determine a creative and effective way to gather missing information.
- ❖ Negotiating and structuring financial details and running transactions
- ❖ Compile the data gathered into standard research reports and publications using an appropriate and creative methodology.
- ❖ Global inbound and outbound transactions with international and national blue-chip clients, emerging companies and private equity firms
- ❖ Develop ideas and recommendations based on information gathered to design and organize a project involving quantitative and/or qualitative methods, as required.
- ❖ Gather, analyze and interpret complicated numerical information, assess and predict financial risks and returns. Use financial modelling to predict outcomes
- ❖ Gather and organize information on industry, competition and company. Update peer analysis and track earnings estimates. Review and comment on research reports

Candidate Profile

- Minimum Four years Bachelor's degree (BBA / ACCA/ MBA (Finance)/ CFA or CFA Candidate's (preferred)
- 4 -5 years experience with an Investment Banking, Research firm, or Corporate Finance Advisory firm
- Ability to work under strict deadlines. Must demonstrate advanced knowledge and ability to work with Excel & Internet navigation. Basic knowledge of MS Word and Power Point is also required
- Excellent financial modeling skills, ability to understand the bigger picture and draft investor documents
- Competent in financial valuations, competent in data research, analysis and interpretation
- Must be an enthusiastic team leader, familiar with multi-disciplined projects involving numerous critical tasks

To Apply: Careers@sfaresearch.com CC: ahmad.din@sfaresearch.com

Candidate Profile