

## **Finance Business Partner**

**GSK, Karachi**

### **Job Purpose**

Finance business partner would be responsible for end-to-end reporting, tracking, and monitoring of SGNA spend; this includes monthly tracking of A&P / SE spend activity wise, aligning with business & medical functions on the YTD / YTG spend with gap / phasing analysis for GEM sign-off commentary, managing overheads allocation both from actual & accrual perspective ensuring completeness & accuracy of data.

The role will be responsible to supervise monthly close and control activities primarily relating to capturing accurate G2N and Opex by having strong alignment with ICSS team to ensure completeness of accruals and accuracy of numbers with respect to spend allocation across business units. Supporting Senior Finance Business Partner (SFP) in plan cycles to ensure accurate submission of financial plans, updates, forecasts, and all ancillary activities in conjunction of Planning exercise, work closely with commercial team in developing financial plans and updates.

### **Education, Experience & Skills**

- Bachelors or Master in finance, CA, ACCA, CPA, CFA
- 5-8 years of corporate finance and/or Big 4 experience required and understanding of commercial operations, reporting, IFRS, auditing, FP&A and business partnering.
- Excellent Communication & Stakeholder management

### **Key Responsibilities**

#### **Business Partnering**

- The role will primarily be responsible for working with the commercial and marketing team to develop ambitious yet achievable financial plan and updates relating to SGNA spend in conjunction with topline growth.
- Carrying out all ancillary planning activities including and not limited to plan phasing (calendarization), exchange and cost flips, submission of plan in financial planning system, preparing GEM offline templates and presentations.
- Support SFP in CCC cycle with preparing summary for movements Vs. last cycles for SFP & FD ensuring active participation of finance by bringing in stock position, YTD / YTG growth, capturing market dynamics for competitive analysis etc.
- Providing financial insight to management on all spend areas to improve return on investment.
- Reviewing SG&A aiming to make recommendations for cost savings.
- Supporting management / business units in provision of financials pertaining to business needs.

- Supporting and at times lead commercial initiatives to bring in operational efficiencies in SG&A.
- Be hands-on with analytical tools (Power BI etc.) to support core business team with data points and leads to action accordingly.

### **Reporting and Analysis**

- Supervising close and control activities on profit and loss, monitoring budget vs actual P&L and submitting commentaries to GEM.
- Providing visibility to the management on performance and spend by providing monthly and Adhoc financial reports per requirement.
- Process improvement initiatives on all reporting and system automation to minimize manual work and efficient reporting that support decision making

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