



## ASSOCIATE, INVESTMENTS

PFM Capital Inc. is seeking to add a new member to its Investment Team as an Associate. **The position will be based in Winnipeg, Manitoba, at PFM's new satellite office.** This is a mid-level position, with material advancement opportunity within the PFM investment team and the opportunity to contribute to various areas within PFM's portfolio and the responsibilities of the broader deal team.

As an Associate, you will be expected to play a leading role in the structuring, due diligence and analysis of new investment opportunities, as well as aid in their origination and structuring under the supervision of senior members of PFM's Investment Team. More specifically, your role will include financial modeling, valuation and market analysis as well as recommending, preparing and presenting investment decisions to PFM's Investment Team and Investment Committee. It will also include an outward-facing role within the Manitoba marketplace, representing PFM's interests at industry events and developing relationships with key local contacts in the pursuit of broad deal origination. Additionally, your role will include involvement in monitoring companies within PFM's portfolio, including providing analysis, reporting, board monitoring, and other tasks in support of the portfolio management decision-making process.

As an Associate based in the Winnipeg office, you will be expected to be able to work independently with the support of a broader team remotely.

The successful candidate will work closely with all PFM team members, with additional support from the Winnipeg-based Director of Manitoba Operations.

### ABOUT PFM CAPITAL INC.

PFM Capital Inc. is an employee-owned investment management firm that is focused on private equity investment in Saskatchewan and Western Canada. Founded in 1989 as a corporate finance company, PFM has been managing private equity and venture capital funds since 1993. PFM currently manages over \$850 million in assets across several funds and has raised over \$1 billion over the last 20 years.

### EXPERIENCE, QUALIFICATIONS & PROFESSIONAL TRAITS

- You enjoy working both independently and in a team setting.
- You demonstrate integrity and honesty. You are outgoing, confident, and passionate.
- You are self-motivated, self-driven and can work independently.
- You can handle stressful situations and manage competing priorities.
- You demonstrate superior analytical skills and are able to clearly communicate analysis both verbally and written.
- Direct experience in corporate finance, M&A or private equity is required.
- Minimum 3 years of direct industry experience.
- Undergraduate university degree required and completion or pursuit of a professional designation (finance, accounting, human resources, legal) preferred.



- Strong emotional and social intelligence.
- Good decision-making abilities under tight timelines and with limited information. Well-organized,
- Willing and able to travel as needed.
- Willing and able to be flexible in working outside of regular office hours as needed.

## DETAILS

This is a mid-level position located in Winnipeg, Manitoba, that may include off hours work, and mild travel within Western Canada. **The position includes working in Regina, Sask., approximately 3 days/month.** PFM offers a competitive compensation package including base salary, bonus potential, health benefits and a pension plan. The position offers opportunities to advance within the organization.

## APPLICATION

Please submit your **cover letter and resume** electronically to [pfm@pfm.ca](mailto:pfm@pfm.ca) before end of day **October 12, 2023**.

We thank all those who apply, however, only candidates chosen for an interview will be contacted.

For more information please visit [www.pfm.ca](http://www.pfm.ca) or contact:

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