CFA Society Pakistan

# Manager/ Senior Manager - Valuations and Modeling - EY Parthenon - Karachi

EY-Parthenon • Karachi Division, Sindh, Pakistan (Hybrid)

## About the job

At EY, we're all in to shape your future with confidence.

We'll help you succeed in a globally connected powerhouse of diverse teams and take your career wherever you want it to go.

Join EY and help to build a better working world.

**The opportunity**

You'll help the VME team address clients strategic planning, transaction and non-transaction related decision-making process including strategic planning, identification and assessment of value creation financial reporting, market valuation for transactional purposes. EY has dedicated teams providing full suite of Valuation, Modeling and Economic Advisory solutions across a range of industries and clients, including:

- Real Estate, Hospitality and Construction (RHC)
- Corporate Business Modeling & Valuations
- Government Public Sector (GPS)
- Economic Advisory (EA)
- Decision Analytics (DA)
- Capital Equipment

**Your Key Responsibilities**

As a VME Manager, you are likely to spend your day focussing on commercial issues, working with management on parts of the acquisition

process or transformation plans and regularly undertake valuations for strategic priorities. You will understand the key business drivers, co-developing our approach with the client, agreeing value measurements, and providing value to the client through insights, factual conclusions, and advice.

You will make technical contributions to valuation client engagements and internal projects by gaining a thorough understanding of the target business and its market, and of clients' issues, performing research and analysis of the target's industry and of quoted companies operating in that sector. You will plan, prepare, and review deliverables in various forms including excel data books, written reports, presentations, and discussions with the client.

In addition, you will also help to create a positive learning culture for junior team members and support their development. You will take the responsibility for own learning and development, provide coaching to others, and participate in upward feedback.

**Skills And Attributes For Success**

Strategic mindset – you will help clients identifying source of value creation and quantifying it. You will need to have a solution-oriented mind-set to act as a truly Corporate Finance advisor to leverage on EY capabilities and assist clients in solving their issues and unlocking potential for value growth

Commercial Acumen – as part of the team you will regularly advise businesses on valuations issues with regards to acquisition, divestitures or restructuring and provide fairness opinions on transactions and restructurings

Regulatory and Accounting knowledge – you will work with management as part of an acquisition process to understand how the value of acquired intangible and financial assets will impact accounting requirements, provide fair value opinion for financial reporting purpose

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Technical knowledge in relation to Corporate Finance and Valuation Fundamentals

**Qualifications & Experience**

- As a minimum, a bachelor's degree in finance, economics, accounting, or business
- At least 6 years of related business valuation work experience
- Modelling and appraisal experience in the various sectors. As a minimum, it is expected you should have performed multiple business valuations (DCF/Guideline Public Companies Method and Precedent Transactions methods) and purchase price allocations, developed complex financial models (including debt financing), prepared feasibility studies and supported on the review of multiple 3rd party appraisal reports.
- In-depth understanding of complex valuation fundamentals [discounts & premiums, option pricing models, PWERM, intangible asset valuation], and experience in market assessment, market sizing and supply-demand gaps analysis
- Broad understanding of IFRS standards related to fair value measurements, business combination, impairment testing etc.

**Ideally, you'll also**

- Have previous valuation and modelling experience in a professional services/Big 4 or similar environment
- Made achievement of, or significant progress towards CFA or other professional certification
- Have understanding of the broader GCC/MENA market
- Have Arabic language skills (preferred although not mandatory)

**What We Look For**

Solution driven individual and “out-of-comfort” zone thinker with demonstrated record of solving complex problems and completing challenging projects. We are looking for candidates who are highly motivated, analytical, logical thinkers with a passion for valuations and have a very strong attention to detail. Being a strong team player is critical with the ability to adapt to changing requirements or deadlines in support of our clients, goals.

**What We Offer You**

At EY, we’ll develop you with future-focused skills and equip you with world-class experiences. We’ll empower you in a flexible environment, and fuel you and your extraordinary talents in a diverse and inclusive culture of globally connected teams. Learn more.

Are you ready to shape your future with confidence? Apply today.

To help create an equitable and inclusive experience during the recruitment process, please inform us as soon as possible about any disability-related adjustments or accommodations you may need.

**EY** | Building a better working world

EY is building a better working world by creating new value for clients, people, society and the planet, while building trust in capital markets.

Enabled by data, AI and advanced technology, EY teams help clients shape the future with confidence and develop answers for the most pressing issues of today and tomorrow.

EY teams work across a full spectrum of services in assurance, consulting, tax, strategy and transactions. Fueled by sector insights, a globally connected, multi-disciplinary network and diverse ecosystem partners, EY teams can provide services in more than 150 countries and territories.

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