

## Manager Investment Banking

The Investment Banking team at Bank AL Habib Limited currently has openings for two Manager level positions. The positions are Karachi based and there is no relocation allowance.

### Job Responsibilities

- Financial Analysis & Modeling: Prepare financial models (DCF, LBO, merger models, etc.), conducting valuations (comparable company analysis, precedent transactions, etc.), and performing financial statement analysis.
- M&A Advisory: Responsible for executing mergers, acquisitions, divestitures, and other corporate restructuring transactions, including conducting industry research, preparing presentations, and supporting due diligence.
- Capital Markets: Responsible raising equity, debt, and hybrid capital for clients through public offerings, private placements, and other capital-raising transactions. Preparation of offering documents, pitch books, and other client deliverables.
- Client Interaction: Lead client meetings, prepare materials and presentations, and create bankable solutions for execution of investment banking mandates.
- Industry Research: Conduct in-depth market research, competitor analysis, and economic analysis to support deal sourcing and execution. Track industry trends and assess market conditions.
- Deal Execution Support: Responsible for execution of project timelines, coordinating with internal teams (legal, compliance, etc.), and ensuring smooth execution of transactions.
- Documentation & Reporting: Prepare high-quality reports, presentations, and memoranda for both internal and client-facing use. Ensure all deal-related documentation is accurately prepared and organized.
- Risk Management: Identify and assess potential risks associated with transactions, ensuring all due diligence and compliance procedures are met.

### Eligibility Criteria

- Education: A Bachelor's degree (or equivalent) in Finance, Business Administration, Economics, Accounting or related field from an accredited university. A Master's degree (MBA, MSc Finance) or a professional qualification (CFA) will be considered a plus.
- Experience: Minimum of 3-5 years of experience in investment banking, corporate banking, financial/ transaction advisory, corporate credit, or related fields.
- Technical Skills: Strong proficiency in financial modelling and valuation techniques. Advanced Excel and Powerpoint skills. Knowledge of local regulatory frameworks and capital markets is an advantage;
- Soft Skills: Self-directed, highly motivated, and able to work independently. Excellent communication skills (both verbal and written). Strong attention to detail, analytical mindset, and ability to work under pressure. Ability to work in a team-oriented environment and manage multiple priorities simultaneously;

Please apply with a cover letter explaining why you are the right fit for the role along with your CV and email [imad.riaz@bankalhabib.com](mailto:imad.riaz@bankalhabib.com). We are an equal opportunity employer.

