

Stream Head Business Planning

Jazz · Islamabad, Islāmābād, Pakistan (On-site)

About the job

Grade Level: L3

Location: Islamabad

Last date to apply: 24th March 2026

Who is the Stream Head Business Planning?

This role reports to the Head of Business Planning with an extended cross-functional team.

What does Stream Head Business Planning do?

Key Responsibilities

1. Financial Planning & Business Performance Management

- o Develop and maintain comprehensive financial models to support revenue planning, cost analysis, and profitability assessment across B2B product lines & channels.
- o Monitor and analyze business performance against financial targets, identifying key drivers of revenue growth, cost movements, and margin trends.

2. Forecasting Framework Development

- o Design and implement a structured and data-driven revenue forecasting framework to significantly improve forecast accuracy..
- o Analyze historical revenue patterns, pipeline dynamics, and billing cycles to build predictive forecasting models.
- o Work closely with Business teams to validate forecast assumptions and ensure realistic revenue projections.

3. P&L and Margin Management

- o Develop & maintain clear visibility of revenue streams, cost structures, and margin performance across the B2B business.
- o Establish structured margin analysis frameworks to assess profitability across product lines, sales channels and overall B2B Business.
- o Identify margin erosion risks and recommend corrective actions to improve financial performance.

4. Cost Structure and Financial Transparency

- o Build a detailed understanding of the business cost structure and support the development of transparent cost allocation mechanisms.
- o Collaborate with Finance to ensure accurate mapping of business costs to revenue streams.
- o Support initiatives aimed at improving financial discipline and cost efficiency.

5. Financial Governance and Alignment with Finance

- o Work closely with Finance and FP&A teams to ensure alignment between operational forecasts and financial reporting.
- o Support reconciliation between booked revenue, billed & Unbilled revenue to improve financial clarity.

6. Financial Analysis and Decision Support

- o Provide analytical support for key strategic initiatives, investment decisions, and commercial opportunities.
- o Develop financial scenarios and sensitivity analyses to support business planning and risk assessment.
- o Translate complex financial data into actionable insights for business leadership

7. Reporting and Business Intelligence

- o Develop structured performance dashboards and financial reports to track revenue performance, margin trends, and forecast accuracy.
- o Leverage data analytics tools to enhance visibility and enable data-driven decision making.
- o Continuously improve reporting processes to ensure timely and reliable financial insights.

Jazz is an equal opportunity employer. We celebrate, support, and thrive on diversity and are committed to creating an inclusive environment for all employees.

Requirements

- o **Bachelor's Degree** in Finance, Accounting, Economics, or a related field.
- o Professional finance qualifications (e.g., ACCA, CA, CFA, CPA) will be considered an advantage
- o **6+** years of experience in Financial Planning & Analysis, Business Planning, preferably in technology sector.
- o Strong exposure to P&L management, financial modelling, forecasting, and profitability analysis.
- o Experience working closely with Finance and FP&A teams in a matrix organizational structure.
- o Experience in developing automated performance tracking dashboards and payout calculation models.
- o Proficient in **Excel, Power BI, Tableau**, or similar tools for data analysis and reporting.
- o Ability to interpret complex data sets and convert them into actionable insights.

Benefits

Why join JazzWorld?

As a certified Top Employer, JazzWorld reflects workplace standards benchmarked against leading global organizations, demonstrating our commitment to creating an environment where people can thrive and perform at their best. Our teams are driven by the belief that every JazzWorld employee should be inspired to live better every day, enabled by forward-looking leadership, an open culture, meaningful work, and continuous opportunities to learn and grow.

Our core values - Customer Obsession, Truthful, Innovation, Collaboration, and Entrepreneurial shape how we think, decide, and lead. They encourage us to challenge convention, act with accountability, work as one team, and create solutions that truly matter for our customers and communities.

As Pakistan's largest digital operator, JazzWorld serves over 100 million through connectivity, digital services, financial inclusion, entertainment, and insurance. Joining us means being part of transformation at a national scale; expanding access, unlocking opportunity, and building a more connected digital future.

At JazzWorld, everything we do is rooted in one shared ambition. This purpose defines how we work, the progress we enable, and the difference we strive to make every day a Better Life For All.

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