

**Head of Research**

Trust Securities & Brokerage Limited · Karachi Division, Sindh, Pakistan (On-site)

## About the job

Position: **Head of Research**

Location: **Karachi**

Organization: **Trust Securities & Brokerage Limited – Public Listed Stock Brokerage Firm**

TSBL is seeking an experienced and visionary Head of Research to lead our equity research function and strengthen our thought leadership in the capital markets. This is a senior leadership role with high visibility and direct impact on investment strategy, client advisory, and market positioning.

### Key Responsibilities

- Lead and manage the equity research team across sectors
- Define research strategy aligned with business and market objectives
- Oversee high-quality fundamental research, financial modeling, and valuations
- Drive actionable investment ideas for institutional and retail clients
- Ensure compliance with regulatory and ethical research standards
- Represent the firm in media interactions, investor meetings, and analyst calls
- Collaborate with sales, trading and leadership teams

### Key Requirements

- 5-10+ years of experience in equity research within brokerage, AMC, or institutional setup
- Proven leadership experience managing research teams
- Strong expertise in financial analysis, valuation, and capital markets
- Excellent communication and presentation skills
- Track record of credible research and market insight
- CFA / MBA / CA preferred

To apply: <https://www.linkedin.com/jobs/view/4354142508>