

Experienced Investment Advisor

IMARAT · Rawalpindi, Punjab, Pakistan (On-site)

About the job

Company Description

IMARAT, a UK-based private property development company, is one of Pakistan's leading real estate groups with over 15 years of industry excellence. Since 2015, IMARAT has successfully launched six major real estate projects, including malls, hotels, and a luxury apartment complex, in prime locations of Islamabad and Rawalpindi. The company manages an extensive portfolio of residential and commercial properties. Built on the core values of trust and honesty, IMARAT has gained prominence in global real estate markets by adopting modern approaches that cater to the evolving needs of its customers.

Role Description

This is a full-time on-site role for an Experienced Investment Advisor, based in Rawalpindi. The role involves providing tailored investment recommendations, creating comprehensive financial plans for clients, and analyzing financial trends to suggest suitable investment opportunities. The advisor will work closely with clients, offering guidance to achieve their financial goals while ensuring excellent customer service. Building and maintaining strong client relationships is vital for success in this role.

Qualifications

- Proficiency in Financial Planning and Finance to manage client portfolios effectively and develop tailored financial strategies.
- Strong knowledge of Investments and Investment Strategies for identifying profitable opportunities and ensuring client objectives are met.
- Excellent Customer Service skills to build and maintain long-term client relationships through effective communication and trust-building.
- Experience with analyzing financial markets and trends.
- Relevant educational background, such as a degree in Finance, Economics, Business Administration, or a related discipline.
- Strong analytical, decision-making, and problem-solving abilities.
- Ability to work in a dynamic and fast-paced environment.
- Certifications such as CFA or CFP are advantageous but not mandatory.