Junior M&A Analyst
Banyan Canopy Group · Karachi Division, Sindh, Pakistan (On-site)

About the job

Banyan Canopy Group is the **Excellence Centre** for Banyan Software, providing world-class operational support to drive the success of enterprise software businesses worldwide. Based in Karachi, Pakistan, Banyan Canopy Group plays a critical role in Banyan Software's long-term buy-and-hold strategy, delivering exceptional services that enable sustainable growth and operational excellence. At Banyan Canopy Group, we are committed to fostering talent, streamlining operations, and upholding the highest standards of accuracy and integrity.

Description of the Role:

This is an exciting opportunity to gain hands-on learning experience with many of the core activities involved with working in a buy side, technology-focused corporate development team or private equity firm. The design of the role will be such that the selected candidate is an integral part of the entire Banyan M&A team, working directly with Associates, and Directors in a high-energy and collaborative environment. The exposure obtained throughout will include but not be limited to new industries, business models, valuation methods, research techniques, along with opportunities in diligence and M&A transaction processes. They will be given real responsibility and have a measurable impact on the organization. The developmental goals include a fundamental understanding of the private company acquisition process, along with the ability to analyze software businesses, and prepare high level valuations.

You will support the evaluation and acquisition of vertical market software companies through supporting the following functions:

- M&A Deal Evaluation (60%)
- Assistance in operational, financial, and market due-diligence (30%)
- Special projects (data focused) (10%)

Responsibilities:

- Be the first point of contact to analyze and present financial & non-financial information for new acquisition opportunities, utilizing
  Banyan's key KPIs and investment criteria;
- Review confidential information on potential acquisitions and create investment summaries for presentation to Banyan's
  management team and board;
- Participate in due-diligence for potential Banyan acquisitions, analyzing in-depth operational aspects of businesses and
  performing complex analyses;
- Prepare both valuation and operational models on potential acquisitions;
- Research attractive software models and industries based on Banyan's criteria;
- Work with a high-energy M&A team across the globe

Requirements:
The ideal candidate for the role will possess the following characteristics:

- 1-2 years of complimentary professional experience
- Excellent academic performance in an undergraduate degree program
- Professional designation obtained or near completion (ACCA, CA, CPA, or CFA)
- Highly motivated with a strong and proven interest in the fields of private equity, tech entrepreneurship and finance
- A natural curiosity for how businesses work, passion for technology, a tenacious attitude towards research, and the ability to think independently
- Advanced English written and verbal communication skills
- Collaborative by nature and not scared to challenge the status quo and put forward suggestions on how to improve existing processes
- Strong analytical abilities and a good understanding of financial statements
- Experience with building financial models, proficiency in translating unorganized data into thoughtfully structured analysis, and relevant M&A work experience is an asset

Beware of Recruitment Scams
We have been made aware of individuals fraudulently posing as members of our Talent Acquisition team and extending fake job offers. These scams may involve requests for personal information or payment for equipment.
Protect yourself by following these steps:

- Verify that all communications from our recruiting team come from an **@banyansoftware.com** email address.
- Remember, employers will **never** request payment or banking information during the hiring process.
- If you receive a suspicious message, **do not respond** — instead, forward it to careers@banyansoftware.com and/or report it to the platform where you received it.

Your safety and security are important to us. Thank you for staying vigilant.

To apply: https://www.linkedin.com/jobs/view/4343267985