

## **Baltoro Partners**

**Position: Associate/Senior Associate**

**Location: Lahore**

**Experience: 3-5 years**

### **Job Description:**

- Core member of the investment team with active involvement in all areas of investing and portfolio management and fund raising
- Assist with active management/ oversight of Investee Companies to maximize shareholder value
- Identify and evaluate potential investment opportunities in a wide variety of sectors
- Track and manage pipeline of new potential investments
- Lead analysis and evaluation of investment transactions
- Perform market research and competitive analysis
- Develop detailed financial models, investment cases, and business plans to support and enable informed investment decision-making
- Lead due diligence exercises - managing internal and external resources efficiently
- Support in transaction documentation exercises with lawyers
- Develop and demonstrate deep industry, product, and market knowledge
- Maintain active relationship with financial, legal and industry community to source transactions
- Take an active interest in junior professionals and their development
- Participate in recruiting, training, coaching, and developing others

### **Characteristics of the Ideal Candidate:**

- Analytical, creative problem solver with strong quantitative background
- 3 to 5 years of relevant experience in transaction advisory, investment banking, corporate development (M&A), strategy consulting, venture capital or private equity
- Experience in entrepreneurial environments and the flexibility to work in both highly structured corporate settings and less structured start-up environments
- Collaborative thinker who works well in teams and is also an independent, self-starter
- Strong commitment to the social and environmental change through business and innovation
- Bachelor's / Master's degree with a strong record of academic and extra-curricular achievement.

CFA preferred

### **How to Apply:**

- Please send your resume to [zeeshan.ahmed@baltoropartners.com](mailto:zeeshan.ahmed@baltoropartners.com)