

## CAREER OPPORTUNITIES IN BANKING

The Bank of Punjab is one of the fastest growing Banks in Pakistan with its profound existence of over 35 years. It operates through a network of **900+** real-time online branches and ATMs across the country. The Bank has established a strong foundation while offering premium banking services with major focus on unsurpassed value added services for its customers through advanced solutions.

In line with the Bank's progression strategy, we invite applications from experienced, dedicated and performance-driven professionals for the following position(s) in our **Corporate & Investment Banking Group (Investment Banking Division)**. The following job profiles offer excellent opportunity for the right candidates desirous of building a long term career in a dynamic organization:

Position	Job Summary / Major Responsibilities	Eligibility Criteria
<b>Senior Associate- Equity &amp; Advisory</b> <b>(Grade: AVP-I /VP-I)</b> <b>Location: Karachi/Lahore</b>	<ul style="list-style-type: none"> <li>Assists the Team Leader/ Unit Head in deal structuring, and execution;</li> <li>Actively working with Team Leader / Unit Head to secure new sell-side (including privatizations), buy-side M&amp;A and other advisory mandates.</li> <li>Conducts Financial Analysis, Due Diligence, and Risk Analysis for transactions;</li> <li>Develops pitches and presentations for financial advisory, evaluation of debt/equity participation proposals and arrangement and deal marketing documents such as briefs, teasers, IMs etc.;</li> <li>Executing relevant Equity &amp; Advisory related opportunities including equity listings, issuance of right shares, private placements, underwritings, M&amp;As etc.</li> <li>Coordinate with counterparts internally and externally to resolve issues in tasks/transactions and ensure smooth transaction / disbursement execution</li> <li>Actively liaison with clients and syndicate members to close transactions</li> <li>Prepares comprehensive credit/ investment proposals and coordinates with Risk and ensures quick turnaround time.</li> <li>Prepares research reports along with analysis of industries, companies and projects.</li> <li>Ensures compliance with all banking regulations, bank's internal policies as well as capital market/listing requirements &amp; regulations with respect to various capital market instruments and audit purposes.</li> </ul>	<p><b>Qualification:</b> Minimum Bachelor's degree from an HEC recognized University/Foreign University or equivalent.</p> <p>CFA Candidate or CFA Charter holder, will be preferred</p> <p><b>Age:</b> Up to 55 Years as of June 10, 2025.</p> <p><b>Experience:</b> Minimum 04 Years of relevant experience.</p>

### Important Note:

- Only shortlisted candidates shall be called for interview. No TA/DA will be admissible.
- The Bank of Punjab reserves the right to accept or reject any application(s) without assigning any reason(s) thereof.
- The Bank is an equal opportunity employer. Females, minorities, PWDs and Transgender are encouraged to apply.
- The above position(s) carry market based competitive remuneration.
- Individuals fulfilling the above mentioned criteria are encouraged to apply online through BOP career portal <http://www.bop.com.pk/available-jobs> latest by June 10, 2025.