



Job Title: Research Analyst – REITs

Department: Research

Location: Head Office – Karachi.

Position Type: Full-time Interested candidates can send their resume to careers@jsil.com with "Research – REITs" in the subject line.

Role Summary: We are seeking a dynamic and detail-oriented Research Analyst - REITs with a strong foundation in real estate investment, project finance, financial modeling, and strategic analysis. The ideal candidate will play a critical role in evaluating investment opportunities, conducting feasibility studies, and supporting the financial structuring of REIT transactions. A comprehensive understanding of REIT structure and regulatory frameworks is essential for this role.

Job Responsibilities: Financial Modeling: Develop, manage, and refine complex financial models for real estate and REIT-based investment projects, including cash flow projections, IRR analysis, and sensitivity scenarios. Feasibility & Market Research: Conduct detailed feasibility studies and market research to evaluate real estate development and acquisition opportunities. Project Analysis: Analyze project cost structures, capital allocation strategies, and projected returns to support investment decisions. Documentation: Assist in preparing investment memorandums, board presentations, and pitch decks for internal and external stakeholders. Due Diligence & Risk Assessment: Perform thorough due diligence and risk assessments on potential assets and partners. Market Monitoring: Monitor macroeconomic trends, financial indicators, and regulatory developments affecting real estate and REIT markets. Regulatory Compliance: Review REIT regulatory guidelines and support compliance alignment with SECP and other relevant authorities.

Education: BBA in Finance, Investment, or related discipline is required. Pursuing CFA, or similar professional qualification will be considered an advantage. In-depth knowledge of real estate investment and REIT structures. Solid understanding of IFRS and real estate financial reporting standards

Experience: Fresh graduates or candidates with 1–2 years of experience within Project Finance division or financial institution, NBFIs, or consulting firm are encouraged to

apply. Proven experience in conducting investment feasibility and financial due diligence.

Why Join Us? You will have the opportunity to work on impactful real estate and REIT investment projects that shape the market and create real value. You will collaborate with experienced professionals, develop advanced financial and analytical skills, and gain hands-on exposure to complex deals, feasibility analysis, and due diligence processes. We are proud to be an equal opportunity employer and value diversity at our company.