



Banyan Canopy Group M&A Analyst

About the job

Banyan Canopy Group is the **Excellence Centre** for Banyan Software, providing world-class operational support to drive the success of enterprise software businesses worldwide. Based in Karachi, Pakistan, Banyan Canopy Group plays a critical role in Banyan Software's long-term buy-and-hold strategy, delivering exceptional services that enable sustainable growth and operational excellence. At Banyan Canopy Group, we are committed to fostering talent, streamlining operations, and upholding the highest standards of accuracy and integrity.

About Banyan Software

Banyan Software provides a permanent home for successful enterprise software companies, their employees, and their customers. Our mission is to acquire, build, and grow great enterprise software businesses that hold leading positions in niche vertical markets around the world.

Banyan has been recognized as the #1 fastest-growing private software company in the U.S. on the Inc. 5000 and ranked among the top ten fastest-growing companies on the Deloitte Technology Fast 500.

Founded in 2016, Banyan operates with a permanent capital base designed to preserve the legacy of founders. We follow a long-term, buy-and-hold-for-life strategy, focused on growing software companies that serve specialized vertical markets.

As a global organization, flexibility to support teams across multiple time zones is important. This is an in-office role, five days per week, with working hours from 2:00 PM to 10:00 PM PKT to align with global teams.

Job: M&A Analyst

Job Profile:

This is an exciting opportunity to gain hands-on experience with many of the core activities involved in a buy-side, technology-focused corporate development team or private equity firm. The selected candidate will be an integral part of the Banyan M&A team, working directly with Associates, Directors, and VPs at our Toronto headquarters in a high-energy, collaborative environment.

The role offers exposure to a wide range of areas, including new industries, business models, valuation methodologies, and research techniques, as well as opportunities to contribute to due diligence and M&A transaction processes. The candidate will take on meaningful responsibilities and have a measurable impact on the organization.

The primary developmental objectives include building a strong understanding of the private company acquisition process, developing the ability to analyze software businesses, and preparing high-level valuations.

Key Responsibilities:

You will support the evaluation and acquisition of vertical market software companies by contributing to the following areas:

- M&A Deal Evaluation (60%)
- Operational, financial, and market due diligence (30%)
- Data-focused special projects (10%)

Job Responsibilities:

- Serve as the first point of contact for analyzing and presenting financial and non-financial information on new acquisition opportunities, utilizing Banyan's key KPIs and investment criteria
- Review confidential information on potential acquisitions and prepare investment summaries for presentation to Banyan's management team and Board
- Participate in due diligence for potential acquisitions by analyzing in-depth operational aspects of businesses and performing complex analyses
- Prepare valuation and operational models for potential acquisitions
- Research attractive software business models and industries aligned with Banyan's investment criteria
- Collaborate with a high-energy, global M&A team

Qualifications for Success:

- 3–5 years of complementary professional experience
- Strong academic performance in an undergraduate degree program
- Professional designation obtained or near completion (ACCA, CA, CPA, or CFA)
- Highly motivated, with a demonstrated interest in private equity, technology, and finance
- Natural curiosity about how businesses operate, a passion for technology, a tenacious approach to research, and the ability to think independently
- Advanced written and verbal communication skills in English
- Collaborative mindset, with the confidence to challenge the status quo and propose improvements to existing processes
- Strong analytical skills and a solid understanding of financial statements
- Experience building financial models, with the ability to transform unstructured data into well-organized analysis; prior M&A experience is an asset

What We Offer:

- Competitive compensation and benefits package.
- Exposure to enterprise-level ERP systems and business processes.
- Opportunity to mentor and lead functional initiatives.
- A collaborative and challenging environment.
- Ongoing learning and development opportunities with leadership growth potential.

Our Commitment to Equal Opportunity:

Banyan Software International (Private) Limited d/b/a Banyan Canopy Group is an equal opportunity employer and encourages applications from all qualified individuals. We are committed to fostering a diverse and inclusive workplace where all employees are treated with respect and fairness.

We thank all applicants for their interest. However, only those selected for an interview will be contacted. All employment decisions are made without regard to race, gender, disability, veteran status, or any other protected characteristic, in accordance with applicable laws.

Beware of Recruitment Scams

We have been made aware of individuals fraudulently posing as members of our Talent Acquisition team and extending fake job offers. These scams may involve requests for personal information or payment for equipment.

Protect yourself by following these steps:

- Verify that all communications from our recruiting team come from an **@banyansoftware.com** email address.
- Remember, employers will **never** request payment or banking information during the hiring process.
- If you receive a suspicious message, **do not respond** — instead, forward it to careers@banyansoftware.com and/or report it to the platform where you received it. Your safety and security are important to us. Thank you for staying vigilant.

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