

COMMERCIAL FINANCE ASSOCIATION



Third Quarter 2015
Asset-Based Lending Index

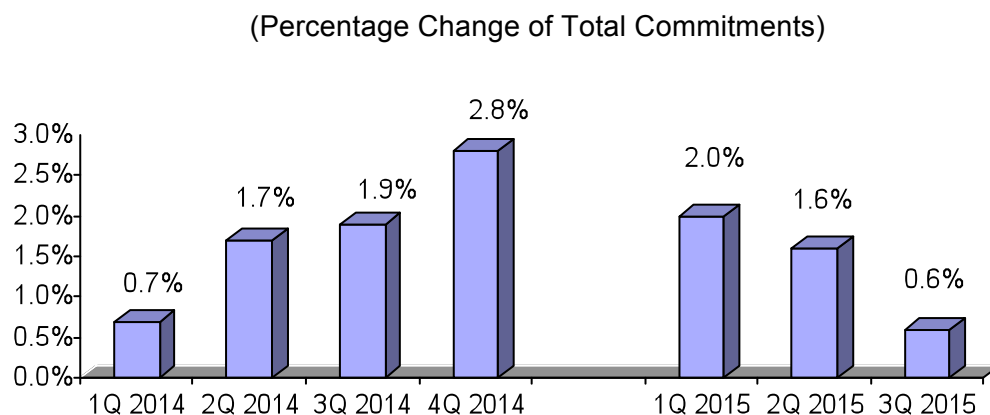
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Introduction

- **This Quarterly Asset-Based Lending Index was developed to help Commercial Finance Association members and external constituencies monitor industry trends.**
- **25 of the largest CFA members engaged in asset-based lending provided data for this Index.**
- **The mix of reporting members changes from time to time. Also, they occasionally revise previously reported data. In these instances, data from prior indices is restated.**
- **This survey was conducted by R.S. Carmichael & Co. on behalf of the CFA.**

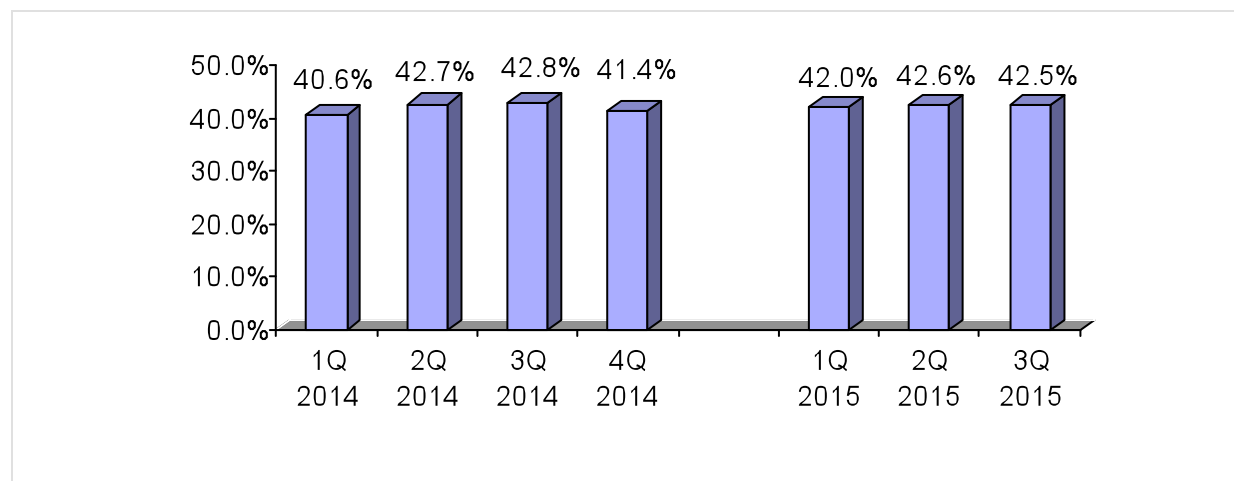
Business Development

- **Total committed credit lines increased 0.6% in 3Q 2015 compared to the previous quarter.**
- **Compared to the same quarter in 2014, total commitments grew 7.0%**



- Lenders' new credit commitments in 3Q 2015 were 11.3% below the previous quarter and 7.8% below the same quarter in 2014.
- Credit line utilization as of September 30, 2015, was 42.5%. This was below the previous quarter and the same quarter in 2014.

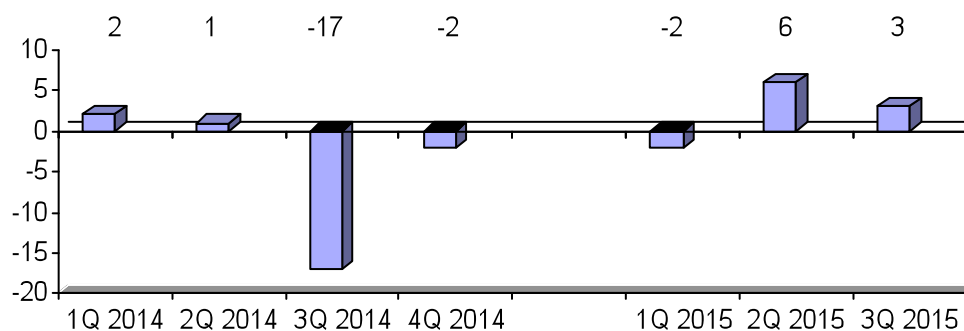
(Loans Outstanding as a Percentage of Total Credit Commitments)



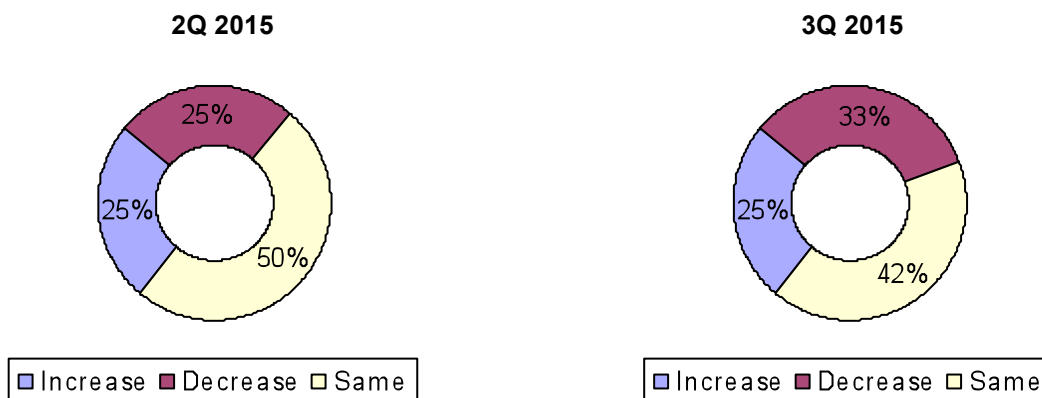
Portfolio Performance

- Lenders' non-accruing loans in 3Q 2015 as a percentage of total asset-based loans outstanding were above the previous quarter.

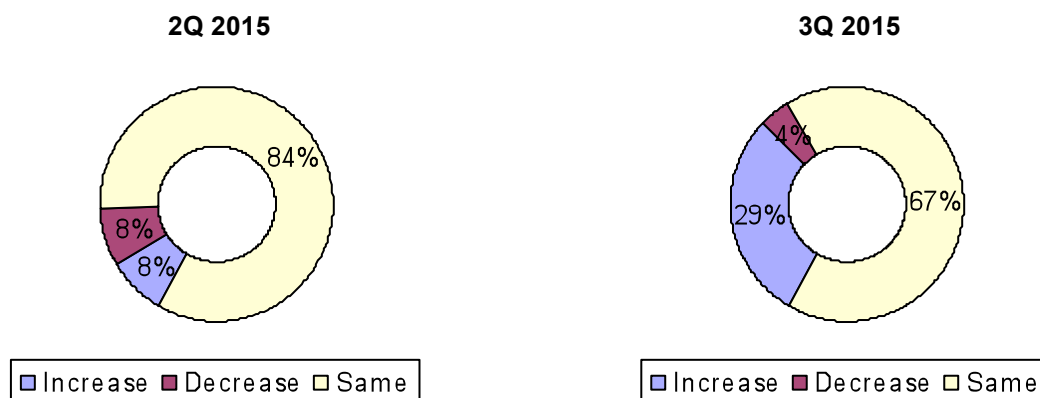
(Basis Point Change of Non-Accruals)



- 33% of lenders reported a decrease in non-accruals in 3Q 2015 compared to the prior quarter. In 2Q 2015, 25% had reported a decrease.



- With respect to gross write-offs, 71% of lenders reported either a decrease or the same level of write-offs in 3Q 2015.



- Gross write-offs as a percentage of total asset-based loans outstanding continued to be at a very low level in 3Q 2015.