THOMAS MEISTER
Business Development Manager
The Ryan Grant Team at Fairway Mortgage

- Top 20 Lender in the US
- #1 Lending Team in Orange County
- Licensed in 50 states
- 6 Branches in Ryan Grant Region: OC, IE, SD, LA
- On-call nights and weekend
- World renowned 5-star-client-experience
- Art of Homeownership platform
Most Common ADU Requests?
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1. TO COMFORTABLY STAY IN YOUR HOME

- Rent out newly renovated space to tenants or family
- Move into newly renovated space and rent out main home to tenant or family
Most Common ADU Requests?

• Long term care/alternative to retirement home
• Co-investing with children who are starting their venture into Real Estate
3. MAXIMIZING RETURN ON INVESTMENT

- Client success story
  - San Diego tenant converts 5 garages into ADU’s
Financing Options:

- Paying cash
  ➢ Most appropriate source of funds?
- Cash out refi VS Renovation refi
- Home Equity Line of Credit
Financial Analysis of ADU’s
Thank you!

QUESTIONS?