Connecticut Chapter of CCIM 2015 Review

- Current Membership for 2015 (National & Chapter) - 64 members
- Membership for 2014: (National & Chapter) - 57 members
- Increase of 7 members
- **Schedule of Events: 7 total**
  - November 11, 2014 Annual Meeting/Installation of Officers 2015, Il Palio, Shelton, CT
  - January 28, 2015 Membership Meeting Accounting Update Il Palio, Shelton, CT
  - March 26, 2015 Membership Meeting Dr. Hugh Kelley/All Stars, Luce, Middletown, CT
  - May 7, 2015 Membership Meeting James Moran, CCIM, Amarrantes, New Haven, CT
  - July 24, 2015 Annual Symposium, Keynote/Panelists, Great River CC, Milford, CT
  - September 24, 2015 Membership Meeting FEMA, Stony Creek Brewery, Branford, CT
  - December 10, 2015 Annual Meeting/Installation of Officers 2016 J. Gilbert’s Restaurant, Glastonbury, CT
- **Education 2015: 3 total**
  - May 27-28, 2015 Foundations in Commercial RE, CE credit, Mark Polon, GHAR, Hartford, CT
  - June 10, 2015 CCIM/SIOR CE Class Legal Update/Minimize Taxes, NHMAR, N. Haven, CT
  - October 6, 2014 STDB Training, CE Credit Carol Campbell, NHMAR, N. Haven, CT
- **Education 2016:**
  - March 23-24, 2015 Foundations in Commercial RE, Mark Polon, NHMAR, N. Haven, CT
  - May 16-19, 2016 CCIM 101 S. Gniazdowski, Hartford, CT
  - August 15-18, 2016 CCIM 102 S. Gniazdowski, Hartford, CT
• **What’s working:**
  - Bi-monthly meetings verses monthly
  - Varied locations in restaurant venues, interesting speakers, CCIM All Star Band
  - Attendance average - 38 persons
  - Attendees at the Symposium - 120
  - Varied event sponsorship in addition to annual sponsorship to offset expenses for holding the event
  - Terrific support and involvement of CT Chapter members

• **What is not working:**
  - Despite our efforts to promote membership we are not attracting larger numbers of new candidates. No real increase in attendance numbers. Perhaps varying the Bi-Monthly Events occasionally to a luncheon might work?

• **CCIM Officer Training:**
  - Michael Guidicelli and David Almeida attended Officer training in Chicago in June.

• **Initiatives to improve our Chapter:**
  - BOD approved the purchase of Liability Insurance for the Chapter to cover our events.
  - CT CCIM Chapter Administrators and Officers participated in CCIM Institutes program to reach out to former and non-current CCIM members to renew their membership and get reinstated as active CCIM members. Three non-current members saved their pin designations.
  - CT Chapter CCIM website has been selected to be redesigned and beta tested by the CCIM Institute I. T. Department. The platform work is complete, but the CCIM Institute lost the employee who was assigned to Connecticut. I have spoken with Richard Newman who is the head of the I.T. Dept. and he has promised us to have the new website live by 1/1/16.
• **Promotion of the CCIM Pin:**
  - September 24, 2015 Development Connect CT CCIM Booth, Mohegan Sun Casino
  - November 4, 2015 New England Real Estate Journal Event, CCIM Booth, Harford, CT
  - President representing the CT CCIM Chapter attended the quarterly BOD meetings of the CT REALTORS®, Meriden, CT
  - CT CCIM Chapter Legislative Liaison attend regular meetings of the Legislative BOD for CT REALTORS®. Additionally a small delegation of CCIMs and SIORS attended REALTOR® Day at the Capital in Hartford, CT and our CT CCIM Chapter Liaison and BOD Member Shirley Harpool, CCIM attended Meetings at the Capital in Washington, D.C.

• **Areas of Focus in the Future:**
  - Continue to reach out to Chapter Members for assistance/delegation of help on specific events. It creates involvement with the Chapter and promotes inclusion.
  - As a way to promote the pin as well as increase our visibility with the Connecticut Real Estate Boards and NAR, the CT Chapter of CCIM should strive to have more members donate at least the $15 suggested minimum to RPAC. This is the only Political Action Committee out there protecting our rights as Real Estate Practitioners. The Commercial Lien Law we are fortunate to have in Connecticut can be directly attributed to CT REALTORS® and RPAC.

It has been my pleasure to serve as your President for the year 2015. I wish to thank the Board of Directors, Committee Chairpersons and Volunteers for their time and hard work in making this year successful.

Respectfully Submitted,

Joel Witkiewicz, CCIM, 2015 President