"CCIM Connecticut Chapter - Year in Review"
By Shirley Harpool, CCIM
2018 CCIM Connecticut Chapter President

Today we are honoring those who are responsible for the CCIM Connecticut Chapter's 2018 impactful year, beginning with our Annual and Event Sponsors whose involvement provides us with a valuable source of financial underwriting which enables us to continue our commitment to education and enrichment of professionalism in commercial real estate.


We also thank our 2018 and 2019 Board of Directors beginning with officers: Rob Reicher, MAI, CCIM – CCIM CT Chapter President; Erica Stella, CCIM - Vice President; Gus Ryer, CCIM – Treasurer; Eric Amodio, CCIM - Secretary and our board of directors, who include past presidents and committee chairs.

The CCIM Institute Leadership, staff and volunteer CCIMs, and the CCIM Foundation’s leadership and CCIM volunteers, lay the foundation for our organization, seeking ways each year to assist CCIM chapter leaders to give their CCIM members, candidates and those involved in commercial real estate, new and lasting opportunities!

Each officer, director and chair have done an outstanding job planning and implementing their areas of responsibility that included programs and CCIM education courses, while offering networking opportunities, doing deals and growing in knowledge and experience.

Below are a few of our programs and a CCIM Education course, beginning with the Trump Tax Update & Local Impact Presentation by Brian J. Newman, CPA with Cohn Reznick and Attorney Louis B. Schatz, Esq. with Shipman & Goodwin. Among other topics, the Real Estate related provisions included: new individual & corporate tax rates; qualified business income pass thru deduction, bonus depreciation & section 179, interest expense limitation, excess business losses, carried interest, like-kind exchange and lifetime gift exemption. This event was held at the 400 Acre Shuttle Meadow Country Club - Kensington, CT.
Opportunity Zones Explained

Michael Guidicelli, SIOR, CCIM with CERC leaders developed this program. The event kicked off with Meriden’s Mayor Kevin Scarpati giving a warm welcome to everyone, followed by CT CCIM Chapter President Shirley Harpool CCIM who introduced Bob Santy, President & CEO Connecticut Economic Research Center (CERC). Bob presented an overview of the federal Opportunity Zone program followed by presentations given by Liddy Karter, Enhanced Capital; Brian Newman, CPA Cohen Reznick; John Stafstrom, Jr., Esq. Pullman and Comley, ending with comments by Rob Michalik. Refreshments & Networking followed.

Use following link for video presentations.  http://dl.iplayerhd.com/data/9/353fa049.mp4
How technology is influencing development in New Haven
Joint Program by CCIM Connecticut Chapter, SIOR CT/Western MA and CREW CT Held at the New Haven Lawn Club – Hamden, CT.
Panelists sharing many examples of how technology was making a difference in their projects, creating a lively discussion to 108 attendees.

Moderator: Colleen Sheridan, CREW CT President. Panelists: Darren Seid, Founder and President of Epimoni, which targets ground up residential & mixed-use development opportunities in New York, New Jersey & Connecticut; Ginny Kozlowski, CEO, EDC of New Haven/REX Development; Juan M. Salas Romer, President & CEO, NRH Group, which owns, finances, develops, & operates commercial, residential, and hospitality projects; Karin Patriquin, Founder and Principal Patriquin Architects, a New Haven-based firm which designs commercial, institutional, and residential projects.

CCIM Connecticut Chapter Hosted 2 Education Courses

32 Students completed the CCIM Foundation Course with CCIM Institute Instructor Mark Polon, CCIM - hosted by Greater Hartford Association of Realtors (GHAR). The CCIM Connecticut Chapter also hosted the CL 102 educational course at Goodwin College, East Hartford, Connecticut on September 24-27, 2018. L-R: CCIM Institute Instructors Stan Gniazdowski CCIM, CRE and Carl Russell, CCIM.
In the evening Frank Amodio, CCIM with students and CCIMs had a successful Designation Promotion event in conjunction with the Foundation Course and another successful event in the evening for the CI 102 with students and many CCIM leaders.

Glastonbury Boat House
The CCIM Connecticut Annual - Members Only event - enjoyed networking, while having cocktails and appetizers served by Max Catering at this premier boat house on the CT River.

Four CCIMs Pinned in TAMPA, FL
**2018 CCIM Pinning Celebration in Tampa, FL:** L to R: Frank Dostilio, CCIM; Ken Ginsberg, CCIM; Kimberly Wagner, CCIM; Stan Gniazdowski, CRE, CCIM; Shirley Harpool, CCIM; Rob Reicher Jr. MAI, CCIM; Ricardo Cordido, CCIM and Bryan K. Atherton, CCIM, SIOR

L-R: 2018 Rob Reicher, MAI, CCIM pinned David Rothberg, CCIM in Chicago. Chair Stephanie Romano, Secretary Gus Ryer, CCIM, Chair Frank Amodio, CCIM, Jason Kushner sharing new CCIM Marketing Materials promoting **CCIMs - Power of the Pin** to ICSC attendees in 2018.

**Wayne D’Amico Golf Outing Hosted by the CCIM Connecticut Chapter**
Title Sponsor: Michael Batista is CEO of Batista Companies and Dunkin Donuts Franchise Owner, Principal plus Co-Founder of the Batista Group. Kelly Andrade, Brian Batista, Michael Batista, and Jeff Zappone

Gold Sponsor: Jeff Wright, Broker Owner RE/MAX RIGHT CHOICE REAL ESTATE: The Jeff Wright Real Estate Group have been serving the residential, new construction and commercial real estate communities since 1987.
Dinner with Wayne D’Amico Family & friends as Michael Batista, Jeff Wright, Steve Moreira, CCIM & Stan Gniazdowski, CRE, CCIM share a few Wayne D’Amico moments.

After dinner, the CCIM All Star Band led by Jack Lynch and Steve Werner (BOMA) of the C-Sides Band, Trevor Davis on drums (Tom Hill, CCIM, SIOR joining in later), Geoff Fitzgerald,
PE, on sax, Wayne's lead guitar player, Sam Bradford cranked it up for a Rockin’ Tribute to “Wonder Man”

L-R: CCIM Connecticut Chapter In-coming President, MAI, CCIM is presenting the President’s plaque to 2018 CCIM Connecticut Chapter President: Shirley Harpool, CCIM and then 2019 CCIM Connecticut Chapter President Rob Reicher, MAI, CCIM shares his vision for the CCIM Connecticut Chapter.
L-R: 2019 Officers & Directors: President Rob Reicher, MAI, CCIM; Vice President Erica Stella CCIM; Treasurer Gus Ryer CCIM; Secretary Eric Amodio. Directors: Past President Shirley Harpool, CCIM; Frank Amodio, CCIM; Bryan Atherton, SIOR, CCIM; Michael Guidicelli, SIOR, CCIM; Steve Patten, CCIM; Stan Gniazdowski, CCIM, CRE.; Rich Guralnick, CCIM; Stephanie Romano and Jeff Ryer, SIOR, CCIM.

Dealmaker Awards were presented to:
Eric Amodio, CCIM (Office Sale)
Steve Patten, CCIM (Office Lease)
Ron Lyman, CCIM (Industrial Sale)
John Cafasso, CCIM (Industrial Lease)
Ricardo Cordido, CCIM (Multifamily Sale)
Tom Hill III, CCIM, SIOR (Land / Development Sale)
Connor Nolan (Retail Lease)
Frank Amodio, CCIM (Retail Sale),
M. Jeffers Ryer, CCIM, SIOR and M. Augustus Ryer, CCIM (Mixed Use)
DeForest W. "Frosty" Smith, CCIM, SIOR and Carl G. Russell, CCIM, SIOR (1031 Exchange)
Michael Guidicelli, CCIM, SIOR (Applied CCIM Practice)
Bryan Atherton, CCIM, SIOR (Top Investment Sale)
Hartford, CT: The CCIM Connecticut Chapter is pleased to announce that two of its CCIM Designee members, Eric Amodio, CCIM and Michael Guidicelli, SIOR, CCIM have received the HBJ (Hartford Business Journal) 40 Under 40 Award.
Hartford, CT: Two CCIM designee members have received the NAR National Commercial Award. Eric Amodio, CCIM and Stephen Patten, CCIM for their outstanding achievements within the commercial real estate industry and beyond over the past year.

Tom Hill, CCIM, SIOR and Rich Guralnick, CCIM
Having fun!
In 2017 Fred Petrella, CCIM pinned Rob Reicher, MAI, CCIM. Michael Guidicelli, SIOR, CCIM is holding the 2016 CCIM Chapter Excellence Award!
L-R: Shirley Harpool, CCIM; Bryan Atherton, SIOR, CCIM; Fred Petrella, CCIM; Mark Polon, CCIM; Rob Reicher, MAI, CCIM; Wayne D’Amico, CCIM, Michael Guidicelli, SIOR, CCIM, CCIM CT Chapter President; and Stan Gniazdowski, CRE, CCIM.

Photo with CCIMs to share a Wayne moment!

We miss you!