Background

The Louisiana CCIM Chapter awards five (5) endowed scholarships each year in the amount of $1,000.00 to assist and encourage CCIM candidates in pursuing the CCIM designation. Scholarships were created by the Louisiana CCIM Chapter with matching funds provided by the CCIM Foundation. The CCIM Foundation is a 501(c)3 non-profit organization with a mission to advance and foster commercial real estate education through scholarships, programs and initiatives. Named endowed scholarships honor those who have shown great dedication, commitment, outstanding achievement and service to the commercial real estate industry.

About the CCIM Institute

CCIM (the CCIM Institute), an affiliate of the National Association of Realtors, is an organization of accomplished real estate practitioners who are committed to providing the finest in commercial investment real estate education. CCIM awards the CCIM designation to individuals who complete a prescribed series of graduate level courses in advanced concepts and techniques in commercial real estate. The CCIM designation, in existence since 1968, is the mark of a true professional in the commercial investment field.

About the Louisiana CCIM Chapter

The Louisiana CCIM Chapter was founded in 1980 to further enhance the education and professionalism of the commercial real estate practitioners in the region. Our members include commercial real estate practitioners, brokers, appraisers, lenders and other industry professionals. The objectives of the Chapter are:

- Promoting the image and reputation of the Institute and its CCIM designee members.
- Giving assistance and guidance to candidates seeking to become designees.
- Providing opportunity for participation by members of the Institute in an ongoing program of real estate education by supporting the education program of the Institute.
- Conducting approved real estate courses and seminars for the Chapter, local boards of REALTORS®, State Association of REALTORS®, and members of the public within the Chapter’s jurisdiction.
- Assisting the Institute in achieving their purposes and objectives including market feedback, course promotion, public relations, and membership recruitment and retention.
- Providing a forum for the exchange of information and business development.
Stewart Estopinal CCIM Scholarship  Established 11/06/2006  Scholarship Value: $1,000.00

Stewart Estopinal, CCIM of New Orleans, Louisiana was a CCIM instructor for 10 years and active with many aspects of CCIM governance and leadership. He worked for several large companies in New Orleans including Joe Cannizaro Interests, RE/MAX Commercial and Property One, Inc. and owned his own company, The New Orleans Land Company. In addition to the brokerage he was often called on for appraisal and valuation work. He passed away in 2001 at 43 years of age leaving behind a son and daughter.

Barry Spizer CCIM Scholarship  Established 11/06/2006  Scholarship Value: $1,000.00

Barry Spizer, CCIM, of Metairie, Louisiana is the founder and Managing Partner of SRSA Commercial Real Estate, a company he founded in 1991 that specializes in the leasing and management of office building and retail centers as well as the sale of commercial land and investment properties. He has received numerous awards and has been honored twice by the New Orleans Metropolitan Association of REALTORS® with the award for the highest volume of commercial sales and leases in the city. Barry was President of the Louisiana CCIM Chapter in 1989 and President of the CCIM Institute in 2003.

Richard Juge CCIM Scholarship  Established 12/03/2015  Scholarship Value $1,000.00

Richard Juge, CCIM, has been in commercial and investment real estate since 1988. Mr. Juge specializes in handling the needs of corporate clients on a regional basis for many national companies. He is a past President of the LA/MS Certified Commercial Investment Member (CCIM) Chapter as well as the Commercial Investment Division (CID) of the New Orleans Metropolitan Association of REALTORS®. He has served on numerous committees within CCIM and was a charter member of the CCIM Partners Advisory Board. My Juge served in 2005 as the Commercial Business & Industry Chair of La REALTORS®, the state association and was a founding board member on the now statewide commercial database in Louisiana, lacdb.com. Mr. Juge served as President of the CCIM Institute in 2010.

Edwin A. “Ed” White Scholarship  Established 12/28/2016  Scholarship Value: $1,000.00

Edwin A. “Ed” White, CCIM is a 1972 graduate from the University of New Orleans with a Bachelor of Science Degree in Business Administration/Marketing. He has been in the commercial investment real estate profession since 1976. Mr. White became a Louisiana licensed real estate broker in 1980 and received the CCIM professional designation from the REALTORS® National Marketing Institute in 1982. Mr. White has served as President of Louisiana CCIM Chapter as a continuing education instructor for the New Orleans Metropolitan Association of REALTORS®.

Karl Landreneau CCIM Scholarship  Established 12/28/2016  Scholarship Value: $1,000.00

Karl Landreneau has been an active player in matters affecting commercial real estate in Louisiana for the past 10 years. Karl served as the 2006 Chair of the Commercial Business & Industry Team for Louisiana REALTORS® and has served as President of the Commercial Investment Division (CID) of the Baton Rouge Association of REALTORS® in 2007. Karl has been a key player in developing and continuing to improve the Louisiana Commercial Database (LACDB). Mr. Landreneau served as President of the CCIM Institute in 2014.
**Applicant Eligibility & Selection Criteria**

The selection shall primarily be based on merit, including the following factors:

- Applicant must be employed in the commercial real estate field.
- Applicant must submit an application including noteworthy accomplishments related to the commercial real estate industry, community and professional volunteer service.
- Applicant will submit a written statement about career goals, importance of the scholarship, etc.
- Applicant must be a National Candidate and be committed to obtaining the CCIM designation.
- Applicant must certify by signed statement that they believe they intend to pursue a full-time career which is in a field related to commercial real estate.
- Applicant must demonstrate good communication skills.
- Applicant must provide a history of employment, personal and professional references.
- If applying for a scholarship relating to CI 101, applicant must be a member of or join the Louisiana CCIM Chapter. If applying for a scholarship relating to CI 102, 103, 104, or CCR, the individual must have been a LA CCIM Chapter member for at least 6 months prior to application submittal.

**Submission Instructions:**

Please include the following with this application and submit to laccimchapter@ccim.net by April 30th. All scholarships are awarded annually in May. Scholarship recipients will be notified of award by email and will be recognized at the Officer election luncheon held in July.

1. Current Resume
2. Three professional references
3. Typed letter that includes answers to the following questions:
   - Why do you want to become a CCIM?
   - What are your contributing achievements to your company and/or industry?
   - What are your career goals?
   - Would you take the course even if the scholarship were not available and why?

If a scholarship is granted to an individual for only one course, or if the individual only needs one course, and the course is not offered in the State of Louisiana within 12 months of the award the scholarship may be used to take the course in another state.
Five scholarships in the amount of $1,000.00 will be awarded annually. The recipient is responsible for the remaining balance of the tuition for CI courses. The LA CCIM Chapter will reimburse the scholarship recipient upon receipt of a certificate of completion with a passing grade.

By submitting this application, I agree that in the event I am chosen to receive a scholarship, the CCIM Foundation and/or CCIM Institute and Chapters may use my name, likeness and/or profile in printed and electronic promotional materials.

Applicant’s Name: ____________________________________________________________

Company: ___________________________________________________________________ 

Work Address: __________________________________________________________________ 

City / State / Zip: ____________________________________________________________ 

Mobile Phone Number: __________________________ E-mail: ________________________

Home Address: __________________________________________________________________ 

City / State / Zip: ____________________________________________________________ 

How many years have you been involved in the real estate industry? _____________

What course will you utilize the scholarship for CI101 CI102 CI103 CI104

Do you plan to obtain the CCIM designation? ☐ Yes ☐ No

Are you a member of the CCIM Louisiana Chapter? ☐ Yes ☐ No

Provide three professional references.

Name: __________________________ Position/Relationship: __________________________

Address: _____________________________________________________________________

Phone Number: __________________________________________________________________

Length of time you have known this person: ________________________________

Name: __________________________ Position/Relationship: __________________________

Address: _____________________________________________________________________

Phone Number: __________________________________________________________________

Length of time you have known this person: ________________________________

Name: __________________________ Position/Relationship: __________________________

Address: _____________________________________________________________________

Phone Number: __________________________________________________________________

Length of time you have known this person: ________________________________

By: _____________________________________________________ _____________________________

Applicant Date

By: _____________________________________________________ _____________________________

President Date

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