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FOR IMMEDIATE RELEASE

Nexutech, LLC is Named New Sales Agent for UAV Factory

Company to provide Northern European UAV Manufacturer Sales Support throughout the U.S.

WILLIAMSBURG, Virginia (August 1, 2016) – Nexutech, LLC will serve as Authorized Sales Agent for UAV Factory, the Latvia-based builder of small unmanned aircraft systems (SUAS) whose 11' span, <50 lb. fixed-wing *Penguin B* air vehicle set a mini UAS world record for endurance of 54.5 hours in 2012.

Nexutech President Jay Willmott said he visited the Latvian UAS producer in late 2012 for system training and came away impressed. The companies were reunited at AUVSI's Xponential event in May and discussions culminated in the new agent agreement and training of Nexutech Associates in July. According to Willmott, *"Penguin's success is a tribute to the innovation, technical excellence and cost-effective production mindset I witnessed when I visited UAV Factory. Its appeal has multiplied with the addition of a new series of smaller, moderately-price stabilized payloads that are ITAR-free."*

Willmott said *"The affiliations and networks our Associates have developed through their tenure in the unmanned systems industry provide an ideal sales channel complemented with their real-world experience. With this, coupled with UAV Factory's superb system documentation and thorough training program, we're now prepared to address customer inquiries."* Nexutech Associates are strategically located across the U.S. and able to respond to clients immediately, eliminating time zone challenges.

"Our Associates will work with prospective customers to define a Penguin system tailored to specific requirements using UAV Factory's Interactive Quoting Process," Willmott said. *"Users can reduce their time to market by selecting a proven vehicle like Penguin B, which they then outfit, or by choosing the turn-key Penguin C system; either way, this is world class equipment at affordable prices."* Several leading developers, including some top U.S. colleges and universities, buy Penguins to fast-track systems to the field where applications can be proven and deployed sooner than if home-built aircraft are used.

Full Penguin B and C system details are available at the company's website: www.uavfactory.com

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Nexutech is a group of seasoned senior subject matter experts who possess in-depth experience with the development, production and deployment of unmanned systems technologies, in multiple domains. Our Associates include individuals who have held leadership positions in AUVSI Chapters and National Board.