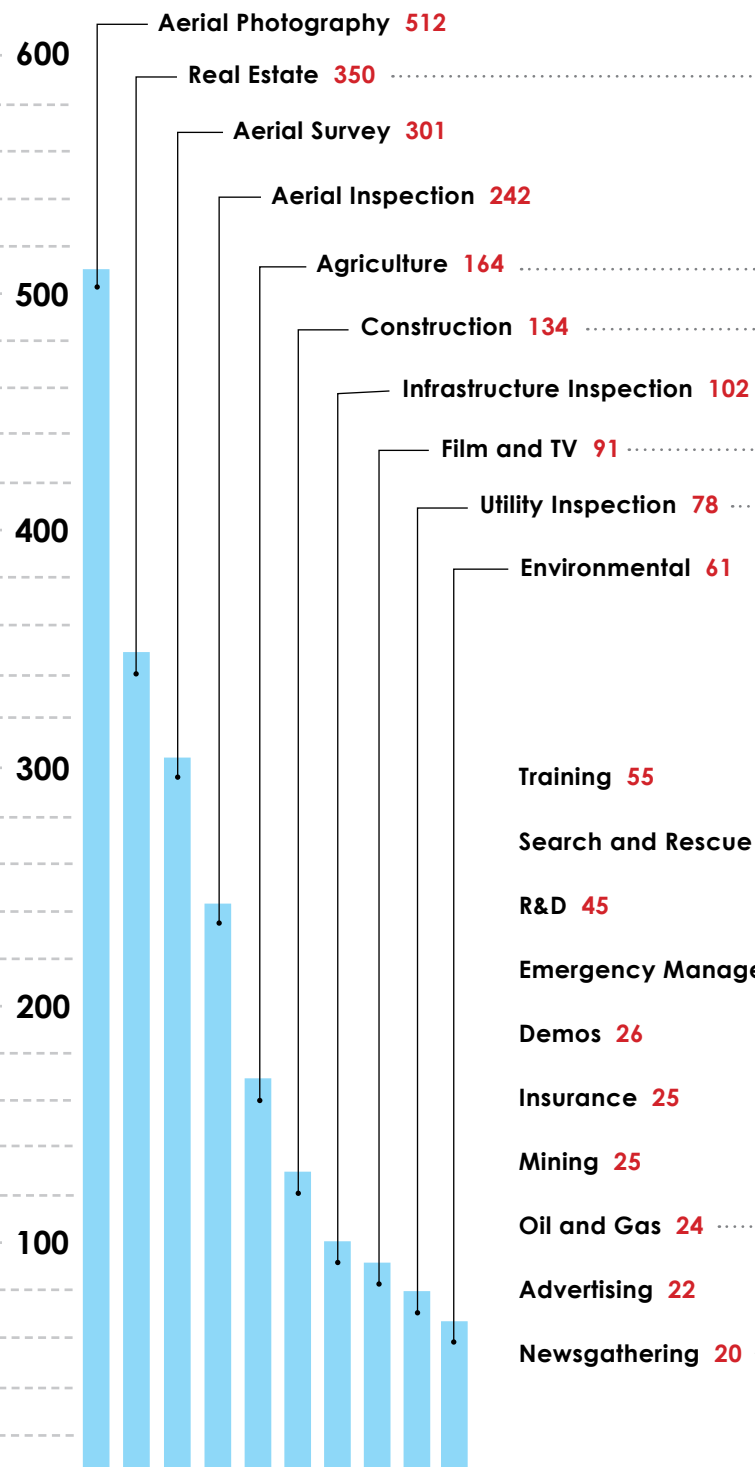


Small business make up as much as **94.5%** of approvals.

SPOTLIGHT ON INDUSTRY-SPECIFIC PLATFORM DATA

TOP 20 OPERATIONS/INDUSTRIES APPROVED



REAL ESTATE
22 fixed wing, 526 rotary wing
Avg. weight – 6.42 pounds
43% micro UAS
Avg. endurance – 27.40 minutes



AGRICULTURE
76 fixed wing, 192 rotary wing
Avg. weight – 8.83 pounds
16% micro UAS
Avg. endurance – 41.65 minutes
(32.6 min. w/o 2 outliers)



CONSTRUCTION
12 fixed wing, 192 rotary wing
Avg. weight – 6.17 pounds
16.85% micro UAS
Avg. endurance – 24.30 minutes



FILM AND TV
1 fixed wing, 167 rotary wing
Avg. weight – 13.44 pounds
6.2% micro UAS
Avg. endurance – 17.26 pounds



UTILITIES
25 fixed wing, 119 rotary wing
Avg. weight – 9.18 pounds
8.2% micro UAS
Avg. endurance – 35.92 minutes



OIL AND GAS
18 fixed wing, 27 rotary wing
Avg. weight – 10.78 pounds
2% micro UAS
Avg. endurance – 95.63 minutes
(41.76 min. w/o 2 outliers)



NEWSGATHERING
3 fixed wing, 38 rotary wing
Avg. weight – 6.45 pounds
2.3% micro UAS
Avg. endurance – 23.97 minutes

Companies with exemptions accounted for nearly **\$500 BILLION** in revenue in 2014

and represent over **600,000 JOBS.**

TOP SYSTEMS EXEMPTION HOLDERS WILL USE

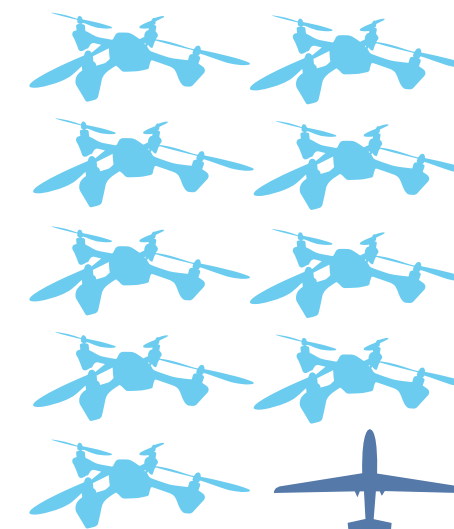
The top five systems are made by DJI.

- 1 Phantom 2 Vision+
- 2 Inspire 1
- 3 Phantom 2
- 4 Spreading Wings S1000
- 5 Phantom 3

- 6 Spreading Wings S900
- 7 senseFly eBee
- 8 Phantom 2 Vision
- 9 3DR IRIS
- 10 Flame Wheel F550
- 11 Yuneec Q500
- 12 3DR Aero
- 13 PrecisionHawk HawkEye Lancaster Mk III
- 14 Aeryon SkyRanger
- 15 3DR X8, 3DR Solo & Spreading Wings S800

PLATFORM TYPES USED BY OPERATORS

Rotary Wing 90% | Fixed Wing 10%



PLATFORMS

Over 50% of systems mentioned in the approvals are micro UAS

Avg. weight – 7.59 pounds
Avg. endurance – 28.25 minutes
Avg. payload – 4.09 pounds

PLATFORMS MANUFACTURED BY STATE



- | | |
|-------------------|-----------------|
| 19 Florida | 8 Maryland |
| 18 Washington | 8 Ohio |
| 14 North Carolina | 7 Kansas |
| 10 Colorado | 5 New Hampshire |
| 10 Illinois | |

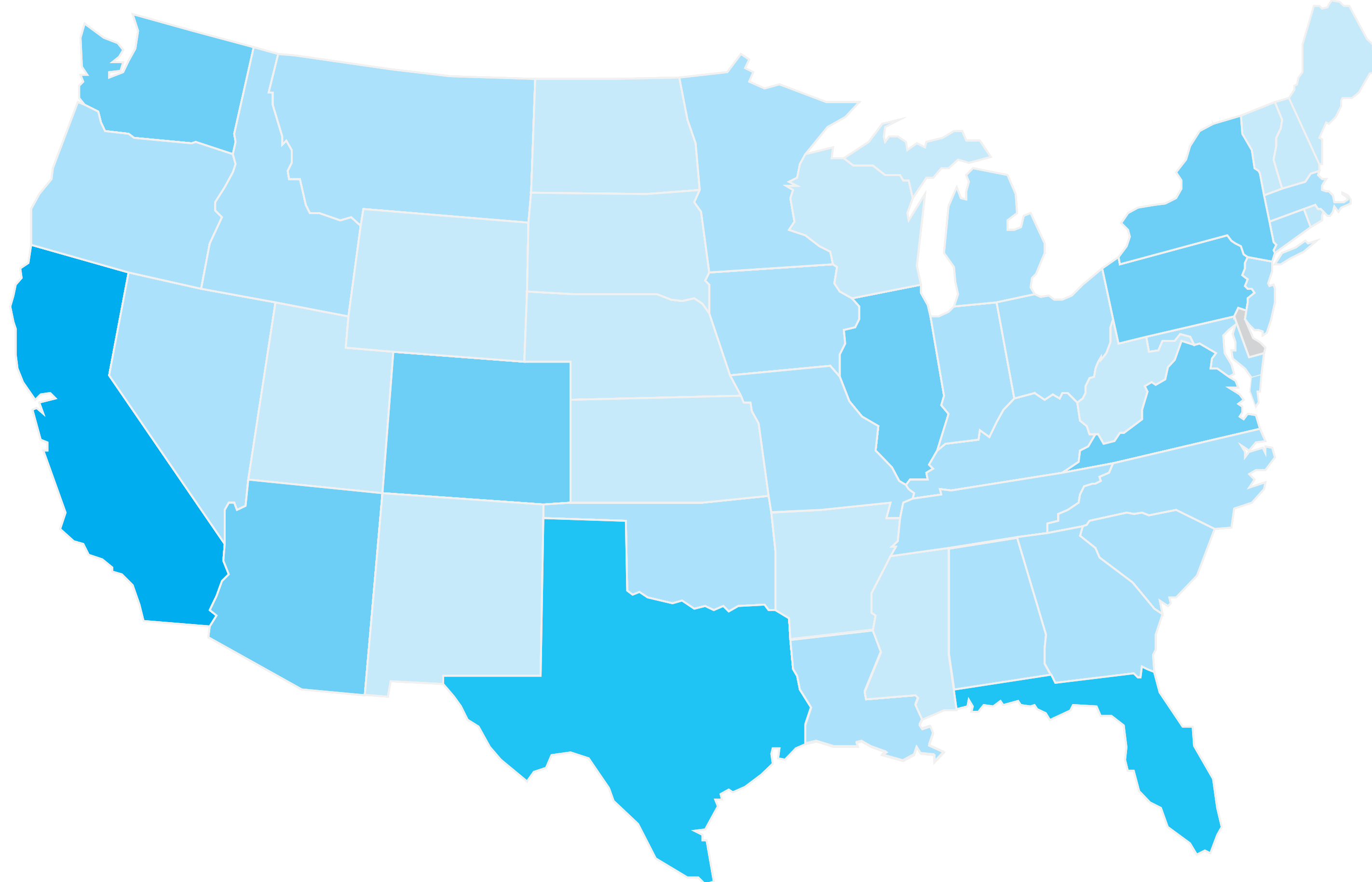
TOP 10 STATES BY EXEMPTION

INDUSTRY BREAKDOWN

1 CALIFORNIA – 114
 Aerial Photography 52
 Real Estate 36
 Aerial Survey 32
 Film and TV 27
 Aerial Inspection 27
 Agriculture 20
 Construction 13

2 FLORIDA – 97
 Aerial Photography 63
 Real Estate 42
 Aerial Survey 26
 Aerial Inspection 23
 Construction 19
 Agriculture 14
 Film and TV 12

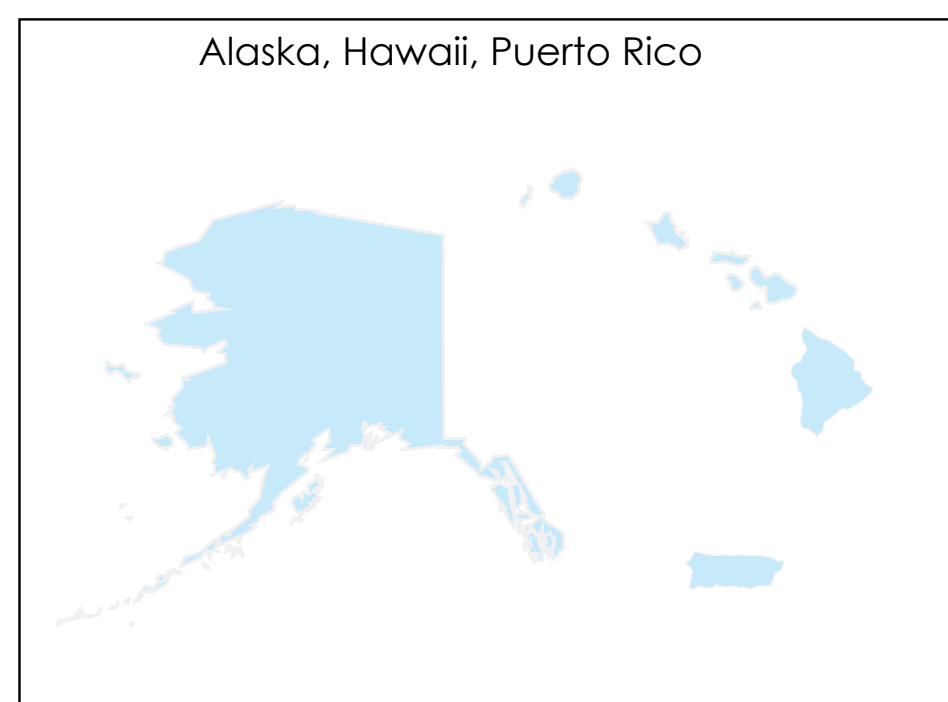
3 TEXAS – 82
 Aerial Photography 44
 Real Estate 28
 Aerial Survey 27
 Aerial Inspection 26
 Construction 13
 Infrastructure Inspection 11
 Utility Inspection 9



10 VIRGINIA – 25
 Aerial Survey 14
 Aerial Photography 14
 Real Estate 11
 Aerial Inspection 5
 Agriculture 4

9 NEW YORK – 26
 Aerial Photography 16
 Aerial Inspection 7
 Real Estate 7
 Aerial Survey 6
 Film and TV 5
 Research and Development 4

8 WASHINGTON – 27
 Aerial Photography 15
 Real Estate 13
 Agriculture 5
 Construction 5
 Aerial Inspection 5
 Film and TV 4
 Infrastructure Inspection 4



4 ILLINOIS – 35
 Aerial Photography 17
 Real Estate 16
 Aerial Inspection 10
 Agriculture 8
 Construction 6
 Aerial Survey 6

5 ARIZONA – 33
 Aerial Photography 15
 Real Estate 13
 Aerial Survey 10
 Aerial Inspection 8
 Agriculture 7
 Search and Rescue 6

6 PENNSYLVANIA – 31
 Aerial Photography 18
 Aerial Survey 16
 Real Estate 13
 Aerial Inspection 9
 Construction 6
 Utility Inspection 6
 Infrastructure Inspection 6

7 COLORADO – 30
 Aerial Photography 18
 Aerial Survey 15
 Aerial Inspection 11
 Construction 6
 Real Estate 6
 Search and Rescue 5
 Infrastructure Inspection 5

Number of FAA-approved operators in each U.S. state and territory.

