

Instructor Biography



**American Society
of Farm Managers
& Rural Appraisers**

THE MOST TRUSTED RURAL
PROPERTY PROFESSIONALS

Terry Kestner, ARA, RPRA

Terry is a native of Illinois where he grew up on a family grain and livestock farm. He received his Bachelor's Degree in Agriculture Business from Western Illinois University and his MBA from Kaplan University.

Terry has been with Rabo AgriFinance LLC in Cedar Falls, IA since April 2007. His primary duties consisted of appraisal reviews in Iowa, Illinois, Wisconsin and Minnesota prior to accepting the promotion to Chief Appraiser in January 2013. Before joining RAF, he worked for Farm Credit in Macomb, IL. as a loan officer for 5 years before making the change to the appraisal department in 1989. Terry has experience appraising agricultural, recreational, urban influence and large swine confinement properties. In addition, he taught the Rural Appraisal Course for the Agriculture Department of Western Illinois University for 7 years.

Terry joined the American Society of Farm Managers and Rural Appraisers in 1989 and received his ARA designation in 1995 and RPRA designation in 2008. He currently is a member of the Iowa and Illinois Chapters having served on numerous committees, past president of the Iowa Chapter and served on the Executive Council as District IV Vice President.

Terry is married to Diane and they have two teenage daughters. His hobbies have included officiating many youth sports (even having had the opportunity to umpire a Junior League World Series in 2008!) He now travels for work, promotes and participates in several ASFMRA committees and enjoys time with his wife and girls.