

Instructor Biography



**American Society
of Farm Managers
& Rural Appraisers**

THE MOST TRUSTED RURAL
PROPERTY PROFESSIONALS

Brian J. Gatzke, ARA, MBA

Brian is the owner of Northern Plains Appraisal, LLC, in Brookings, SD since 2007. He is a Certified General Appraiser specializing in valuation of small town commercial & industrial, special use agribusiness, CAFO Dairy and feedlot, large grain operator headquarters, transitional agriculture production land, residential subdivision analysis, recreation, conservation easement, eminent domain, and non-cash charitable contribution of conservation easements. Brian's work also includes estate/trust valuation, legal casework valuation, IRS-based valuations for non-cash charitable contributions of real property and Yellow Book (UASFLA).

Since 2018, Mr. Gatzke has served on the ASFMRA Education committee and served as co-chair from 2015-17 on the ASFMRA Government Affairs Committee. He remains an active board member of the South Dakota Chapter of the ASFMRA and is the current President Elect for the SD Chapter ASFMRA into 2021 to 2022. From 2013-2015 he was a board member of the North Star Chapter of the Appraisal Institute and successfully completed AI-LDAC 3 year training program. Brian is also a past Committee Chair of the Brookings Area Chamber of Commerce Agricultural Relations Committee, past president of the Brookings, South Dakota, Rotary International Club, and past SD Historical Society Foundation board. Other community involvement includes assisting with teaching and lab related work at South Dakota State University (SDSU) in the Department of Ness School of Management and Economics for the new minor of Real Estate Valuation and he is currently involved with the development of a valuation education at SDSU.

Brian was raised on a family farming/livestock operation and involved in agriculture for more than forty years. He and his wife, Carla, have been married over 30 years and have 1 daughter and 1 son. They own agricultural, residential, and commercial investment properties in eastern South Dakota.