



American Society of Farm Managers & Rural Appraisers

CAROLINAS VIRGINIAS
CHAPTER

The CAVAs Chapter of the ASFMRA works to inspire its members towards professional competence, high ethical standards and educational excellence while enhancing networking opportunities and public awareness.

Mark Your Calendars

- Annual Meeting: March 25, 2021—Virtual
- ASFMRA Education Week: July 18-20, 2021—Omaha, NE
- Leadership Institute: Dates TBD—Washington, DC
- ASFMRA Annual Conference: November 2-5, 2021—Las Vegas, NV



President's Message, Matthew Edwards, ARA

Merry Christmas one and all! We've had a year of excitement, have we not? I need not rehash the challenges we have all faced but would rather like to thank you again for your insight and contributions over the course of 2020 to ensure a healthy and growing Carolinas-Virginias chapter. Our latest offering "Agware Back to Basics," was very well attended. Our hope is that each of you were able to pull some good usable information out of the offering to assist with your everyday workload. Please continue to provide us with your suggestions for future offerings. Progress continues regarding our chapter webpage, with plans for it to be up and running soon. We graciously request your input on additional features you would like to see implemented during the development stage. In the meantime, don't forget to provide a photo and details to your profile on the ASFMRA's national website for the link.



Like many of you, I am grateful for the opportunities this year has allowed and look forward to a time of reflection with family and friends. It is a pleasure to serve alongside each of you in doing our part to provide rural America our absolute best measure of service. You are a source of encouragement for me and many others. A very good friend and fellow chapter member has often provided such encouragement along the journey, to which I often find myself quoting. This individual's email signature includes a fitting quote for a time like what we find ourselves in today. The quote is attributed to coach John Wooden. The quote: "Things tend to work out best for those who make the best of the way things work out." Good or bad, these are the times we have been granted by our Creator. Let's make the most of them. We are truly blessed my friends! I hope and pray each of you have an amazing Christmas and move forward into a prosperous New Year.

From the field,

Matthew Edwards, ARA



Welcome to our new Chapter Members

Please be sure to welcome them to the Carolinas Virginias Chapter!



Kaleb Sargent
Elizabethtown, NC

Cape Fear Farm Credit



Russell D Rice, RAA, GAA
Parkersburg, WV

Precision Appraisal Service



Mark Peterson, AFM, ARA,
AAC—Landis, NC

Kefa Capital, Inc



Paul E Moore, ARA, RPRA
Lexington , KY

Moore Appraisal Review &
Consulting Services, LLC



Stuart Holtzman, MAI
Glen Allen, VA

Holtzman Appraisal &
Consulting Services, Inc.



Philip J Swartz, AI-GRS, AI-RRS
N Myrtle Beach, SC

Appraisal Review
Specialists, LLC

NEW District II Vice President:

Clay L Caver
AFM, ARA, RPRA

Equitable
Agrifinance, LLC



Chapter Meeting

March 25, 2021—Time TBA

Please plan to attend our annual Chapter meeting that will be held virtually on March 25, 2021 . The agenda will include an update from National President, Dennis Reyman, AFM, ARA and CEO Brian Stockman as well as installation of new officers.

While we had hoped to be able to meet in person, the virtual meeting held in November was well attended and went remarkably well. We are even hoping to continue offering a virtual option at future in person meetings for those who cannot attend the live meetings.



ASFMRA Member Focus

David Lawhon - Lumberton, NC

I am David S. Lawhon, a Certified General Appraiser licensed in North Carolina, Virginia and South Carolina. I am the owner of David Lawhon Appraisal, Inc. along with my wife, Ann Lawhon. I currently reside in Apex, NC just outside of Raleigh, NC near my daughter Meredith and her husband Jason, and their little boy Hudson (age 5).

I have been in the appraisal profession for 45 years starting in Farm Credit in 1975. After 10+ years with Farm Credit, I began appraising full time in 1986. Starting as a residential appraiser and progressing to commercial and finally landing in Agricultural properties full time. Currently I am a Board member of the Carolinas-Virginias Chapter. I have served as the President and Board member of the North Carolina Society of Farm Managers and Rural Appraisers. Thank you all for the opportunity to serve on your board and to be a part of your great organization.



Describe your experience and education related to the farm property professional appraisal field.

I began my appraisal career working for Farm Credit after four years at NC State University graduating with a B.S. degree in Agricultural Engineering. I started in Sanford, N.C. and later moved to Carthage, N.C. which was my hometown. Working close to home was good and when time permitted, I helped on the family farm. My experience gained from Farm Credit was in - valuable for appraising and for knowledge of the loan process for agricultural properties. After Farm Credit I worked for a consulting firm and then joined a close friend as a residential appraiser working in Cary who I worked with for over 10 years. In 2001, I relocated to Wilmington and concentrated on commercial and agricultural properties. In 2008 when commercial declined, I put all of my energy to agricultural assignments. In 2015, I relocated back to Wake County to be close to our grandson, Hudson who is now five. Most of the younger appraisers always ask, how did you get all of those clients? My response is time. You have to take the time to build relationships, get to know your clients, and take the time to do a good appraisal report.

Describe what led you to become a chapter member of the North Carolina ASFMRA Chapter and why you remain a member.

I became a member of ASFMRA after a good nudge from Mike Sutton. I got to know Mike through Farm Credit and he thought it would be good for me to take a look at the organization. I have been able to attend one annual meeting in Atlanta several years ago and thoroughly enjoyed the trip. I have met many people from the classes and have leaned on them for knowledge.

Describe personal background items that would be of interest to fellow chapter members.

The one story I have not shared with others is my interest in Soil Conservation. I had worked two summers with a local office in Carthage. When college was almost done, I applied for a job. I already had a GS rating so I said this should be easy. They offered me a job in Vicksburg, Mississippi. My soon to be wife and I agreed, "there is no way this boy is leaving North Carolina". Needless to say, I am still in North Carolina but do enjoy going to Virginia and South Carolina when needed.

Describe a couple of memorable or unique experiences in your life.

With my age there are lots of memorable or unique experiences that I have been a part of. Making the Freshman Basketball Team at N.C. State as a walk-on is as close to the top as you can get. During tryouts, a list would be posted each day who was still on the team. Each day the list kept getting shorter and shorter. On the final day, I was still on the list. I got to practice with the scholarship guys and travel with the team. I could not jump or shoot but I was fast. LOL. Several years later I met the basketball coach on campus and he called me by my name – that was cool!



Get Involved!

The North Carolina Chapter offers a variety of ways for our members to get involved. From volunteering on committees with one-day events to stepping in to a leadership role on our executive team, there's something for everyone! The best part is that it doesn't take much time but allows you additional networking opportunities. Please contact [Wendy Gunter](#) for more information.

Chapter Website - COMING SOON!

The chapter is in the process of getting a chapter web page up and running. You can help by letting us know what you would find most beneficial in a chapter website. Would you like to see current events, local education offerings, chapter contacts, current economic or governmental affairs information, etc? Please contact [Wendy Gunter](#) with your suggestions. Also, please upload a photograph of yourself by logging in to the ASFMRA website and updating your profile. Special thanks to Deb Collyer for her willingness to help with this project.



January, February , & March Anniversaries

Congratulations to the following members celebrating anniversaries with ASFMRA!

Stephen Motsinger - 01/15/99

Brad Batchelor—02/06/17

Wendy Gunter—03/27/15

Carson Rose - 01/01/12

Kyle Bland—02/07/19

Jerry Holmes—03/24/12

Deborah Collyer, MAI—01/09/20

Matthew Edwards, ARA — 02/05/10

Jared Johnson—03/27/15

Daniel Glenn, ARA —02/24/17

Ronda Newgard, ARA - 03/27/15

Jamie Phillips - 03/11/10

Jerald Sanders—03/11/19