

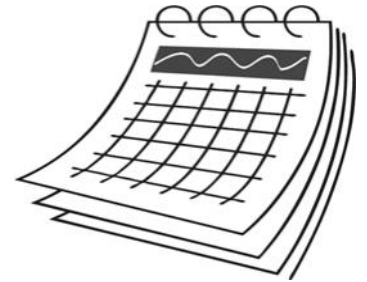


# American Society of Farm Managers and Rural Appraisers Iowa Chapter

The Iowa Chapter of the American Society of Farm Managers and Rural Appraisers works to inspire its members to professional competence, high ethical standards and educational excellence while enhancing networking opportunities and public awareness.

## Mark Your Calendars

- ASFMRA Annual Conference: November 16-22, 2019—Louisville, KY
- USFAP: December 3, 2019—Nevada, IA
- ASFRMA Annual Meeting: February 5-6, 2020—Ames, IA
- ASFMRA/RLI Spring Seminar: March 25, 2020—Ames, IA
- Iowa State SMLV Conference: May 20, 2020—Ames, IA
- ASFMRA IA/IL Joint Summer Meeting: June 25-26 2020—Quad Cities
- ASFMRA Education Week: July 14-26, 2020—Des Moines, IA



## President's Comments, Adam Thien, AFM

For the past several months the Public Relations Committee has been busy creating a plan to expose the Iowa ASFRMA to a wider audience. During this planning it was brought to their attention that media sources are always in need of quality content. The committee has been in contact with a company that provides press releases to a wide variety of media outlets. I believe the Iowa Chapter is a vast wealth of knowledge that could develop timely topical articles for publications. If articles are selected for publication it would display the Iowa Chapter as experts potentially to a whole new audience.

During our past board meeting, the board was in support of looking into this option further. We are aware this would be a large undertaking to produce articles on a monthly basis. For this to work, we will need participation from the chapter to help decide topics and to author any articles to be submitted. It is our intention to have library of several articles available for submission. The board and committee have committed to creating the initial articles. If you have article ideas or are willing to author future articles, please reach out to [myself](#) or [Traci Schermerhorn](#). I believe this project has the potential to expand the reach of the Iowa ASFMRA.

With the updating of the governance at National ASFMRA, the Iowa Chapter has decided to look at our current bylaws. After a brief review, it was decided that a bylaw update is needed. The potential changes would be made to reflect the changes at the national level in our own bylaws and a few other minor changes. Once these the proposed changes are drafted, membership will be notified and given ample time to review them prior to the annual meeting in February. The proposed bylaw changes will be on the membership meeting agenda for discussion and approval by the membership. If you have any questions about the bylaw update please [contact me](#).

Adam Thien AFM



# 2020 USPAP Registration is Open

Date: Tuesday, December 3, 2019

Time: 8:00 AM to 5:00 PM

Location: Hertz Farm Management Office: 415 S 11th St, Nevada, IA 50201

Instructor: Jeff Berg, ARA

Registration Fee: \$250

Registration: <https://www.asfmra.org/education/education-calendar>

**Register  
NOW**

New this year, the Iowa Chapter is offering the updated 2020 USPAP class in December. In the past, we have held this class in March in conjunction with the spring seminar. This year we have decided to offer the updated class in December to allow for our members to be in compliance with USPAP standards before they take effect January 1, 2020. Space is limited so register today.

## ASFMRA Member Focus

### Chad Husman, AFM

Each issue of the ASFMRA Iowa Chapter newsletter will focus on one of our members. This month we introduce Chad Husman. Chad is one of our ASFMRA Iowa Chapter Foundation Directors.



#### **Describe your experience and education related to the property professional field.**

I grew up on a grain and livestock farm in Northwest Iowa. I knew at an early age that I wanted to work in Agriculture. I received a Bachelor of Science degree in Agronomy from Northwest Missouri State University in 2007. I started my career after college as an Agronomist and Precision Ag Specialist for C-S Agrow/Ag Partners in Calumet, IA. I was fortunate to have the opportunity to join Stalcup Ag Service in 2011. I earned my AFM in 2014. My territory is mainly north & west of Storm Lake.

#### **Describe what led you to become a chapter member of the Iowa ASFMRA Chapter and why you remain a member.**

Stalcup Ag Service has a long history of involvement with the Chapter, and I want to be a part of that tradition. The education opportunities and the chance to meet and learn from fellow members was valuable during the accreditation process and will continue to be important going forward. The Chapter helps me to keep up to date with changing trends and methods in our industry from around the state.

#### **Describe personal background items that would be of interest to fellow chapter members.**

My wife, Megan and I have been married for 9 years, our youngest daughter is one year old, we also have a six year old daughter, and a four year old son. We live on a family farm in Cherokee County. My Dad actively farms, and I enjoy helping on the farm when I can. I enjoy fishing and hunting whenever I can. I look forward to sharing my outdoor hobbies and farming tradition with my kids more as they grow (assuming I can keep them interested!).

#### **Describe a couple memorable or unique experiences in your life.**

Before I got started in farm management, I was working a lot with precision ag equipment during a time of rapid adoption of this technology. This was a time when many farm operations got their very first auto steer on a tractor, automatic shut offs on the planter, and improved yield monitoring in the combine. It was a lot of fun riding along with farmers in their tractors which for the first time "were driving themselves" in perfectly straight lines through the field. These were big milestones for many operations. My background in precision ag has proven to be surprisingly useful in farm management as well. The hard part is keeping up with how fast technology is changing, and the ASFMRA's educational opportunities and connections help with that.

# Welcome to our new Iowa Chapter Members

Over the past year, we have had 10 new members join our chapter. Please be sure to welcome them to the Iowa Chapter!



**Tony Jennings**  
Associate Director  
Agricultural Finance  
  
MetLife Investment  
Management



**Mike Koenecke**  
Farm Manager  
  
Cotton Grave Farm  
Management



**Alanda Meyer**  
Certified General  
Appraiser  
  
Preferred Appraisal  
Services



**Hunter Norland**  
Asset Manager  
  
Alternative Equity  
Advisors



**Jesse Lochman**  
Real Estate & Chattel  
Appraiser  
  
Farm Credit Services of  
America



**Jennifer Plate**  
Real Estate & Chattel  
Appraiser  
  
Farm Credit Services of  
America



**Jake Miller**  
Farm Manager  
  
Hertz Farm  
Management, Inc

**Not Pictured**

**John Airy**  
Real Estate Agent, Farm  
Manager and Auctioneer  
Agri-Management  
Services

**Austin Hively**  
Farmers National  
Company

**Jolee Wessling**  
Farm Credit Services of  
America

## ASFMRA Chapter Leaders Day

Deb Stanbro, Nathan Deters and Traci Schermerhorn all attended Chapter Leaders Day in Denver in August. This 2-day event brings chapter leaders together from throughout the US to discuss best practices. Our leadership team brought back some new ideas that our board will discuss this year.

Deb, Nathan and Traci also made connections with chapter leaders and hope to partner with other state chapters for future joint meetings and training opportunities. Deb and Traci both presented on some of the Iowa Chapter's best practices including our young professionals network and succession planning.



## Volunteer for an ASFMRA Committee!

The Iowa Chapter offers a variety of ways for our members to get involved. From volunteering on committees with one-day events like the scholarship and FFA committees to stepping in to a leadership role on our executive team, there's something for everyone!

Please complete this short survey to let us know how we can get you plugged in!  
<https://www.surveymonkey.com/r/ZLQRCWJ>

## ASFMRA Annual Conference: The Future is Now! Converging Technology and Ag

November 17-22, 2019 — Louisville, KY

ASFMRA's Annual Conference is the conference for anyone involved with rural property and rural property assets – managing, consulting, valuing and brokering on behalf of clients and landowners throughout the United States.

The ASFMRA 90th Annual Conference – brings together the most highly accredited rural property professionals and industry experts from around the country to provide you with the opportunity to:

- ◆ Network with the best and the brightest rural land experts
- ◆ Gain insight into the future of the U.S. ag economy and policies
- ◆ Learn how AI, blockchain and other new technologies will change agriculture
- ◆ Experience Louisville via ag tours and the legendary Bourbon Trail
- ◆ Take the updated 2020-21 7-Hour National USPAP Course and obtain valuable CE
- ◆ Celebrate ASFMRA members earning accreditation

Attending the ASFMRA Annual Conference will make you more knowledgeable, more successful and provide the opportunity to engage with The Most Trusted Rural Property Professionals! More information is available on the ASFMRA website: <https://www.asfmra.org/conferences/annualconference>

## YPN Event—Wednesday, October 2

On October 2, the YPN committee is hosting a networking event for our YPN members and Iowa State students at Jethros in Ames. We would love to have as many of our YPN members attend as possible to network with ISU students before the career fair next week. The chapter is paying for dinner and one drink for everyone who attends. Please RSVP through the link below by Thursday, September 26  
<https://asfmra.rsvpify.com>

## September and October Anniversaries

Congratulations to the following members celebrating anniversaries with ASFMRA!

Loyd Brown, AFM, ARA - 10/02/71

Darrell Limkeman, AFM, ARA - 10/25/76

James Jensen, AFM, ARA - 10/25/76

Dick Coffman, AFM, ARA - 10/12/77

Michael Nissly, AFM - 09/23/82

Douglas Helvig - 09/21/84

Mark Akers, ARA - 10/18/84

Glen Smith, ARA - 09/06/85

Terry Kestner, ARA, RPRA - 10/10/89

Peter Bell - 10/18/91

Roger Williams, AFM - 10/30/92

Lawain Biermann, AFM - 10/29/93

Wayne Nosbisch - 10/29/93

Nathan Deters, AFM - 09/25/98

Kraig Van Hulzen, ARA - 09/20/02

Thomas Hertz - 10/01/05

Matthew Mann, AFM - 09/01/07

Ryan Roetman, AFM - 10/01/07

Tyler Fitterer - 09/24/15

Ken Kruger - 09/25/15

Chad Kalaher - 10/22/15

Molly Zaver - 10/23/15

Caitlin Klett - 10/20/16

Peter Isaacson - 09/21/18

Kyle Bell - 10/19/18

Logan Derifield - 10/19/18

Isaac Klemish - 10/24/18