

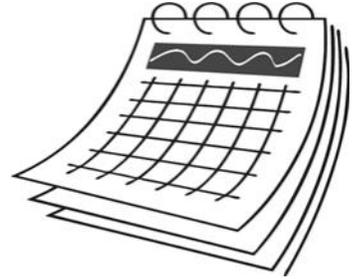


# American Society of Farm Managers and Rural Appraisers Iowa Chapter

The Iowa Chapter of the American Society of Farm Managers and Rural Appraisers works to inspire its members to professional competence, high ethical standards and educational excellence while enhancing networking opportunities and public awareness.

## Mark Your Calendars

- ASFMRA Leadership Institute: September 10-14, 2018—Washington D.C.
- ASFMRA National Meeting: October 29–November 2, 2018 – Chandler, AZ
- ASFMRA Iowa Chapter Annual Meeting: February 5-7, 2019—Ames, IA
- ASFMRA/RLI Joint Spring Seminar: TBD—March, 2019—Ames, IA
- USPAP—TBD: December 2019



## President's Comments, Chad Hertz, AFM

Greetings and welcome to our July newsletter. Last month the ASFMRA held a successful Education Week in Des Moines. After completing their exam and other requirements, our Society welcomed 15 new Accredited Farm Managers. Of those 15, six are from our Chapter. Congratulations to Adam Meyer, Adam Pick, Calvin McBride, Clint Kaller, Sean McDonald and Tom Schutter.

In our last newsletter we discussed the ASFMRA proposed governance change that will be voted on this fall at the national meeting. Hopefully you have had an opportunity to participate in one of the webinars and listening sessions. Iowa has strong representation on the executive council with Tim Fevold serving as the incoming President and Terry Kestner serving as our District Vice President. As a follow-up to the questions our board raised with ASFMRA leadership, I wanted to share what we have learned and add that Tim, Terry, Brian Stockman and the other members of the Executive Council are happy to answer your questions.



- *What decisions will remain with ASFMRA members?* The ASFMRA membership will have voting authority on items related to the ASFMRA Articles of Incorporation. Examples of this include votes to consolidate or merge with other associations or dissolving the organization. The key decisions remaining with membership will be with electing nominating committee members from each of the seven districts.
- *What is the breadth of the Executive Council's authority?* The Executive Council will have the responsibility and authority of the current Board of Directors. The intent is to have a more agile decision making and leadership process.
- *How will having a 1-day advisory meeting enhance the member voice?* The structure of the meeting combined with the roundtable format will provide better input for the executive council. It also creates an intentional opportunity for our chapters to share ideas and listen to each other. While this may happen informally at the annual meeting, this update will bring focus and purpose around topics and discussions.

- *Who will lead or facilitate the Membership Advisory Group?* Initially the ASFMRA President will lead and facilitate the advisory group meetings.
- *Who leads the nominating committee?* The nominating committee will select a chairman from within the committee and will serve an annual term. This will share responsibilities and facilitate a different leadership perspective each year.
- *How will differences in direction be reconciled between the Executive Council and the Membership Advisory Group?* Ultimately, the Executive Council has the authority and responsibility to make final decisions. The input and feedback of the Membership Advisory Group has high value and helps guide decisions the Council is tasked with making.

Our chapter board will be meeting in September to finalize our decisions on this change. Please share your thoughts and questions in the coming days so that we can work through those in September. Our Chapter delegates for the upcoming national meeting are Adam Thien and Dave Nebel.

More information on the governance changes can be found on the ASFMRA [website](#).

Lastly, we ask for your continued support and prayers for Mike Nissly. An update about Mike is included this month. Mike is a hardworking, caring, man of integrity who has not only serves our chapter and makes us better, he is a friend to all of us.

## Real Estate State Appraisal Board Members

Fred Greder with Benchmark Agribusiness of Mason City was elected Chairman of the Real Estate Appraiser Examining Board at the May 2018 State Board meeting. Greder has been serving on the State Board since November 2012. He was appointed to the Board by then Governor Terry Branstad.

ASFMRA National is building a tracking list of our members that serve on Appraisal boards. If you or someone you know in our Chapter serves on a state appraisal board, please share that information with Deanna Ilk. [dilk@asfmra.org](mailto:dilk@asfmra.org)



## Farmland Ownership and Tenure Survey

Drs. Wendong Zhang and Alejandro Plastina, both assistant professors of economics at Iowa State, released the full results of the 2017 Farmland Ownership and Tenure survey at a press conference on Thursday, June 27. The Farmland Ownership and Tenure survey focuses on forms of ownership, tenancy, and transfer of farmland in Iowa, as well as characteristics of landowners.

The full results of the survey are available at <http://bit.ly/2017IFOTSReport>. In addition, a video of the press conference is available at <https://vimeo.com/277524155>, and the presentation slides are available at <http://bit.ly/2017IFOTSPresentation>. The survey revealed policy-relevant trends in the ownership and tenancy of farmland as well as characteristics of farmland owners. <https://www.card.iastate.edu/news/brief/?n=149>

## Newly Accredited Iowa Chapter Members



Congratulations to these Iowa Chapter members who obtained their AFM designations on June 30, 2018!

- Clint Kaller, AFM, Hertz Farm Management
- Calvin McBride, AFM, Hertz Farm Management
- Sean McDonald, AFM, Farmers National Company
- Adam Meyer, AFM, Hertz Farm Management
- Adam Pick, AFM, Farmers National Company
- Tom Schutter, AFM, Farmers National Company

# ASFMRA Member Focus

## Chad McCollester, Director

Each issue of the ASFMRA Iowa Chapter newsletter will focus on one of our members. This month we introduce Chad McCollester.

### **Describe your experience and education related to the property professional field.**

I received a Bachelor of Science degree in Agricultural Business from Northwest Missouri State University in 1997. I was hired in December of 1997 by Firststar Bank as a Farm Manager in Council Bluffs, Iowa. I have been managing farms for 20+ years. I achieved the Accredited Farm Manager designation in 2008.

### **Describe what led you to become a chapter member of the Iowa ASFMRA Chapter and why you remain a member.**

When I was hired by Firststar Bank it was a requirement to become a member of the Iowa ASFMRA Chapter. After attending my first annual meeting I could see that my membership in this group would be beneficial to my career through networking opportunities, and educational offerings.

### **Describe personal background items that would be of interest to fellow chapter members.**

My wife, Meghan and I have been married for 10 years, and we have two boys Grant (8) and Blake (4). We live on the family farm, just outside of Silver City. My father still actively farms about 1200 row crop acres today. I enjoy helping on the farm when I can, and our boys love spending time with their Grandpa in the tractors and combine. We enjoy our county fair, the county 4-H program, and spend time volunteering to help there when we can. We enjoy vacationing at the Lake of Ozarks, when we can get away.

### **Describe a couple memorable or unique experiences in your life.**

Firststar Bank decided early in my career (1999) that they would like to sell their farm management division, and their employees at the time were given the opportunity to purchase their own book of business. At the time, I was 24 years old and still pretty green in the farm management field. With the encouragement of my family and some trusted mentors, I took the leap and formed Agri-Valley Farm Management after finalizing the purchase from the bank. I did not realize the opportunity that was before me at the time of that decision, but I am extremely thankful for the encouragement to go for it.

A more recent memorable experience was the completion of a new Community Center on our County Fairgrounds. Over the course of eight years, I was fortunate to be involved with a group of volunteers to plan, raise funds, and oversee the construction of this facility. The facility includes the local Iowa State University Extension offices, and can host up to 450 people in a banquet setting in the main hall. This facility was built with grant dollars and donations. The buy-in from our community to get this project completed was incredible.

### **Anything else you'd like to share?**

I have enjoyed my time as a member of the Iowa Chapter ASFMRA. I feel that the organization has helped me to grow professionally and has benefited my business significantly. The seminars are filled with timely information that is invaluable to our business as I share what I have learned with our clients, and farmers. I look forward to many more years of belonging to this organization.



# The 2018 Journal of ASFMRA is Here



The 2018 Journal of ASFMRA is here! Download your copy today and catch up on the latest industry trends and insights. Interested in submitting an article for the journal? The deadline for the 2019 Journal is August 15, so submit your articles today!

[www.asfmra.org/resources/asfmra-journal](http://www.asfmra.org/resources/asfmra-journal)

# July and August Anniversaries

Congratulations to the following members celebrating anniversaries with ASFMRA!

Larry Trede, Ph.D.-8/12/1971

Kenneth Conrad, AFM-7/7/1973

Michael Baltus, AFM-7/19/1979

Kelly Summy, AFM-8/7/1979

Gary Loos, AFM-8/8/1986

Michael Prohaska, AFM-8/8/1986

Jeffrey Troendle, AFM-8/8/1986

James Horras-7/18/1997

Scott Louscher, AFM-7/2/1998

Robert Frizell, AFM-8/7/1998

Michael Downey, AFM-8/11/2000

Adam Thien, AFM-7/5/2005

David Nebel, ARA-7/21/2006

Danielle Peebler-8/27/2009

Robert Vincent-7/7/2011

Grant Aschinger, AFM-7/5/2013

Scott Henrichsen, AFM-7/5/2013

Kevin Kerns-8/1/2014

Austin Fichter-8/14/2015

Austin Larkey-7/12/2017

Nicole Dunn-7/12/2017

## Mike Nissly Update

Below is the most recent Facebook updates from Mike's wife April:



**July 7:** We will have completed week five on Tuesday, July 10. This last week brought some new experiences. Mike is learning to slide board, into and out of the passenger side of a car. He learned about some software that allows him to verbally dictate at work, as his fingers aren't completely cooperating to type at this time.

We had a house meeting to discuss what modifications will be needed in our home. We left campus twice and went out to dinner at a couple restaurant's close to Craig. (That was a new and different experience).

Jaden and Matt (Mike's daughter and son-in-law) were able to come out and spend 3 days with us. I think that they were pretty impressed with everything that Craig has to offer someone with a spinal injury. It truly is going to be a new way of life for us and Craig's purpose is to make it as easy a transition as possible. We are learning to do everything that we have always done, in a whole new way.

We have had a few minor setbacks (which is normal), but many more positive things to report. We are still struggling to find a wheelchair that fits Mike. Who knew there were so many factors that went into a wheelchair!

**July 15:** We've had a less than stellar week with several medical issues that have cropped back into the picture. The doctors assure us that this is all very normal. I've assured the doctors that nothing about this is normal, to us! But this too shall pass.

We did have several good things happen this week. We went to a canvas and mocktails class. I'm pretty sure Van Gogh would have cut off his other ear if he were to have seen our paintings!! We spent 3 PT sessions learning to get into and out of my car. I'd say that we might break out of here for a joy ride, but I'm not sure Mike's "back seat" driving is going to go over very well with me...lol. We were able to go over to my cousin's house in Parker with John and Donna Zoske and had a wonderful cookout. It was so nice to get away from campus for a few hours.

We love the comments of encouragement, cards and calls. We are still taking prayers! You can send cards and letters to Mike at Craig Hospital, 3425 S. Clarkson St. Room 408, Englewood, CO 80113.



ASFMRA—Iowa Chapter

Traci Schermerhorn, Executive Secretary

✉ PO Box 785, Ankeny Iowa ☎ 515.633.7993 📧 IowaASFMRA@gmail.com