

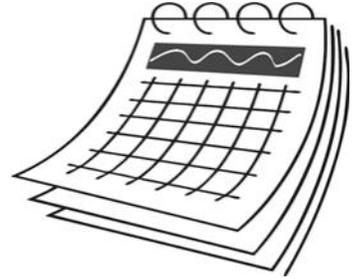


American Society of Farm Managers and Rural Appraisers Iowa Chapter

The Iowa Chapter of the American Society of Farm Managers and Rural Appraisers works to inspire its members to professional competence, high ethical standards and educational excellence while enhancing networking opportunities and public awareness.

Mark Your Calendars

- Education Week: June 24–29, 2018 -Des Moines, IA
- ASFMRA Leadership Institute: September 10-14, 2018—Washington D.C.
- ASFMRA National Meeting: October 29–November 2, 2018 – Chandler, AZ
- ASFMRA Iowa Chapter Annual Meeting: February 5-7, 2019—Ames, IA
- ASFMRA/RLI Joint Spring Seminar: TBD—March, 2019—Ames, IA
- USPAP—TBD: December 2019



President's Comments, Chad Hertz, AFM

Greetings Iowa Chapter members and welcome to our May newsletter. This past month we held our May board meeting and attended the Soil Management and Land Valuation Conference at Iowa State. During our board meeting, we discussed what we learned from the May 8, ASFMRA District Update Conference call. A couple years ago, the Executive Council began holding quarterly update conference calls to connect with membership and keep them informed. The next call will be August 28 at 10 AM.

During this call, the ASFMRA governance change proposal was a major focus and it became a focus of our Iowa Chapter board meeting. The governance proposal will be voted on at this year's annual meeting in Chandler, Arizona. You can view a copy of the PowerPoint presentation [online](#). (You will need to be logged in to your ASFMRA account.)

Dave GaNunn, our current ASFMRA president shared the governance change proposal with our members at our annual meeting. He will be holding several webinars discussing the proposal and answering questions. Members are asked to register in advance. You can do that by clicking on a date and time below:

[May 30, 2018, 10:00am CST](#) or [May 30, 2018, 12:00pm CST](#)

[June 11, 2018, 10:00am CST](#) or [June 11, 2018, 12:00pm CST](#)

The objective of the proposal is to enhance member input, deepen the leadership pool and enable the executive council to make more timely decisions. The proposal is the result of a 10-member governance working group who met regularly over the past year. Here are the key proposed changes to our current governance:

- Create a membership advisory group to replace the current board of directors made up of chapter delegates. (page 20 on pdf)
 - ◊ The membership advisory group will consist of chapter delegates who will serve on a three-



year term. At each annual meeting the membership advisory group will meet for a full day with the executive council to discuss issues and provide input. This replaces the current 90-minute board meeting.

- Modify the make up of the nominating committee and expand representation (page 29 of pdf)
 - ◊ Seven of the nominating committee members are elected by the districts. Other members include a past president, a young professional, an HR professional and the ASFMRA EVP
- The nominating committee appoints members of the executive council
- The executive council governs the ASFMRA rather than the board of directors (page 25 of pdf)
 - ◊ The authority of the executive council will match their responsibility. The council will have the ability to make decisions that were previously the board of director's responsibility

Our chapter board raised the following questions with Tim Fevold during our meeting:

- How will having a one-day advisory meeting enhance the member voice?
- Who will lead or facilitate the membership advisory group?
- Who leads the nominating committee?
- What is the breadth of the executive council's authority?
- What decisions will remain with ASFMRA members?
- How will differences in direction be reconciled between the executive council and the membership advisory group?

Here is what we learned: The council and governance working group are working through answers to some of the questions. Much of what is being proposed is establishing a governance framework to build on and enabling the council to have the authority to make and act on strategic decisions that would have taken between 1 and 2 years to make. With quarterly conference calls and regular interaction with the membership advisory group and intentionally holding a focused day annually, member's voices will be strengthened, and participants will develop their leadership skills.

The council is working through many of these issues. We encouraged Tim and the council to work through what decisions will remain with the membership as we approach the annual meeting.

We will be discussing the proposal at our September board meeting. We would like your input and are asking you to participate in an upcoming webinar or conference call and ask questions. If there are questions you would like us to ask, please contact me. We will finalize our direction to our delegates in September.

Foundation Expands Scholarship Offerings to UNI

Jim Jensen, ARA, AFM, Foundation Board President

The Iowa Chapter Foundation Board has voted to expand the student scholarship program. The board presently gives five one-year \$1,250 scholarships to Iowa State University Agriculture students. The board has agreed to add one scholarship to be offered at the University of Northern Iowa.



The University of Northern Iowa has a Real Estate/Finance dual major four-year degree program that prepares students to enter real estate and appraisal businesses. Several former students and some current members of our chapter have been through that program. Students graduating from UNI's program are credited with 267 hours out of the 300 hours of appraisal education that are required to work for an Iowa Appraisal license. (Zhang and Jensen are working on getting some credit for ISU courses too.) The board felt that spreading the scholarships out around the state also had some advantages.

At this point, many details need to be worked out. The qualifications, timing and when the scholarship is awarded still need to be determined. We also need to have conversations with UNI as to if they are interested in us providing this scholarship. The Scholarship committee along with Brad Hayes and Craig Harris have been appointed to make this happen.

ASFMRA Member Focus

Deb Stanbro, Vice President

Each issue of the ASFMRA Iowa Chapter newsletter will focus on one of our members. This month we introduce Deb Stanbro.



Describe your experience and education related to the property professional field.

I have been working in the appraisal field since 1990. I began my career with Fred Greder at Benchmark Agribusiness, Mason City, while attending North Iowa Area Community College where I received my AA in Ag Marketing and Business. I then worked a few years at Scott County Farm Bureau Insurance. I have been with Farm Credit Services of America since 1999 and have been on the Appraisal Team for about 16 years. In 2010 I went back to college and received my BS degree from Mount Mercy University in Cedar Rapids. During this time I was also taking appraisal certified general qualifying educational classes. I graduated college and received my Certified General in October 2012

Describe what led you to become a chapter member of the Iowa ASFMRA Chapter and why you remain a member.

I became a member of the Iowa Chapter when I began taking appraisal qualifying education classes. I have remained a member of the chapter for the networking and educational benefits.

Describe personal background items that would be of interest to fellow chapter members.

I am married, have two married children, one grandson, and my Cocker Spaniel - Perci. I love to golf and walleye fish in Canada with family at the same lake my father has been going to for over 60 years. I have loved traveling to Tennessee the past four years and look forward to future trips to Maryland and DC area when my daughter moves there next month. My son and family are in Mason City, Iowa and I make frequent trips there.

Describe a couple memorable or unique experiences in your life.

For me, the fall of 2012 was a big time in my life. I earned my 4 year degree, became a Certified General (after years of wanting to achieve that goal), took a new job role as Certified Real Estate and Chattel Appraiser, and moved to a new home and Farm Credit office in Newton after 11 years in Tipton and at the Hiawatha office. Tipton and Hiawatha were home and where we raised our kids. This was a big time in my life, hard to believe it was 5 1/2 years ago already. Most recently, becoming a grandma has been a great time in my life.

Anything else you'd like to share?

I became a director on the Iowa ASFMRA Board in 2013, was the Iowa Chapter YPN Chair for a couple of years, and have recently joined the Iowa ASFMRA Board again as Vice President. I am honored to have been asked to be a part of the Board again and look forward to what the next few years have to offer.

ISU Soil Management Land Value Conference



The 91st annual ISU Soil Management Land Value conference, attended by over 300 agricultural professionals on May 16, was a success! The six presentations covered a wide range of issues from ag trade, weather, Iowa's new partition law, interest rate and new trends on farmland ownership and tenure and an industry panel on the growing hog industry in Iowa.

All presentations can be found [online](#). You can also view the participants' land and crop forecasts (slides 8-9) [online](#), which expects a modest decline over the next six months and stabilization to mild increase of the Iowa farmland market in the medium run. Feel free to contact Wendong if you have any questions, wzhang@iastate.edu.

May and June Anniversaries

Congratulations to the following members celebrating anniversaries with ASFMRA!

Patrick Hengen, AFM, AAC-05/06/88	Charles Wearda-06/01/76	James Rebhuhn, AFM-06/20/80
Dennis Reyman, AFM, ARA-05/07/93	Marvin Borcharding, AFM-6/03/81	Kirk Weih, AFM-06/20/80
Stephen Baade-05/07/93	Morgan Troendle, AFM-06/04/09	L. Craig Harris-06/21/85
Bruce Ahrens, AFM-05/08/87	Calvin McBride-06/04/15	Calvin Dickson, AFM- 06/23/84
Tim Pick, AFM-05/08/87	Chad Husman, AFM- 06/06/11	David Dodgen-06/23/84
Mollie Aronowitz-05/12/16	Troy Louwagie-06/09/00	Justin Bahr-06/23/16
Michael Koopmans-05/13/10	Mason Troendle-06/13/14	Spencer Smith-06/23/16
Travis See-05/17/17	Erin VanderHeiden-06/13/14	John Cotton-06/24/63
Travis Nissen-05/18/12	Thomas Carlson, AFM-06/14/99	Geordan Hanson-06/24/16
Colin Hogrefe-05/26/16	Adam Sylvester, AFM-06/14/99	Matthew Clarahan, AFM-6/26/08
Adam Meyer-05/26/16	Benjamin Watson, AFM-06/14/99	John Nissly, AFM-06/27/51
James Frevert, AFM-05/31/64	Larry Fishback-06/18/99	Steven Johnston-06/27/14
David Thien, AFM-05/31/96	Rodney Good, AFM-06/19/92	Brian Olson, AFM-06/29/12

Iowa Chapter Committee Focus

FFA Committee

Chair: Sam Harper



The Iowa Chapter once again assisted at the Iowa FFA Leadership Conference. Our team of six committee members headed to Ames on Monday, April 23 for a full day of judging twelve Iowa FFA teams compete in the Ag Issues and Perceptions competition. The teams are comprised of three to seven members and the each creates a role to act out a scenario that will illustrate the pros and cons of the topic. They should also be educating the audience and judges while doing so. They have a 15 minute limit for their presentation and up to seven minutes to answer questions the judges choose to ask.

These were the topics this year:

- How can farmers be involved in the implementation of renewable energy in agriculture?
- How is grey wolf reintroduction impacting Montana?
- Is Immigrant Labor Necessary for the Agricultural Industry?
- Should ISIS attack American Agriculture?
- What are some of the benefits and issues with the Veterinary Feed Directive; do the benefits justify the problems?
- How can we use Dicamba products safely with out any side effects to the environment ?
- Should the United States remain active in NAFTA?
- How do land value prices impact beginning farmers?
- What are your concerns about the secondary roads of Adair county?
- How can North Iowa residents reduce flooding and improve water quality in the Cedar River Valley?
- How do GMO's impact our world?
- Dicamba: Problem or Solution?

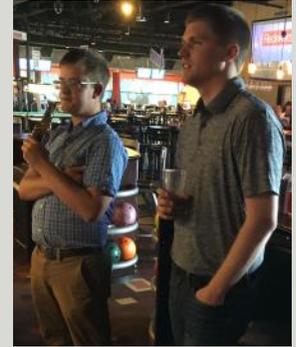
As you can see the range of topics was really varied. That makes the day both informative and entertaining for the judges. This year we selected the team from West Liberty to represent Iowa at National Convention in October. Their topic was "Is immigrant labor necessary for the Agricultural Industry?" We also awarded several gold, silver and bronze scores to other teams. The Iowa Chapter contributes \$1700 to the State FFA organization for awards as well.

If you have interest in being a part of this committee please contact Traci Schermerhorn at iowaASFMRA@gmail.com or 515.633.7993 (call or text).

IA Chapter Members Connect with ISU Students



Dave Nebel, Justin Bahr and Traci Schermerhorn spoke about the Iowa Chapter of ASFMRA and careers in the appraisal and farm management fields to Wendong Zhang's Econ 364 class this month. Many of the students are interested in careers in ag lending and over 90% of them grew up on a family farm. This was a great opportunity for our chapter members to network with



students. To find out more about Econ 364, check out their [syllabus](#) online.

We also hosted a Bowling and Networking event through our YPN committee at Perfect Games. A few students met with Spencer Smith and Justin Bahr at Perfect Games after the SMLV Conference. We hope to hold a similar event after our Spring Seminar in March 2019.

New Iowa Chapter Members

Welcome to the new ASFMRA Iowa Chapter **associate** members who have joined our group in 2018!

- Shane Brant - Midwest Land Management, Spencer
- Dale Kenne - Agri-Management Services, Coralville
- Matthew Mayer - VisAg Solutions, LLC, Spirit Lake
- John Reburn - Peoples Company, Clive
- Leo Miller - Farmers National Company, West Des Moines
- Carrie Seidel - Hertz Farm Management, Waverly

Welcome to the new ASFMRA Iowa Chapter **student** members who have joined our group in 2018!

- Jennifer Walsh - Iowa State University
- Costas Hatzipavlidis - Iowa State University
- Brandon Hanson - Iowa State University
- Rachel Hoy - Iowa State University
- Kalleigh Tharp - Iowa State University

As part of our goal to obtain Patron Chapter Status with ASFMRA, we need to show membership growth in 2018 (not including student memberships). In order to meet this goal, we need **FOUR** new members to join our chapter by September 30.

Farm Bill Update Webinar

Stephen Frerichs with AgVantage, LLC will be providing an update on the 2018 Farm Bill. House Agriculture Committee Chairman Mike Conaway is diligently working behind the scenes to prepare for the upcoming House floor debate over the farm bill (HR 2), Democrats are opposed, largely due to policy changes to the Supplemental Nutrition Assistance Program (SNAP).

Join us on the Thursday, May 24 at 1:00pm CST to see what transpired and what the next steps might be. Register [online](#) for this free webinar. (1 Hour of ASFMRA Continuing Education Credit)

ASFMRA—Iowa Chapter

Traci Schermerhorn, Executive Secretary

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