

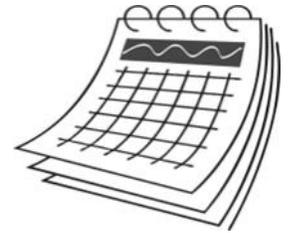


American Society of Farm Managers and Rural Appraisers Iowa Chapter

The Iowa Chapter of the American Society of Farm Managers and Rural Appraisers works to inspire its members to professional competence, high ethical standards and educational excellence while enhancing networking opportunities and public awareness.

Mark Your Calendars

- ASFMRA Annual Conference: November 8-11, 2022—San Antonio, TX
- ASFMRA Iowa Chapter Annual Meeting: February 1-2, 2023—Ames, IA
- ASFMRA/RLI Joint Spring Seminar: March 29, 2023—Location TBD
- ASFMRA Iowa/Missouri Joint Summer Meeting: August 3-4, 2023—Kansas City

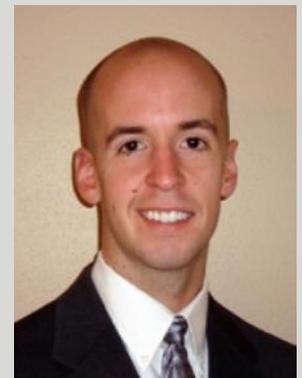


President's Comments

Morgan Troendle, AFM

Happy Harvest Season!

No matter what part of Iowa you reside in, I am sure you have seen the beginning signs of Harvest Season. It is a much-anticipated time of year for agriculture and will prove to be the same this year. The weather was the story again this year with a wide variety of experiences whether it be with high temperatures, lack of moisture, wind, hail, or too much moisture. You can find areas in Iowa that experienced one or more of the above events which will impact harvest in various ways this fall.



The Chapter Board recently had our September meeting which included our typical discussion and decisions regarding speakers for the upcoming annual meeting in February. However, a new twist was added to the discussion this year. The board made the decision to move the Annual Meeting to Ankeny and to hold the event at the FFA Enrichment Center this year! We are excited for our members to experience this change in venue as well as some new meal options!! Despite the change in venue, one thing will remain the same, great speakers, great education, and great networking!



While on the topic of meetings, I would like to encourage you to look into attending the ASFMRA Annual Conference which is being held in San Antonio in November this year. The Texas Chapter is always a great host, and they plan a great meeting! The education looks to cover a broad spectrum from refining soft skills for managers whether it be negotiating leases or being an expert witness, to big picture topics of global economics with Dr. David Kohl and a government policy update. For those of you who are able to attend, we will look forward to seeing you.

We wish you and your family a safe and successful harvest season, as well as wish you luck in making wise choices for your Halloween costumes!

YPN Leaders Connect with ISU Students

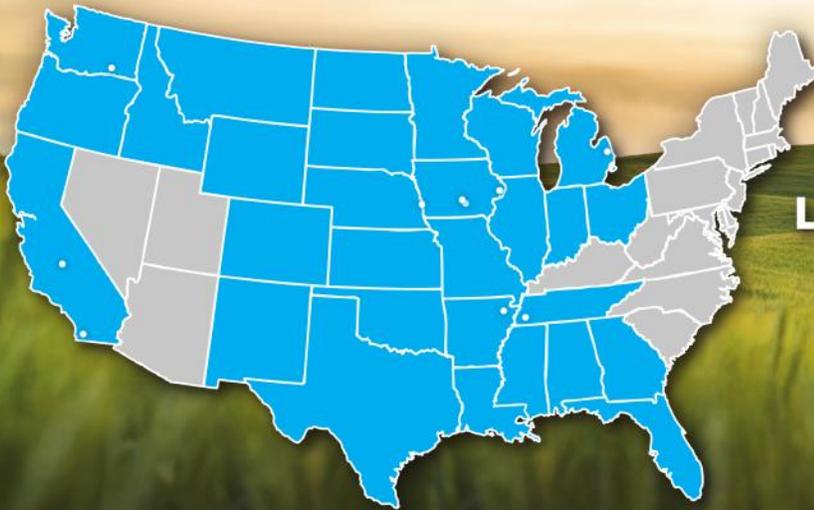


On Monday, September 26, Carrie Seidel, AFM, Peter Isaacson, AFM, AAC, and Ben Price, AFM, hosted a networking dinner for Iowa State agriculture students at Sweet Caroline's in Ames.

Peter walked the students, who ranged from freshmen to seniors, through ASFMRA's student PowerPoint presentation. They were given information on membership with ASFMRA and careers in farm management and land appraisal. After the presentation, students had dinner with our members and were able to ask them questions about our field of work as well as tips and tricks for attending next month's career fair.



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2023 ASFMRA Iowa Chapter Annual Meeting



Mark your calendars for February 1-2, 2023! As our President's Message mentioned, next year's meeting is moving to the FFA Enrichment Center!

We have a great lineup of speakers in the works, including Stephen Ferichs (Government Relations), Brian Wiggins (Economic Outlook), Kristine Tidgren (Law Update), Shannon Ferrell (Future of Energy), Carl Babler (Commodity Marketing Update), Steve Maulberger (Futurist) and more!

For our social on Tuesday night, we are doing ASFMRA Trivia Night! We are looking forward to another great meeting!!

ASFMRA Member Focus

Dick Isaacson, AFMR, ARA—Growthland

Each issue of the ASFMRA Iowa Chapter newsletter will focus on one of our members. This month we introduce Dick Isaacson, AFMR, ARA. Dick celebrated his 45th year of membership with ASFMRA in March!!

Describe your experience and education related to the property professional field.

I have a Bachelor and a Masters degree from Iowa State University and was a graduate teaching assistant. I continue to teach one session of Econ 364, the farm appraisal class. My interest in this field was spurred by doing farm market broadcasts on WOI radio and television while an undergrad. I began my professional career in 1975 and worked for three different organizations before founding Agri-Management Services in 1990. My primary focus over the years has been rural appraisals and farm management. Due to mergers and acquisitions during the last ten years, the company was renamed Growthland in 2021. It has evolved to include appraisal, management, advising, real estate and business brokerage in farmland, livestock and commercial ag properties in Iowa and surrounding states. I currently serve as a township trustee and a member of the Linn County Board of Adjustment.



Describe what led you to become a chapter member of the Iowa ASFMRA Chapter and why you remain a member.

After attending several chapter events early in my career, it became obvious there were, and continues to be, substantial benefits to being part of ASFMRA and the Iowa Chapter professionally and socially. I value visiting with other chapter members about specific situations they may have encountered. Through these conversations, I am able to develop alternative solutions that apply to my work. Being a member of the Professional Education Committee has been a highlight as we work to provide meaningful and forward-thinking programs to the membership.

Describe personal background items that would be of interest to fellow chapter members.

I was raised on a central Iowa grain and livestock farm, was an active 4-H member and enjoyed exhibiting at the county and state fairs. This interest continued when my two sons were active in 4-H and FFA. Music has been and continues to be a part of my life. Over 30 years ago, a local group of musicians formed the Coggon Brass+ and we played together for 10 years. I still play my trombone at least once a year with the ISU Alumni Marching Band. I enjoy singing and directed our church choir and even coordinated the Iowa Chapter Chorale for a couple of performances! I was involved in the restoration of the Coggon Opera House as a performance venue in 1993 and serve as president of the board. In 1973 I was an IFYE delegate to France and lived with several farm families over six months. I enjoy traveling to Europe and exploring my Swedish and Norwegian roots.

Describe a couple memorable or unique experiences in your life.

One of the more memorable professional experiences was being selected as 2018 Farm Manager of the Year. Having my home farm in Boone County as part of the Farm Progress Show since 2008 has been a rewarding experience and keeps me abreast of the latest technology. The progression of Growthland during the last ten years has been energizing with the involvement of my son, Ben, and his leadership.

Anything else you would like to share....

The American Society has a well engrained tradition of supporting chapter members professionally. When we all provide top quality service, we all win.



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Committee Members Needed

The Iowa Chapter offers a variety of ways for our members to get involved. From volunteering on committees with one-day events like the scholarship and FFA committees to stepping into a leadership role on our executive team, there's something for everyone!

If you are interested in joining a committee in 2023, please let Grant Aschinger, gaschinger@stalcup.com know! You can see our full list of committees on our website: [ASFMRA Iowa Chapter Committees](#)



ASFMRA Chapter Leaders Day



Jeannie Fetrow, Grant Aschinger and Traci Schermerhorn attended Chapter Leaders Day in Denver earlier this year. This 2-day event brings chapter leaders together from throughout the US to discuss best practices.

Grant, Jeannie and Traci made connections with chapter leaders and hope to partner with other state chapters for future joint meetings and training opportunities. Our chapter presented and shared our experiences on offering hybrid classes to the other leaders in attendance.

This two-day workshop is always a great opportunity to meet leaders from other ASFMRA Chapters.

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September and October Anniversaries

Congratulations to the following members celebrating anniversaries with ASFMRA!

James Jensen, AFM, ARA - 10/25/76

Darrell Limkeman, AFM, ARA - 10/25/76

Dick Coffman, AFM, ARA - 10/12/77

Michael Nissly, AFM - 09/23/82

Douglas Helvig - 09/21/84

Mark Akers, ARA - 10/18/84

Glen Smith, ARA - 09/06/85

Terry Kestner, ARA, RPRA - 10/10/89

Roger Williams, AFM - 10/30/92

Lawain Biermann, AFM - 10/29/93

Wayne Nosbisch - 10/29/93

Nathan Deters, AFM - 09/25/98

Kraig Van Hulzen, ARA - 09/20/02

Thomas Hertz - 10/01/05

Matthew Mann, AFM - 09/01/07

Ryan Roetman, AFM - 10/01/07

Tyler Fitterer - 09/24/15

Ken Kruger - 09/25/15

Chad Kalaher - 10/22/15

Molly Zaver - 10/23/15

Caitlin Klett - 10/20/16

Peter Isaacson, AFM, AAC - 09/21/18

Kyle Bell, AFM - 10/19/18

Isaac Klemish - 10/24/18

Lucas Pearson, AFM - 09/25/19

Michael Duffy - 09/25/19

Scott Borcharding - 09/28/20

Brent Swart - 09/03/21

Lindsey Fuessley - 09/03/21

Steve Bruere - 10/15/21

Dean Schott - 10/15/21

Colton Moore - 10/15/21

ASFMRA—Iowa Chapter

Traci Schermerhorn, Executive Director

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