

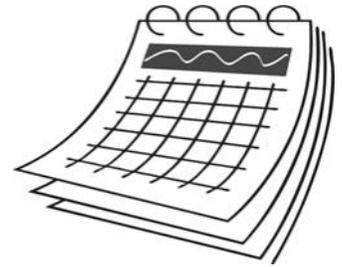


American Society of Farm Managers and Rural Appraisers Iowa Chapter

The Iowa Chapter of the American Society of Farm Managers and Rural Appraisers works to inspire its members to professional competence, high ethical standards and educational excellence while enhancing networking opportunities and public awareness.

Mark Your Calendars

- ASFMRA Annual Meeting: November 9-13, 2020—Virtual
- ASFMRA Iowa Chapter Annual Meeting: February 3-4, 2021—Ames, IA
- ASFMRA/RLI Joint Spring Seminar: March 10, 2021—Ankeny, IA
- ASFMRA IA/IL Joint Summer Meeting: June 17-18, 2021—Quad Cities
- ASFMRA Education Week: July 19-24, 2021— Nebraska



President's Comments, Deb Stanbro

Fall is here! You can feel it in the air and see signs as one drives through rural Iowa. There will be some challenges for Iowa farmers this fall as farmers navigate through their fields. The August 10 derecho added an extra element to several farmer's harvest this year. This has also been an extra hard time for several of our farm managers who have farms within the hit area and for some of our members who may have had damage from that storm. I know the whole membership wishes everyone a safe harvest!

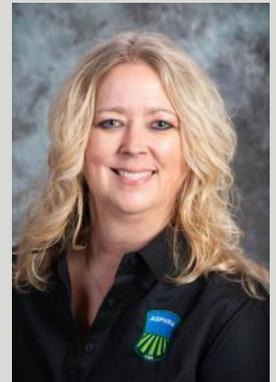
The Iowa Chapter Board met a couple weeks ago to begin planning our February 2021 Annual Meeting. The Board is contacting several good speakers and we look forward to presenting our membership with another quality meeting. We hope at that time that we will be able to hold the meeting in person. We will keep you all informed if that changes. We made the decision at the board meeting, that if we can't hold the meeting in person that we will cancel and hold our meeting in 2022.

In the meantime, several of our members may have recently got an Ethics email reminder from national ASFMRA. Remember to do this online at your leisure, but don't wait until the last minute to take the class. Get it scheduled now, so that it isn't overlooked. The deadline to complete it is December 31, 2020 – your membership with ASFMRA will lapse if you don't get it completed.

If you haven't recently looked at ASFRMA education on the website, take time to do that. There are several virtual offerings available and courses available. New this year, is an online chattel appraisal course. Several chapters are offering seminars or classes that you can register for.

There have been a few news articles published from our chapter through our Public Relations Committee. I hope you have seen them. If you are interested in writing an article to be released, please contact [Traci](#). We need our members to participate in this and provide information to get the American Society of Farm Managers and Appraisers out there for people to see.

Have a great fall!
Deb Stanbro, Chapter President



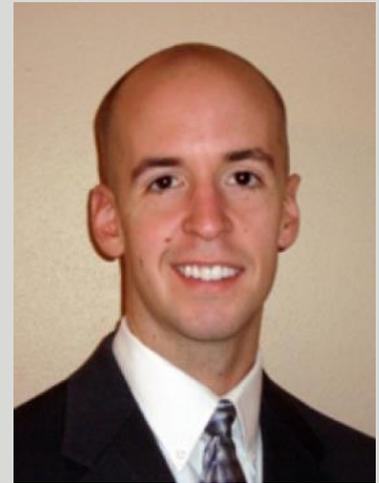
ASFMRA Member Focus

Morgan Troendle, AFM

Each issue of the ASFMRA Iowa Chapter newsletter will focus on one of our members. This month we introduce Morgan Troendle, AFM. Morgan is our ASFMRA Iowa Chapter Vice President.

Describe your experience and education related to the property professional field.

I went to Iowa State for Mechanical Engineering and loved the profession and also always told myself I didn't want to do the "boring" job my dad did. My primary interest was in Construction Engineering and I did a long term internship with a construction firm, but realized I missed the people and personalities in agriculture. So, I spent my Junior and Senior years in Ag Business and started at Hertz after graduation. So here I am, 11 years into this "boring" profession and enjoying every minute of it!



Describe what led you to become a chapter member of the Iowa ASFMRA Chapter and why you remain a member.

Initially, it was part of the process of being a Hertz employee, but over time, it has become a way to connect with others in the same profession, while also allowing for excellent opportunities to participate in unique and beneficial ag related education.

Describe personal background items that would be of interest to fellow chapter members.

My wife and I have three boys. We live on an old acreage just west of Cedar Falls. To help scratch my construction itch, we have been working on remodeling the old farmhouse we live in for the last five years. The location, views, and opportunity for the boys to explore are what we love most. However, the "companionship" of the mice, crickets, and spiders that go with an old farmhouse, probably won't be missed once we are finally done with construction!

Describe a couple memorable or unique experiences in your life.

I'm pretty boring....sorry

Consider Accreditation with ASFMRA

Many ASFMRA members carry the distinction of being accredited, the highest recognition given by the Society. These designations are achieved only after years of professional service, many rigorous hours of education and comprehensive testing conducted by the Society.

ASFMRA accredited members lead today's agribusiness by meeting the complex needs of agriculture's changing environment. ASFMRA professionals offer expertise in biotechnology, environmental issues, changing technology, land, property, business valuation, market trends, and governmental involvement and regulations. Understanding and treating the land with respect is more than their job, it is their passion.

To earn and maintain accreditation, ASFMRA members must achieve and demonstrate heightened levels of knowledge through testing, continuing education, practical field experience and ethical accountability within their designated discipline.

ASFMRA Accreditations include Accredited Farm Manager (AFM), Accredited Rural Appraiser (ARA), Real Property Review Appraiser (RPRA) and Accredited Agriculture Consultant (AAC). To learn more about obtaining accreditation, check out the [ASFMRA website](#).

Volunteer for an ASFMRA Committee!

The Iowa Chapter offers a variety of ways for our members to get involved. From volunteering on committees with one-day events like the scholarship and FFA committees to stepping in to a leadership role on our executive team, there's something for everyone!

Please complete this short survey to let us know how we can get you plugged in! [Member Survey](#)

Welcome our New ASFMRA Iowa Chapter Members



Chanda Scheuring
Relationship Executive -
Western Territory

Farmers National
Company



Allison Bishop

Farm Manager
Hertz Farm Management



Colton Lacina

Farm Manager / Real
Estate Sales
Farmers National
Company

ASFMRA Virtual Annual Conference

This summer, the ASFMRA Executive Council voted unanimously to transition the 2020 ASFMRA Annual Conference, sponsored by LIA, to an online-only format.

Since that time, the ASFMRA National staff and a Virtual Annual Conference Task Force have worked hard to iron out a new schedule of virtual educational and celebratory events to take place throughout the week of **November 9-13**.

As always, the annual event will include:

- Accreditation & Awards Ceremony, sponsored by Hertz
- General Sessions
- Appraiser Rapid Fire, sponsored by AgWare
- Education Foundation Auction, sponsored by Pioneer
- YPN Workshop & Networking Event, sponsored by Bayer Crop Science
- Officer Installation & President's Address
- Membership Advisory Group, sponsored by MapRight
- ASFMRA Executive Council and Committee Meetings

All of the events will be free to attend for those who do not require state continuing education credit or for those whose states do not provide credit for synchronous online education. ASFMRA members seeking state continuing education credits for attending the Appraiser Rapid Fire event will receive a discounted rate.

More information and registration are available on the [ASFMRA website](#).

ASFMRA/RLI Joint Virtual Meeting

After months of waiting and replanning, our joint meeting with RLI took place virtually on Wednesday, September 23. We had 97 attendees, 80 of which were ASFMRA members! Although networking in person was missed, participants have provided positive feedback on this virtual meeting. The 2021 meeting is scheduled for March 10 at the Courtyard Marriott in Ankeny.

Our 2020 sessions included:

- Building Real Estate Wealth through 1031 Exchanges, Becky Peterson, IPE 1031
- International Trade, Commodity Returns and Iowa Farm Economy, Dr. Sam Funk, Iowa Farm Bureau
- Spring RLI Land Trends and Values Survey, Matt Vegter and Elliott Siefert, RLI Iowa Chapter
- Drones in Agriculture: Technology and Best Practices, Adam Gittens, Drone Advisory Council
- Ag Law 2020: Partition Law, Bankruptcy and Hot Topics, Erin Herbold-Swalwell, Brick Gentry
- 2020 Weather Outlook Impact on Iowa Agriculture, Eric Snodgrass, Nutrien Ag Solutions



Eric Snodgrass Shares his Weather Update

Presentations from this meeting can be found on the ASFMRA website. Login to your profile and go to Communities—Iowa Chapter—Libraries.

September and October Anniversaries

Congratulations to the following members celebrating anniversaries with ASFMRA!

Loyd Brown, AFM, ARA - 10/02/71	Lawain Biermann, AFM - 10/29/93	Molly Zaver - 10/23/15
Darrell Limkeman, AFM, ARA - 10/25/76	Wayne Nosbisch - 10/29/93	Caitlin Klett - 10/20/16
James Jensen, AFM, ARA - 10/25/76	Nathan Deters, AFM - 09/25/98	Peter Isaacson - 09/21/18
Dick Coffman, AFM, ARA - 10/12/77	Kraig Van Hulzen, ARA - 09/20/02	Kyle Bell - 10/19/18
Michael Nissly, AFM - 09/23/82	Thomas Hertz - 10/01/05	Logan Derifield - 10/19/18
Douglas Helvig - 09/21/84	Matt Mann, AFM - 09/01/07	Isaac Klemish - 10/24/18
Mark Akers, ARA - 10/18/84	Ryan Roetman, AFM - 10/01/07	Lucas Pearson - 09/25/19
Glen Smith, ARA - 09/06/85	Tyler Fitterer - 09/24/15	Michael Duffy - 09/25/19
Terry Kestner, ARA, RPRA - 10/10/89	Ken Kruger - 09/25/15	Bradley Wink - 10/11/19
Peter Bell - 10/18/91	Chad Kalaher - 10/22/15	Calen Noah - 09/04/20
Roger Williams, AFM - 10/30/92		

ASFMRA—Iowa Chapter

Traci Schermerhorn, Executive Secretary

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