**Applied Users Group**

**Two Day Mini Conference**

[https://www.appliedclientnetwork.org/higherlogic/s/e/in/eid=146](https://www.appliedclientnetwork.org/higherlogic/s/e/in/eid%3D146)

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| **When:** | May 16th, 2019 – May 17th,2019 |
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| **Where:** | Hard Rock Hotel and Casino, Atlantic City, NJ 08401 |
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| **What:** | Two days jam packed with Education Sessions, Sponsor Presentations, and more! **First 10 hotel reservations made will receive free parking! Two (2) Applied Net 2019 Registration Giveaways! Other giveaways!** |
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| **Presenters:** | **Sue Good - Alexant Systems Corporation** | **Caitlin O’Brien - Applied Systems** |
|  | **Laura Nelson, LRN Consulting** |  |
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| **Contacts:** | Nadine Vasquez, nvasquez@rueinsurance.com – New Jersey |
|  | Collin Passman,  cpassman@sbbinsure.com – Tri State Epic |
|  | Lucy Weyler, lweyler@coremailbox.com – Eastern Pennsylvania |
|  | Andrea Miller, miller.a@tie-inc.com – Mid-Atlantic |

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| **Thursday, May 16th, 2019** |
| **07:00-07:30** | Registration/Breakfast (Sponsored by Indio Technologies)  |
| **07:30-08:00** | Applied Client Network Presentation (Brian Langerman, Aaron Rich, and Anna Munz) |
| **08:00-09:30** | Applied Systems: Applied CSR24/Applied Mobile/Applied MobileInsured (Caitlin O’Brien, Solution Consultant) |
| **09:30-10:00** | Indio Technologies: Driving Efficiency through the Application and Renewal Process |
| **10:00-11:30** | Onsite Insurance School: Fraud Concerns in the Insurance Industry |
| **11:30-12:30** | Technology Trends in the Modern Agency (Jeff Kite) |
| **12:30-01:15** | **Lunch *(Sponsored by Kite Technology and Blue C Technology)*** |
| **01:15-02:15** | Microsoft Excel |
| **02:15-02:45** | Blue C Technology: Working Faster, Safer, Smarter |
| **02:45-03:15** | **Coffee Break *(Sponsored by Philadelphia Insurance Company)*** |
| **03:45-05:15** | Sessions split by TAM and EPIC |
|  | ***Managing Your Business with Epic Reports*** | ***TAM Clean Up/Downloads/Suspense*** |
|  | Book of Business Reports | Cleaning Up Data in TAM  |
|  | How to Fix/Change Layouts on Reports | Downloads and Managing Suspense in TAM |
|  | Sorting Data in a Report |  |
|  | Agency, Direct, Producer Reconciliation |  |
| **05:15-06:30** | Tips to get the most out of Applied Epic  | Tips to get the most out of Applied TAM |
| **06:30-07:00** | **Break** |
| **07:00-09:00** | Networking Cocktail Reception with Sponsors |

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| **Friday, May 17th, 2019** |
| **08:00-09:00** | **Breakfast** |
| **09:00-09:30** | Patra Corp: Processing Services |
| **09:30-10:30** | Developing a Workflow (Epic) | Direct Bill Downloads (TAM)  |
|  |  | -Processing Direct Bill and Agency Bill |
|  |  | -Cleaning Up Company Payables |
| **10:30-11:00** | **Coffee Break** |
| **11:00-12:30** | Roundtables EPIC (Reports/Accounting/Downloads) | Book of Business Reports (TAM)  |
| **12:30-01:30** | **Lunch *(Sponsored by Patra)*** |  |
| **01:30-03:00** | Epic 2018 New Features and Functions  | Migration to Epic: Panel Discussion  |
|  |  | -How to prepare for it |
|  |  | -What to expect during the process |
|  |  | -How to Configure in Epic |
| **3:00** | Conference ends – ride home snacks |