Collaboration Essentials Structuring One-on-one Meetings





ASA Committee on Applied Statisticians Collaboration Webinar Sep 15, 2017

Eric Vance Dept. Applied Math



Eric.Vance@colorado.edu

Heather Smith
Cal Poly
Dept. of Statistics
hsmith@calpoly.edu



Laboratory for Interdisciplinary Statistical Analysis Eric Vance Dept. Applied Math



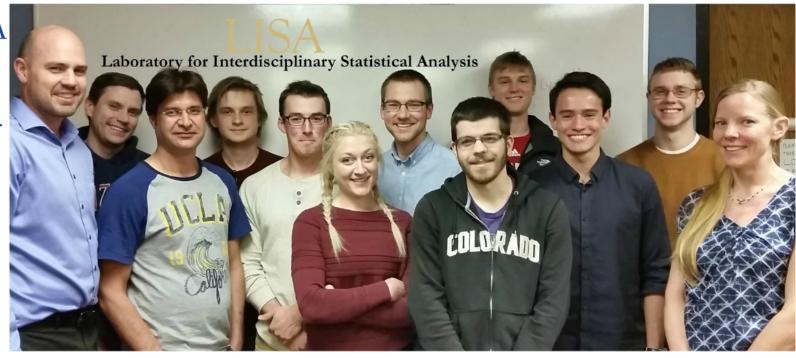
University of Colorado Bou

Eric.Vance@colorado.edu

Created in 2008 Moved/recreated in 2016

 254 Statisticians trained in LISA

- 2770 Collaboration Projects
- 204 Short
 Courses



Heather Smith Cal Poly Dept. of Statistics hsmith@calpoly.edu



CAL POLY

SAN LUIS OBISPO

Cal Poly's Statistical Consulting Service

- Six part-time faculty consultants
- Several undergraduate consulting interns
- Service about 160 clients/year
- Free for most clients





Statistical Communication and Consulting Course

- Train 30-40 undergraduate collaborators/year
- 40+ hours of supervised instruction, practice, and mentoring
- Non-technical and technical content
- More than 250 collaborators trained since 2004

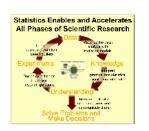
"Structuring One-on-one Meetings"

Attitude of Collaborative Relationship

"Seek first to understand, then to be understood."

"Statistical Collaboration"

-statisticians working
cooperatively
with domain experts
to answer research, business,
government questions
and achieve research, business,
government goals.



Asking – Great Questic

Q₁Q₂Q₃ Process

Q Qualitative: What is the research or business question?

Q Quantitative: Apply statistics to analyze the
Apply the theory and methods of statistics data and answer the business question

Qualitative: What is the answer to the explain of the discussion o

POWER Structure

Prepare

Open

Work

End Reflect

Providing structure frees your brain to focus on the research/ business/policy questions and on the statistics

Add

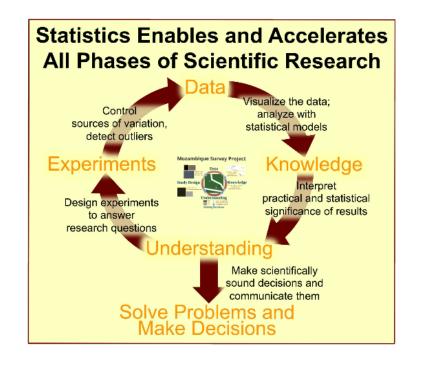
Additional materials: www.osf.io/xmtce

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Qualitative: What is the research or

Asking good questions
Verifying your
understanding

Verifying your
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Quantitative: Apply statistics to analyze the Apply the theory and data and answer the business question

What most statisticians focus on

Qualitative: What is the answer to the of the street of the linterpret research or business question?



Ulal

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Asking good questions Verifying your understanding

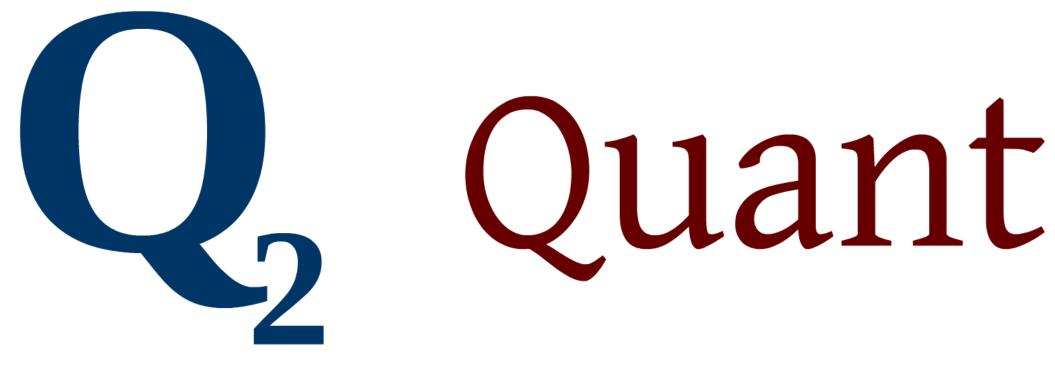
- What data will you need to answer your research questions?
- What data do you have?
- How were the data collected?

How will you use the results?

understand

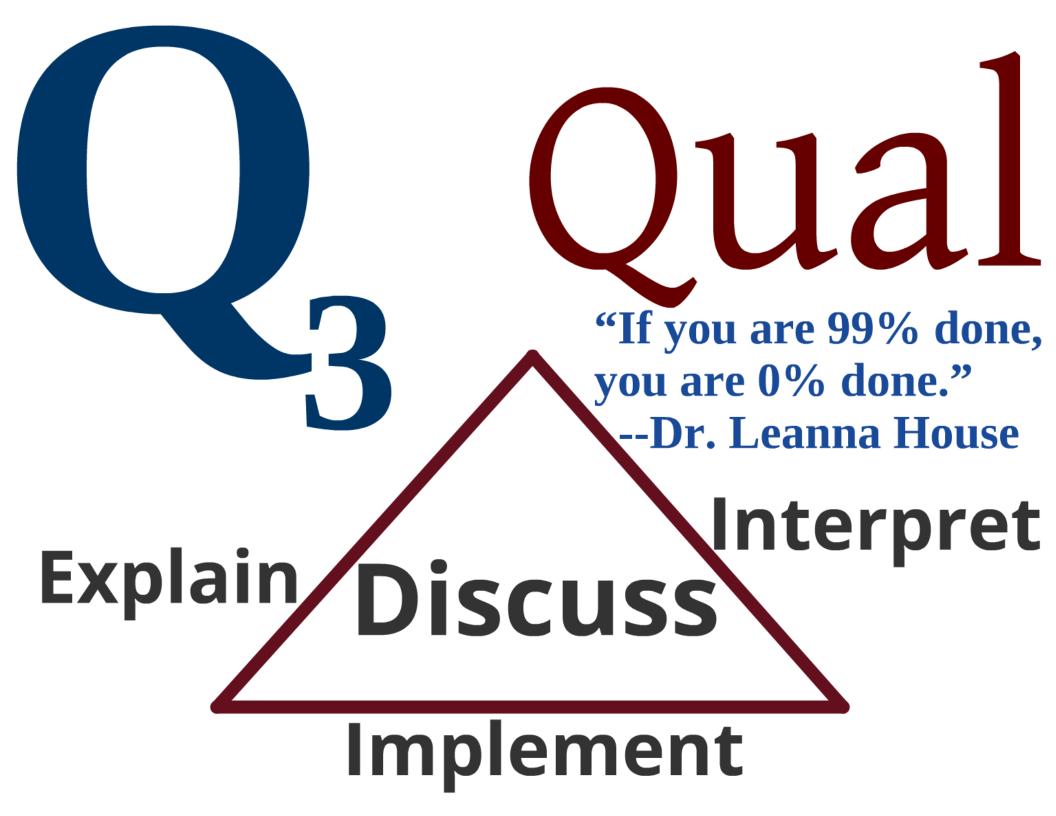
"Exactly!"

"Finally someone who gets me!"



Apply the theory and methods of statistics

What most statisticians focus on



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Prepare

Ready yourself: mentally, physically, and emotionally

Open Complete openings lead to effective and efficient meetings

- Greet the domain expert
- Verify the time available
- Ask and clarify the client's wants

 Ask if there is anything else?
- Are you willing and able to address these wants?

Work

Apply the Q₁Q₂Q₃ Process

Clarify the big picture sufficiently to address the client's wants

Explain the statistics to be useful for your client

End

Save at least 10-15% of the meeting time

- Were all wants addressed?
- Summarize decisions
- Timeline for next steps Who? What? When?
- "What can I clarify?"
- · 'As we discussed...' email

Reflect What went well?

Use reflection to improve your skills

What did not go well?

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Collaboration Essentials

"Collaboration Essentials for Practicing Statisticians and Data Scientists"

4-hour Workshop at the ASA **Conference on Statistical Practice** in Portland, OR on Feb. 15, 2018

> Listening, Paraphrasing, Summarizing client-conscious useful understand client's needs Explaining **Great Questions Statistics**

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Asking

Reflect

"What can we clarify?"

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