

EdPros

Higher Education's premier partner for disability resource and accessibility support and expertise.

Presented by: Ian Kunkes, EdPros' CEO and Co-Founder

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Agenda

- The EdPros Story
- EdPros' Services
- Case Studies
- Our Newest offering: *EdPros' Health Check*



Background - Founder's Story

Meet our Co-founder & CEO

Ian Kunkes, Ed.D.



Background - Founder's Story

1. How can I better support my team as caseloads increase and become more complex, while we all are experiencing compassion fatigue and burnout?
1. Where can I find the expertise I need as our profession experiences constant turnover?
1. Will I get the budget approval for more people or am I going to have to continue to do more with less?
1. Even if I have the resources and support, how long will it take to recruit, hire, and train the right people?



The solution... EdPros

EdPros addresses the growing need for reliable, consistent, cost effective, and highly qualified support in the disability services and accessibility field.

Our “Community of Experts” supports the full range of functions and needs of a disability services and accessibility team.

EdPros provides solutions to your office and team’s most pressing stress points .



Benefits to Institutional Partners

Support your Team

Allowing you to better meet the demand for services while reducing staff turnover and compassion fatigue.

Expertise

Tap into to the knowledge and skill set of experienced disability and accessibility services professionals.

Potential Cost Savings

Establish set hours, pause support when it is not needed, and forego the 30-40% cost over salary in benefit and hiring costs.

Staffing Efficiency

Onboarding can take place in a fraction of the time of traditional hiring.



Overview of Services

One-stop shop for all disability resource and accessibility supports.

- Initial Intakes and Accommodation Determination
- Ongoing Case Management
- Interim/Temp Leadership
- Alt Formatting and AT Support
- Employee Accommodations
- Workshops and Professional Development Opportunities
- Accessibility Audits and External Reviews
- *New* EdPros' *Health Check*



EdPros' Community of Experts

- Top disability resource and accessibility professionals
 - 5-30+ years of experience in postsecondary disability services
 - Current and former AHEAD BOD members, including several past presidents
- Familiarity with common databases including AIMs and Accommodate.
- Content area specialities including Health Sciences, housing accommodations, faculty development, etc.

So what does this mean for you?



The Process

Step 1: Request a meeting with EdPros to discuss support

Step 2: Complete the vendor onboarding process and sign off on a Statement of Work (SOW)

- EdPros works directly with Contracts/Procurement on vendor onboarding
- You provide institution-specific requirements to SOW

Step 3: EdPros identifies and connects you with the perfect Expert

- Expert matching can happen in as little as 24 hours!



Case Study – Case Management Support

Background

- Mid-sized office of 7 professionals
- Associate Director and two Access Coordinators resigned/went on FMLA in a 2 month period.
- 4-person case management team for 2,500 students reduced to an Access Coordinator and a Director each taking on a caseload of 1,250 students.

EdPros Solution

- Assigned two Experts, each for 20-30 hours per week.
- Primary focus on documentation review, intake meetings, and accommodation determinations.
- Additional support with faculty engagement and onboarding/training new staff.
- Currently in our 3rd contract renewal which was established for the entirety of 2024/25.



Case Study – Alt Formatting Support

Background

- Full-time AT/Alt Formatting Specialist employed by the office already at capacity
- Three Blind students entered the university
 - All STEM focused
 - Two doctoral students
- Required a additional support and technical expertise not otherwise available to the office

EdPros Solution

- Forego hiring a second full-time specialist (\$60,000 + benefits)
- EdPros connected the institution with an Expert with 10 years of alt formatting experience.
- 15 hours per week for 1 year (with some ability to pause during breaks and historically slow periods)



Case Study – Generalist/Chief of Staff Support

Background

- Smaller office of 3 professionals
- Newer director (2 years experience in the field) and inexperienced team
- Needed help with assessing office policies, procedures, website, operations, etc.
- Director needed a thought partner and someone with extensive knowledge and experience for mentorship and real-time problem solving support

EdPros Solution

- 50 hour package of support
- EdPros has identified one of the field's top professionals
- Utilizing salary savings from a position that was vacant for 4 months to cover the cost.
- Prepaying for support on the 2023/24 fiscal year using year-end fund balance.



Important Links

Request a Meeting

<https://www.edpros.co/for-institutions>



Our Newest Service: Health Check

EdPros' Health Check is:

- An expedited external review process
- A one time or annual assessment including institutional benchmarking and programmatic review.
- Built for efficiency, efficacy, resource requests and allocation, and progress monitoring over the years.



EdPros Health Check

With EdPros' *Health Check* you get:

- Annual snapshot and benchmarking of KPIs and core operational metrics
- Comprehensive Strengths, Weaknesses, Opportunities, Threats (SWOT) analysis of the disability resource and accessibility operations.
- Actionable recommendations (immediate, short-term, and long-term) to improve the operations, efficacy, compliance, and efficiency of your institution's disability resource and accessibility operations.



EdPros Health Check

Scan to Order or Learn More

<https://www.edpros.co/marketplace/p/health-check>



How can EdPros Support your team?

Request a Meeting

<https://www.edpros.co/for-institutions>

