Penelope is Coming!

On October 18th, Penelope Burk, fundraising and donor relations expert, will connect her latest research findings to her breakthrough fundraising philosophy - donor-centered fundraising. Penelope literally wrote the book on donor-centered fundraising and continues to provide evidence-based arguments for what donors want from philanthropic relationships today, what research reveals about generational motivations, and communication strategies to help you improve the donor experience and organizational revenue.

Space is limited, please register today so you don't miss out on this very special opportunity!

**Friday, October 18th**
9:00 am - 11:00 am
CU South Denver, Great Hall
10035 S Peoria St., Lone Tree, CO
$60 AFP & CPGR members
$75 non-members

REGISTER TODAY!

Job Postings

Denver Scholarship Foundation - Chief Development Officer
Invest in Kids - Development Communications Coordinator

See all job postings >>
Diversity + Inclusion = Humanitarian Innovation

We know that a more-diverse workforce brings with it more diversity of thought, but it isn't enough to just build a diverse workforce. Organizations also need to understand how to harness diverse talent and create an environment that truly embraces and welcomes diversity, and encourages people to bring their entire selves to the workplace. Read more about the positive impact diverse and inclusive workplaces can have on innovation in Using Diversity and Inclusion as a Source for Humanitarian Innovation, recently published in the Stanford Social Innovation Review.

October is Ethics Awareness Month!

Ethics makes philanthropy and fundraising possible. Without ethical practices, donations are mis-used and nonprofits don't meet missions. Without ethics, giving doesn't happen. And without giving, change and impact don't happen. As an ethical fundraising professional, you strengthen the sector and increase the impact this sector has. Keep up the good work! And keep learning about fundraising ethics with resources and tools on AFP Global.

Partner Event

Donor Drive and MPW Strategies are providing an interactive session where you will learn how to jump-start your online fundraising programs including Donation Campaigns, Peer-to-Peer Fundraising events, and Charity Streaming programs. Session includes nonprofit leaders who have successfully established online fundraising programs that are achieving record growth year after year.
Following the training, MPW Strategies and DonorDrive will be hosting a networking reception with refreshments.

**Wednesday, October 9th**
**4:00 pm - 6:00 pm**
The Commons on Champa
1245 Champa Street, Denver, CO 80204

**REGISTER**

**Thursday, October 10th**
**8:00 am - 10:00 am**
**Growing the Foundation Pipeline**

*Presenter:*
Jill Viehweg, Director of Advancement at Denver Museum of Nature & Science

Anyone with fundraising duties in their job description is welcome to attend. Coffee Chats are free to everyone and there is no need to register.

**Fluid Coffee Bar**
501 East 19th Avenue, Denver

[Learn More >>](#)

**KUDOS! Celebrating the accomplishments of our members.**

Kudos to **Olivia Mayer** who is celebrating ten years with Christian Living Communities, a Colorado-based senior living organization. As Director of Donor Relations, she leads the fundraising efforts for their two-person team and has been fulfilled seeing the lives of older adults enriched thanks to the generosity of donors.
If you have some great news to share, like a promotion, a new job, or an award received, email us at AFPkudos@gmail.com. Please note this is specifically to celebrate our Members, so no need to send the results of your latest campaign or event.

Upcoming AFP Events

October 10th
Coffee Chat - Growing the Foundation Pipeline
Learn More

October 18th, 9:00 am - 11:00 am
"Being Donor-Centered in Changing Times...
How To Use Donor Trends and Changing Technologies to Make More Profit" with Penelope Burk
Register

October 18th
Chamberlain Scholarship Applications Due
Get Your Application Here!

November 8th, 11:30 am - 1:30 pm
National Philanthropy Day Luncheon
Email DeAnn to be added to the wait list

IMPACT YOUR WORLD
Nonprofit Leadership Graduate Program
Online or Evenings | No GRE

AFP is a membership organization committed to advancing philanthropy. We offer resources and create opportunities to help fundraising.
professionals be the best they can be. We bring fundraisers together to network, grow professionally, and advance our field.

Visit Our Website

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