



## Thursday Thoughts

### **Educational Luncheon: *Major Gift Cultivation – How to Move a Donor to the Next Level of Giving***

Major donors are a critical component to many fundraising plans. What is the best way to cultivate these donors and transition them to higher levels of support? How do you find new major donors for your organization? **Jen Darling** from Children's Hospital Colorado Foundation will share some strategies and techniques, and ideas on how to implement these at your organization during this virtual educational session.



**October 9th, 2020**  
**12:00 pm - 1:00 pm**  
**\$10 AFP Member; \$20 Non-member**

[Register](#)

### **Job Postings**

Denver Rescue Mission - [Donor Relations Associate](#)

[See all job postings >>](#)

### **How Donors and Nonprofits Can Advance Racial Justice**



In response to racial violence and injustice, many funders – from individuals to foundations and corporations – have internally reflected and externally made statements in support of racial justice and social equity. These statements are only the beginning of transformational work that must be consciously and intentionally done at every level of our nonprofit organizations. In a new piece by civil leader **Bruce DeBoskey**, organizations and funders are encouraged to look beyond philanthropy to address diversity, equity and inclusion (DEI). Read the full article [here](#) and consider how leadership, operations, investments and banking relations and employment policies can be part of your organization’s DEI work.

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## Rocky Mountain Philanthropy Institute Rocked!

The first ever virtual Rocky Mountain Philanthropy Institute was held on Friday, September 11th. The conference brought together more than 140 nonprofit professionals from across the Rocky Mountain region and the country to learn, share, inspire and be inspired.

The day kicked off with **Nia Wassink** and **Brittney Wilson** of **The Nonprofit Reframe** podcast who reframed our vision of corporate partnerships; followed by nonprofit thought leader, **Tim Kachuriak**, of **NextAfter** who dove into the minds and motivations of donors. Keynote speaker, **Trabian Shorters** of **BMe Community** presented thought provoking and enlightening insights on what makes up the narratives we tell ourselves, the narratives that we tell on behalf of our organizations and the positive and negative impacts these narratives can have. The day closed out with a light hearted look at the sometimes heavy work we do thanks to **Emily Davis** of **Emily Davis Consulting**.



In between plenary sessions, participants attended special educational sessions, networking opportunities and vendor presentations.

We look forward to RMPI 2021 – whether virtual or in person - next **September 9th - 10th!** We know that our nonprofit community is filled with great minds, great ideas and great people and we look forward to seeing you all there!

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Thursday, October 8th  
8:00 am - 10:00 am



## DAF Ethics

**Speaker:**

**Anita Wesley**

This event will be virtual. Stay tuned for more information!

Anyone with fundraising duties in their job description is welcome to attend. Coffee Chats are free to everyone and there is no need to register

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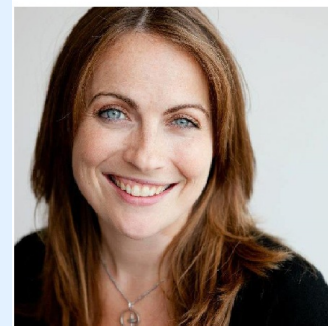


## Member Spotlight

### **KUDOS! Celebrating the accomplishments of our members.**

Kudos to Kudos to **Ann Goldman** and **Madeleine Binsfrhm** for leading the planning committee for a fantastic virtual RMPI 2020. The conference featured four plenary speakers, a keynote address from Trabian Shorters, and seven different speaker workshops. They exceeded every goal – registration, sponsorship, quality of education sessions -- for this event and it was a spectacular success.

Congratulations, Ann and Madeleine, on an incredible event despite the many challenges that 2020 threw out there. Thank you for your vision, creativity, humor, resilience and leadership!



*If you have some great news to share, like a promotion, a new job, or an award received, email us at [AFPkudos@gmail.com](mailto:AFPkudos@gmail.com). Please note this is specifically to celebrate our Members, so no need to send the results of your latest campaign or event*

## Upcoming AFP Events

**October 8th**

AFP Virtual Coffee Chat

[Learn More](#)

**October 9th**

AFP October Virtual Program

[Register](#)



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