How Effective Leaders Think!

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Go to www.menti.com and use the code 9025 2355

LEADERSHIP: Focusing the attention, skills, and resources of others to accomplish something specific.
HOW EFFECTIVE LEADERS THINK.

Personal Development Objectives

• **Attention Management** – When you control your attention, you control your life.

• **Thought Management** – Your organization moves in the direction of your strongest thoughts.

• **Mission Management** – Effective leaders move their teams from meaningful to mission critical.
Attention Management – When you control your attention, you control your life.

The Lion Syndrome
What is important is seldom urgent and what is urgent is seldom important.
- Dwight D. Eisenhower

If you give your brain a destination, it will find a way to get there.
– Tony Robbins

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<thead>
<tr>
<th>Important</th>
<th>Not Important</th>
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<tbody>
<tr>
<td>Urgent</td>
<td>Critical</td>
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<td></td>
<td>Do Now</td>
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<td>Not Urgent</td>
<td>Strategic</td>
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<td>Proactively Plan</td>
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<td>Delegate or Reject</td>
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<td>Not Important</td>
<td>Distraction</td>
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<td>Cease and Desist</td>
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Thought Management – Your life is always moving in the direction of your strongest thoughts.

“For as he thinks in his heart, so is he.”
- Proverbs 4:23

“The organization you lead is a reflection of the thoughts you think.”
- Craig Groeschel
Cognitive Bias – “mental filters or frameworks we create to make sense of the world.” Kendra Cherry

Confirmation Bias – Favoring information that confirms to your existing beliefs.

Optimism Bias – You overestimate what is possible and underestimate the potential risk.

Projection Bias – Overestimate how others view you and assume they agree with you.

Preference Bias – You obsess about some things and ignore other critical factors.

Negativity Bias – When you remember and obsess about what went wrong and forget what went right.

Perfection Bias – When you cannot settle for anything less than perfection from yourself and from others.

Control Bias – When you believe that you need to retain control over the outcome to be successful.
What is the biggest mindset holding you back? Name it!

Describe the **new mindset**, the declaration, that will be true about you. Create a new thought that is unique to you to **REPLACE** the old negative thought pattern.
**Let’s Review**

- **Attention Management** – When you control your attention, you control your life.

- **Thought Management** – Your organization moves in the direction of your strongest thoughts.

- **Mission Management** – Effective leaders move their teams from meaningful to mission critical.
Four Tiers of Efficiency

Absolutely Mission Critical

Very Important and Strategic

Meaningful but Not Vital

Externally Initiated and Lower Priority

SIGNIFICANT
Your Next Steps

Thank You!

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