



Children's Hospital Colorado
Foundation

Senior Director, Southern Colorado

Children's Hospital Colorado Foundation (Foundation) employees will interact and overlap with multiple staff and leaders across the organization. Top candidates for our Senior Director in Southern Colorado are those who can demonstrate: passion for the mission of the hospital and Foundation; responsible for identifying, cultivating, soliciting and stewarding donors at the major, lead and principal gift levels; must be an experienced leader, a strong contributor to a team environment and collaborative by nature; oversee direct reports in the Colorado Springs Foundation office and ensure alignment with operating procedures and protocols; serve in a leadership role at the foundation and with hospital and volunteer partners; and have a strong understanding of philanthropic context.

We are seeking an experienced fundraising professional with eight years of direct fundraising experience, a minimum of an undergraduate degree, and at least 5 years-experience with direct solicitation. Candidates must have proven and successful track record of securing major gifts preferably in a health care system or a not-for-profit.

Senior Director of Southern Colorado will cultivate relationships with corporations, foundations and other prospective donors in support of the Foundation's overall goals. Must be self-motivated and directed with excellent management skills, high motivation, and a proven ability to produce results in a highly dynamic environment. Ability to travel within Children's Hospital Colorado's multi-state service area as well as nationally is required. Provide leadership through actions and work throughout the Foundation. Serve as a member of the Fundraising Cabinet and Leadership Cabinet of the Foundation. Serve as a model and mentor for other Foundation fundraisers, particularly regarding relationship building and donor cultivation strategies and activities.

This role actively contributes to the on-going growth and success of the whole team. As a role model within Children's Hospital Colorado, we seek those who exhibit a "can do" attitude and who have a commitment to building strong long-term relationships both internally and externally. Qualified candidates will successfully represent our Foundation Core Values: Mission-Driven, Donor First, Integrity, Leadership, Accountability and Expertise.

This is a full-time, supervisory, FLSA Exempt position working in our Colorado Springs office, that is eligible for a full benefit package. Competitive salary will commensurate with experience.

HOW TO APPLY FOR THIS JOB

To see the full job description, please visit our website at <http://www.childrenscoloradofoundation.org/about/jobs/> Please submit your resume and cover letter addressing Ms. McMeel using this link to formally apply for the position. Only professionals who meet the minimum qualifications of the position will be considered for interviewing for this position. This is a senior director-level position. Serious inquiries only.