The Aspen Leadership Group is proud to partner with ACLU of Colorado in the search for a Director of Philanthropy. Reporting to the Executive Director, the Director of Philanthropy will lead initiatives that increase ACLU of Colorado’s revenue stream in support of the significant expansion of its influence and impact over the next five to ten years. Building on existing donor relationships and a robust major donor prospect pool and partnering with the National ACLU office on key leadership gift strategies, the Director of Philanthropy will have a significant opportunity to increase investments in ACLU of Colorado and to play a major role in an organization that continues to make a real difference in people’s lives every day.

The Director of Philanthropy will provide visionary, strategic leadership that builds and strengthens lifelong relationships between donors and the organization, toward a goal of generating transformational gifts to support ACLU of Colorado’s current and future strategic goals. The Director of Philanthropy will develop and oversee the program to raise funds for the affiliate, including identifying prospects that have both capacity and demonstrated interest in investing in ACLU to generate longstanding, tangible victories. Working closely with the Executive Director, Senior Leadership Team, National ACLU, staff, and Board of Directors, the Director of Philanthropy will plan, oversee, and execute the organization’s fundraising program, with particular emphasis on the leadership and major gifts program, focusing on donors with the capacity to give $10,000 and above annually. The Director of Philanthropy may work from any location within the State of Colorado with regular access to Denver.

ACLU of Colorado is a nonpartisan, nonprofit organization guided by a mission to protect, defend, and extend the civil rights and civil liberties of all people in Colorado. As the oldest and largest civil rights organization in Colorado, its work is guided by the Bill of Rights, ensuring the freedoms contained within are available for members of marginalized communities, including people of color, LGBTQ+ people, women, immigrants, people experiencing poverty, unhoused people, incarcerated people, and students. ACLU of Colorado relies exclusively on generous donations from supporters to continue this important work. The organization began with a staff of two, an Executive Director and a part-time clerical assistant, and has become a team with more than two dozen staff, a $5.5 million budget, and many loyal volunteers. ACLU of Colorado believes—and works to ground all fundraising efforts—in racial equity and social justice.

The organization’s multi-disciplinary teams work as a unit on core issue area campaigns include policy experts, campaigners, organizers, data analysts, litigators, communications experts, and development professionals. These integrated teams combine policy advocacy, organizing, public education, litigation, electoral engagement, communications strategies, and donor engagement as part of a cohesive plan to achieve audacious goals in partnership with local communities whose civil rights and liberties are under threat or that have never been fully realized.

ACLU of Colorado is an equitable opportunity employer. It believes that having a board, staff, and volunteer base with diverse personal and professional backgrounds enhances its ability to meet its mission and creates an environment where all community members can thrive. It strongly encourages applications from all qualified persons, including people of color, immigrants, women, people with disabilities, members of the LGBTQ+ community, those who have been formerly incarcerated, and other members of underrepresented and marginalized groups.

At least seven years of experience managing a complex, nonprofit development program including significant experience in major donor fundraising, planned giving, event management, and grant writing is required for this position. A bachelor’s degree or an equivalent combination of education and experience is preferred. All applications must be accompanied by a cover letter and résumé. Cover letters should be responsive to the mission of ACLU of Colorado as well as the responsibilities and qualifications presented in the prospectus. The salary range for this position is $110,000 to $150,000 annually.

To apply for this position, visit: https://opportunities.aspenleadershipgroup.com/opportunities/1128