

## **Director of Mission Support**

Salary Range: \$80,000-\$100,000

## Candidate must be located within commute of Dillsburg, PA.

The Director of Mission Support builds and maintains relationships with key donors and prospects in assigned PSL communities. In includes qualification, cultivation, solicitation and stewardship activities. The Director reports to the Vice President of Mission Support and works with the Office of Mission Support team, Executive Directors, and PSL management team members to build a philanthropic network of dedicated donors committed to PSL's future that supports mission-centered ad strategic priorities.

Presbyterian Senior Living is a mission-driven organization that lives our values of fostering teamwork, upholding integrity, embracing innovation and leading with compassion in all that we do. Our legacy of serving more than 6,000 older adults with respect and dignity for over 95 years supports our mission to promote wholeness of body, mind and spirit for all that live within our communities.

If you are compassionate, driven and enjoy working with an organization that is committed to valuing the diversity of all team members, one that offers a variety of schedules, career development, excellent benefit options, and more; PSL is for you! Whether you are a nurse, caregiver, culinary professional, maintenance worker or looking for a new career, we offer a wide range of career opportunities to fit your skills and interest.

## **EDUCATION AND EXPERIENCE:**

- Bachelor's degree in business, marketing, or related field; required.
- Three or more years of successful relationship development or fundraising experience; required.
- Proven organization, multitasking and project management skills
- Ability to build relationships, work collaboratively, and appropriately handle sensitive information.

## JOB RESPONSIBILITIES:

- Responsible for identifying and building relationships with donors and prospects is assigned communities to promote awareness and inspire support of the PSL mission and priorities
- Develop and actively work a portfolio of 100 active gift candidates across assigned communities
- Work with VP of Mission Support to ensure fundraising tactics are in support of PSL needs
- Coordinate with EDs to ensure that there are opportunities to share the mission of PSL and communities' needs
- Maintain fundamental knowledge of tax benefits in promoting annual, major and bequests/planned giving
- Plan and implement team giving (employee) campaign at assigned communities
- Willingness to travel extensively and meet with donors, prospects, and team members across the PSL service area

Please apply at the link below:

https://presbyterianseniorliving.hcshiring.com/jobs/lbqC-\_fyREmcOBD5jkxetA

Any questions, please contact: Sarah Garman 717-462-0895 sgarman@psl.org