



Mount Aloysius College

Major Gift Officer

Mount Aloysius College, recognized by ModernThink as a “2022 Great College to Work For,” is a comprehensive, liberal arts and science-based institution, and one of 17 colleges and universities in the United States sponsored by the Religious Sisters of Mercy.

Preparing to launch the largest Fundraising Campaign in its history, Mount Aloysius seeks a dynamic, collaborative and proven fundraiser to join its team as Major Gift Officer (MGO).

The Position: Reporting to a newly appointed Vice President for Institutional Advancement, the Major Gift Officer develops long-term philanthropic relationships, using Moves Management, with a portfolio of donors and prospects to secure major gifts for the College.

The MGO will identify, research, cultivate, solicit, and steward a portfolio of about 100 prospects with the capacity to make a five or six figure gift, thus helping meet campaign fundraising goals and expectations. They will provide leadership in gift solicitation. The MGO works as an active and integral member of the Institutional Advancement Team by sharing information and assisting team members as needed to advance the objectives of the Department. They will expand and maintain relationships with relevant stakeholders in the philanthropic community, donors, and peers.

The Institution: Established in 1853, Mount Aloysius College was founded by the Religious Sisters of Mercy. The College provides a setting in which students are encouraged to synthesize faith with learning, to develop competence with compassion, to put talents and gifts at the service of others, and to begin to assume leadership in the world community. With emphasis on values of justice, hospitality, mercy, and service, the College’s liberal arts core curriculum provides the necessary basis for leadership and the knowledge and skills in a wide range of professions. While

the academic focus is paramount at Mount Aloysius, the College also considers spiritual, cultural, social, and personal growth as essential elements in the development of the student. Serving approximately 1,000 full-time students, Mount Aloysius offers Associates, Bachelors, and Masters degree pathways. Students receive individualized attention with an 11:1 student to faculty ratio. The College offers its students a robust student life, with five residential halls and more than 100 clubs and activities, including 16 NCAA athletic teams. Mount Aloysius is dedicated to ensuring that a quality higher education is never out of reach; 99% of students receive financial aid.

Qualifications: The next Major Gift Officer will bring a broad knowledge of principles and practices of institutional advancement and major gift fundraising. They will be an excellent relationship builder with a demonstrated track record of securing and managing five and six figure gifts. Candidates must have the ability to work independently and as a member of a team. They must be able to travel and to represent the College to key prospects and at key events in defined geographic areas. The ideal candidate will have a record of fundraising experience with major gifts, preferably in higher education, and a thorough background in fundraising best practices. Experience with Raiser's Edge is helpful. A Bachelor's degree from an accredited college or university is required.

Location: Located in Cresson, Pennsylvania, Mount Aloysius spans across 193 acres. The area surrounding Mount Aloysius offers an array of entertainment opportunities. The region has an abundance of state parks, offering 250 miles of hiking trails and endless outdoor entertainment. Theaters, restaurants, shopping, and other entertainment opportunities are nearby in the cities of Altoona and Johnstown. The campus is 70 miles from Pittsburgh, home of the Steelers, Pirates, and Penguins, and a rich abundance of historical, cultural, and entertainment opportunities.

Application: Interested candidates should submit a cover letter and resume to <https://careers.mtaloy.edu/careers//Careers.aspx?req=23-IA-166&type=JOBDESCR>. The first review of candidates will begin on or about March 8, 2023, and first-round interviews will commence thereafter.

Salary Range (Annual): \$65,000 to \$80,000.

Mount Aloysius College strictly prohibits and does not tolerate unlawful discrimination against any person on the basis of age, ancestry, color, disability or handicap, national origin, race, religious creed, gender, gender identity, sexual orientation, genetic information or veteran status in the administration of its admissions and employment practices, educational policies, financial aid, scholarship and loan programs, athletics or any other College administered program.