

Le Bonheur Children's Hospital is seeking an exceptional and visionary **Director of Development – Major Gifts, Le Bonheur Foundation**. The ideal candidate will be a seasoned fundraising leader with a proven track record in securing and stewarding major gifts from individuals, corporations, and foundations.

This role is responsible for designing and executing comprehensive strategies to identify, cultivate, solicit, and steward major donors. The Director will lead efforts to build and sustain his/her meaningful relationships that result in significant philanthropic support for Le Bonheur's programs, capital projects, and endowment initiatives. Key responsibilities include:

- Overseeing the planning and implementation of his/her major gift initiatives.
- Managing donor engagement strategies from identification through recognition.
- Collaborating across departments to align fundraising goals with institutional priorities.
- Contributing to the development and evaluation of annual and long-term strategic plans.
- Promoting effective communication within the department and with external stakeholders.

About Le Bonheur Children's

Le Bonheur Children's provides expert care for children in more than 45 pediatric subspecialties, encompassing robust community programs, a pediatric research institute and regional outpatient centers in Jackson, Tenn., Tupelo, Miss., and Jonesboro, Ark. Le Bonheur features a 290-bed hospital in Memphis and a 21-bed satellite hospital within Jackson-Madison County General Hospital in Jackson, Tenn. As the primary pediatric teaching affiliate for the University of Tennessee Health Science Center, Le Bonheur trains more than 350 pediatricians and specialists each year. Nationally recognized, Le Bonheur has been named a U.S. News & World Report Best Children's Hospital for 14 consecutive years and is a Magnet-designated facility, the ultimate credential for high-quality patient care and nursing excellence. Le Bonheur is part of the Methodist Le Bonheur Healthcare (MLH) system. MLH is committed to improving the health and well-being of the communities we serve.

This position is based in **Memphis, Tennessee**, and we strongly prefer candidates who have established relationships within the Memphis and regional philanthropic and business communities. If you are interested in this position or know of someone that would be perfect, please have them send their resume directly to me at ruth.keaton@mlh.org.