

## **Cherian Koshy, CFRE Bio**

**Cherian Koshy**, Certified Fund Raising Executive (CFRE) & AFP Master Trainer, is an internationally recognized expert in philanthropy and the nonprofit sector. He is the Director of Development at Des Moines Performing Arts and works with hundreds of nonprofits each year to help them solve their most intractable problems. His industry-specific thought leadership has been featured in *Advancing Philanthropy*, *The Chronicle of Philanthropy*, the Institute of Fundraising (UK), and dozens of blogs, webinars, and podcasts. With 20+ years of experience, he is one of the most sought after trainers and speakers in the nonprofit sector. He serves on numerous local, state, national, and international boards including the Association of Fundraising Professionals Global board. As a coach and consultant, he helps struggling nonprofits find strategies that give them back time and develop sustainable revenue.