A Message from Our Chapter President

School’s out, but AFP is still in session!

As we know, fundraising is 24/7. School is out, but AFP Greater Detroit Chapter won’t be hitting the beach. There is too much to learn, and too many people to get to know (relationships to build!). **We have five events planned this summer.** Visit [www.afpdet.org](http://www.afpdet.org) for all the summer fun! There is something for everyone.

**Networking:** Looking to strengthen professional relationships? Join us for an [AFP Connects Networking Event on June 21](#).

**Continuing Education:** [AFP Fundamentals of Fundraising Course, July 21 & 22](#), offers fund development officers an opportunity to learn from experienced local nonprofit professionals.

[The Ethics of the 'Poster Child', August 4](#), will offer a roundtable discussion about making sound ethical choices as it relates to using nonprofit beneficiaries in fundraising.

**Donor Relations:** [Life of a Donor, June 30](#), will offer all fundraisers an opportunity to better understand donors and their motivations.

Find more details about all of these programs - and more - below!

Enjoy your summer! See you at an AFP Event.

Thank you for making our community a better place!

Paul Miller, CFRE
AFP Greater Detroit Chapter President

---

**Featured Program**

**AFP Fundamentals of Fundraising**

Thursday, July 21 - Friday, July 22, 2016
Michigan First Credit Union
Members: $390.00 | Non-Members: $490.00
[Register Now!](#)

Click [here](#) for more detailed information!
Be the best fundraiser you can be by attending the AFP Fundamentals of Fundraising Course. This is a wonderful learning opportunity for new fundraising professionals to learn directly from experienced fundraising veterans. The course is comprised of seven modules to help attendees become stronger and more versatile fundraiser’s. Participants will become familiar with the most current information and techniques in nonprofit fundraising. The program utilizes real case studies and projects for groups and individuals to make the learning experience fun and substantive.

Connect with AFP Greater Detroit!

Upcoming Programs

**AFP Connects Networking Event**  
Panera Bread Southfield  
Tuesday, June 21, 2016  
28681 Telegraph Road, Southfield, MI 48034  
7:30 am - 9:30 am  
Members: FREE | Non-Members: $10.00  
[Register Now!](#)

**Life of a Donor**  
June 30, 2016  
8:00 am – 10:00 am  
Washtenaw Community College  
*Learn how to intentionally build donor relationships through a round-robin style program!*  
[Register Now!](#)

**The Ethics of the 'Poster Child'**  
Thursday, August 4, 2016  
American Cancer Society  
8:00 am - 10:30 am  
Members: $35.00| Non-Members: $50.00  
[Register Now!](#)

**SAVE THE DATE - AFP Members Only Networking Event**  
Thursday, October 6, 2016  
*More information coming soon!*  

**SAVE THE DATE - 25th Annual National Philanthropy Day**  
Thursday, November 10, 2016  
COBO Center Detroit  
For more information click [here](#).

View the complete [AFP Calendar of Events](#). Stay tuned for the upcoming 2016 AFP Greater Detroit programs.

Current News

**Are You Interested in Joining Our Chapter Leadership?**

The AFP Greater Detroit Chapter Board is always looking for those who want to get more involved. It's a good way to network while you develop your own leadership skills. It also gives you a voice in our Chapter and gives you first-hand experience that helps you with your own boards. And, it will serve you on your CFRE application or re-certification.

The Committee on Directorship is accepting nominations for the 2017 Board of Directors, and our Committees are accepting new members now. Everyone is welcome! Our goal is to have your Chapter leadership reflect the community we serve - and that includes you!
For more information, please email tiffany.mcallister@afpdet.org. For those interested in board membership, please include your resume. We look forward to hearing from you!

---

**Giving USA 2016**

Giving USA’s 2016 report is now available to order! Giving USA has been providing the most comprehensive charitable giving data for the last 60 years. The data shown in Giving USA, highlights trends that will aid in the success and growth of non-profits in our community by identifying ways to maximize their fundraising strategies.

AFP Detroit member Cedric Richner serves on The Giving Institute Board of Directors, and member Dan Jenuwine served on the Giving USA 2016 Editorial Review Board. So don’t wait! Order Giving USA 2016 by clicking here.

---

**Call for Designs - Create a Design for Our Premier Event!**

**Due Friday, June 17, 2016**

Submit a design to be used on all promotional and event materials for the 25th Annual National Philanthropy Day Dinner on November 10th. The winner will receive 2 tickets to attend the dinner and a prize of $250.00.

**All designs should include:**
- Size: 8 3/8”x 10 3/4” upright
- Must include the AFP Greater Detroit Chapter and National Philanthropy Day logos
- Submitted in a JPG or PDF format

Winner must agree to release copyright to the AFP Greater Detroit Chapter. By submitting your design you agree that AFP Greater Detroit Chapter has the right to adapt the selected design to event materials.

To receive the AFP Greater Detroit Chapter and National Philanthropy Day logo, please email tiffany.mcallister@afpdet.org.

**Click here to submit your design by June 17th!**

---

**BE the CAUSE**

Empower. Strengthen. Transform.
"I GIVE BECAUSE: AFP matters!" - Paul Miller, CFRE

"I GIVE BECAUSE: I believe in our profession and our future fundraisers!" - Mary Barden, J.D.

"I GIVE BECAUSE: I believe in advancing the profession of fundraising." - Paula Brown, CFRE

Please join in supporting this year’s **Be the Cause** campaign. Your gift will make a difference locally, nationally and globally by supporting the AFP Foundation. Your gift will help to underwrite the creation of new programs and services or enhance the current ones – adding value to your AFP membership.

**Click here to give today!**

---

**Member Highlight**

AFP-Greater Detroit Chapter Fisher Fellow Erika George, Development Director for The Empowerment Plan, wrote the winning proposal for a $50,000 grant from Impact100 Metro Detroit!

Impact100 Metro Detroit is a group of women making a big impact together. Through informed and strategic grant-making, their members invest in the life of the community and demonstrate leadership through effective philanthropy. They operate on a simple and proven strategy: 100 or more women agree to contribute $1,000 to a $100,000 grant. The Empowerment Plan is their first grant recipient.

For more information on Impact100 Metro Detroit, visit [http://www.impact100metrodetroit.org/](http://www.impact100metrodetroit.org/).

---

**National Philanthropy Day**

National Philanthropy Day is the Chapter’s premier annual event that honors the outstanding contributions of philanthropists, distinguished volunteers, and those individuals active in nonprofits throughout the Southeastern Michigan community. We invite you to become a partner to recognize these individuals and organizations. Join over 800 like-minded community boosters, business leaders and colleagues on **Thursday, November 10 at Cobo Center in Detroit** to share in this annual event. We want to increase awareness of corporate philanthropy and volunteerism and encourage our community to do even more!

For more sponsorship opportunities with the AFP Greater Detroit Chapter visit our [sponsorship page](http://www.impact100metrodetroit.org/) for more information! Get your name in front of the nonprofit and business community through sponsorship!

**Please complete and return [sponsorship form](http://www.impact100metrodetroit.org/) with payment to secure your yearly chapter sponsorship.**
Looking to hire an AFP member for your development team? Post your position on the AFP Greater Detroit website. Thirty day postings are $100.00 for AFP members and $200.00 for non members.

Looking for a new job? There are several open positions on the AFP Greater Detroit Job Bank. Positions recently posted include:

- **Events Manager**
  Michigan League of Conservation Voters

- **Director of Development & Events**
  Flagstar Strand Theatre for the Performing Arts

- **Development Professional**
  Boys & Girls Clubs of Southeastern Michigan

- **Administrative Assistant - Foundation**
  Glacier Hills Senior Living Community

- **Director of Development**
  Fair Food Network

- **Grant Manager**
  Ann Arbor Hand-On Museum

- **Director of Development**
  Old Newsboys' Goodfellow Fund of Detroit

- **Development Director**
  Daycroft Montessori School

- **Assistant Director of Special Events**
  College for Creative Studies

- **Associate Campaign Director**
  College for Creative Studies

- **Senior Fund Development Officer**
  SME

---

Join The AFP Greater Detroit Chapter

Have you been thinking about joining AFP? There is no time like the present! AFP membership gives you access to a network of fundraising and development professionals, the AFP mentor program and discounts on educational...
programs.

AFP offers several membership types that can fit with any budget. AFP membership starts as low as $75. AFP also offers an installment plan.

If you have questions about your membership please contact Tanya Griffith, tgriffith@csswayne.org.

Click here If you are interested in becoming a member.