



Executive Director of the CSN Foundation
www.csn.edu | <http://www.csnfoundation.org>

The College of Southern Nevada is seeking a skilled philanthropic executive to serve as the Executive Director of the CSN Foundation. The Executive Director serves as the primary ambassador between CSN, donors and investors, and external organizations, with the ultimate pursuit of establishing relationships with private organizations and generating revenue towards supporting the primary role of CSN in the community.

The Executive Director will lead and strengthen comprehensive fundraising programs supporting the College to reach short- and long-range financial goals. This position is responsible for the development and fundraising activities on behalf of the College and liaises with executive peers in Marketing, Public Relations, Finance, Academic Affairs, Student Affairs, Government Affairs, and Human Resources. The Executive Director also collaborates with the President's Executive Leadership Team in a complex, organizational structure. This position will organize, direct, and implement comprehensive development campaigns, programs, and specialized events with specific emphasis and focus on annual giving, major giving, planned giving, grants, and fundraising events. Building on the recent success of the campaign to create the Betty Engelstad School of Health Sciences on the Henderson Campus or the 2020 pandemic-inspired Student Emergency Fund campaign, which helped ensure students could remain in school in 2020, the new Executive Director will join a strong base of operations and established successes and will be equipped with the tools to move philanthropy forward. The Executive Director will also present a financial and operational report to the NSHE Board of Regents once a year as part of the Board's fiduciary responsibility to the Foundation.

Specific Requirements Include:

- A minimum of 5 years of nonprofit fundraising experience, with at least 3 of those years demonstrating progressive experience in leadership and management and a proven ability to manage staff and lead small teams.
- Strong ability to work as a self-starter with limited input and push initiatives forward while operating and collaborating in complex higher education environment and culture.
- Bachelor's degree; Master's Degree preferred.

This position offers a competitive salary range of \$138,730 – \$151,830 with strong benefits. Relocation assistance is offered. All inquiries will be held in strict confidence.

CSN does not discriminate on the basis of sex in any education program or activity that it operates. Non-discrimination on the basis of sex is mandated by Title IX of the Education Amendments of 1972 (20 U.S.C. §§ 1681 et seq.) and the corresponding implementation regulations (34 C.F.R. Part 106). CSN's commitment to nondiscrimination in its education programs and activities extends to applicants for admission and employment.

To assure confidential tracking of all applicants, no applications will be accepted via email. **ALL INQUIRIES WILL BE HELD IN STRICT CONFIDENCE.**

This search is being managed by Heather Eddy, President and CEO, and Kiana Martin, Project Coordinator of KEES. Questions may be addressed to kmartin@kees2success.com.

TO APPLY, PLEASE VISIT: <http://bit.ly/CSN-ED-Fdn>