Please note: By compiling and making available this directory, the AFP Brandywine Chapter is providing information as a service to its members. Inclusion in the directory is not an endorsement of any particular firm, but does serve as recognition that those listed are members of AFP, subscribe to the AFP Code of Ethical Principles and Standards, and promote the Donor Bill of Rights.
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Specialties: Grant Writing, Prospect Research, Project Management, Compliance/Quality Management


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Specialties: Fundraising and board governance training and consulting; Standards for Excellence Licensed Consultant; BoardSource Certified Governance Trainer; board/staff retreat facilitation; strategic planning facilitation; development audits

Recent Clients: Delaware Art Museum, Christina Cultural Arts Center, Delaware All-State Theatre, Meals on Wheels Delaware, Communities in Schools Delaware

Susan Detwiler
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Specialties: A seasoned consultant, Susan Detwiler is a catalyst for organizations seeking sustainable impact. She specializes in actionable strategic plans aligned with values and mission; board education; and facilitating board and staff retreats.

Recent Clients: [Selected] Cong. B’nai Tikvah-Beth Israel (Sewell, NJ); Creating the Future (Tucson, AZ); Delaware Alliance for Nonprofit Advancement; Delaware Arts Alliance; Delaware Theatre Co.; Dickinson College (Carlisle, PA); Gershman Y (Philadelphia, PA); Highmark BCBS; Institute of Flight (Mukilteo, WA); Music School of Delaware; Park East Synagogue (NY, NY); Urban Seeds (Philadelphia, PA)
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**Specialties:** I provide fundraising services, project management and communications skills to nonprofit and public sector organizations.

**Recent Clients:** Ministry of Caring, HOPE Commission, Delaware Humane Association, Kalmar Nyckel Foundation, Pete du Pont Freedom Foundation, Christina Cultural Arts Center, Kuumba Academy, New Castle County Library System

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**Specialties:** Innovincent is a Wilmington-based consulting firm that specializes in helping nonprofits with strategic planning, marketing and fundraising. Innovincent also organizes the Delaware Charity Challenge, a nonprofit-focused fundraising competition.

**Recent Clients:** Combined Campaign for Justice, Community Legal Aid Society, Inc., Legal Services Corporation of Delaware, Delaware Volunteer Legal Services, Delaware Law Related Education Center, Inter-Neighborhood Foundation of Wilmington

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**Specialties:** Full range of development services to nonprofits including board development, capital campaigns and other fundraising strategies, strategic planning, and interim staffing, just to name a few.

**Recent Clients:** Salvation Army/Delaware, First State Community Loan Fund, CAPP/Coatesville, Kennett Public Library, National Iron and Steel Historic Museum, Newark Day Nursery, Oxford Area Senior Center
Cathy D. Cessna, MPA, CFRE, ACFRE
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Specialties: Succession Planning, Government Grants, Nonprofit startups; Affordable Housing, Healthcare, Strategic Planning

Recent Clients: Emerging Enterprise Center

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Specialties: Development team communications support, fundraising communications, graphic design, campaign development and support, writing and editing

Recent Clients: Penn Medicine; St. Francis Hospital; Augusta Health; Einstein Health Network; Christiana Care Health System; Bank of America, Chase, Lions Eye Bank of Delaware Valley, Marvell Technology, Xilinx, Carpenter Technology, Aramark