



2016 Events Calendar

CFRE CEU Points

Luncheons: 1 ♦ Whitley Lecture: 3 ♦ Fundamentals of Fundraising: 16 ♦ Conference on Philanthropy: 5.5

Full participation in these programs is applicable for CEUs in Category 1.B – Education of the CFRE International application for initial certification and/or recertification. For more details on the CFRE application process, visit www.cfre.org

Directions: [Pines Manor | Edison, NJ](#) [Children's Specialized Hospital | New Brunswick, NJ](#)
[Bridgewater Marriott | Bridgewater, NJ](#) [The Irving Inn](#)

Date	Event	Speaker(s)	Topic	Venue
2/11/2016	Luncheon	Moderator: Helen Le Frois, Jersey Battered Women's Service Panelists: Victoria Bixel, Semple Bixel Associates, Inc.; Michael F. Evers, Fundraising Counsel and Deborah Hurley, The Civic Trust Community	The Development Professional / Consultant Relationship	Pines Manor
3/10/2016	Luncheon	James Gurland, JD, Kean University Foundation	Moving Volunteers to Donors	Pines Manor
4/21/2016	Whitley Lecture	Dale Anglin, Victoria Foundation; Hans Dekker, Community Foundation of New Jersey; Paul Hilton, CFA, Trillium Asset Management, LLC; Nichelle Holder, BRICK Academy; Margarethe P. Laurenzi, Community Foundation of New Jersey; Jamie Martin, Morgan Stanley Global Sustainable Finance; Laura Phillips, KIPP New Jersey; Howard J. Rabner CPA, Jewish Federation of Greater MetroWest NJ; Philip Salerno III, Children's Specialized Hospital Foundation; David P. Sand, Community Capital Management; Kate Shoemaker, South Ward Children's Alliance; Susan I. Soldivieri CPA, Community Foundation of New Jersey; John Sommer CPA, Georgian Court University; Charles Venti, Nicholson Foundation and Jim White, Covenant House	Half-Day Financial / Development Symposium	NJPAC
5/4/2016	Awards Celebration	Recognition of Outstanding Philanthropic Leadership in the State of New Jersey	Excellence in Philanthropy Awards Celebration	Pines Manor
6/9/2016	Luncheon	Robert C. Osborne, Jr., The Osborne Group	Transitioning Annual Donors into Major Donors	Pines Manor
7/7 & 7/8/2016	Fundamentals of Fundraising	Laura Amerman, CFRE, Bon Secours Health System; John Carno, CFRE, Centenary University; Amy Eisenstein, ACFRE, Amy Eisenstein LLC; Alan H. Grossman, CFRE, Silberman College of Business, Fairleigh Dickinson; Dawn K. Knill, CFRE, Freedom House Foundation and Lucinda Mercer, CFRE, LM Consulting	Fundamentals of Fundraising (2-day course)	PSE&G Children's Specialized Hospital - New Brunswick
7/14/2016	Luncheon	Moderator: Richard P. Reiss, Fairleigh Dickinson University Panelists: George P. Irish, The Hearst Foundations; Sangita Karra, JD, Wells Fargo Private Bank and Jonathan R. Pearson, Horizon Blue Cross Blue Shield of New Jersey	Meet the Funders Panel	Pines Manor
8/11/2016	Young Professionals Networking	An informal get-together to meet colleagues, mingle with other fundraisers and just relax	Networking opportunity for young professionals and a few seasoned colleagues who will be on hand to chat about your career in fundraising	The Irving Inn

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8/31/2016	Members Only Webinar	Rachel Hutchisson, Vice President of Corporate Citizenship and Philanthropy, Blackbaud, Inc.	Corporations and What They Want in Today's World of Employee Engagement	Live webinar on 8/31 cancelled. A link was made available to AFP-NJ Members for viewing after Labor Day
9/15/2016	Luncheon	Viken Mikaelian, Founder, PlannedGiving.Com, LLC	You Don't Have to Learn Another Language to "Get" Planned Giving	Pines Manor
10/13/2016	Luncheon	Tahsin Alam, Director of Talent Management, Rutgers University Foundation	Talent Management for Advancement Shops, Big and Small	Pines Manor
10/19/2016	Young Professionals Networking	An informal get-together to meet colleagues, mingle with other fundraisers and just relax	Networking opportunity for young professionals and a few seasoned colleagues who will be on hand to chat about your career in fundraising	PSE&G Children's Specialized Hospital – New Brunswick
11/10/2016	Conference on Philanthropy	Various	Various	Bridgewater Marriott
12/7/2016	Luncheon	Moderator: Kishshana Palmer, CFRE, Kishshana & Co. Panelists: Cindy Allman, Newmark Education; Carlos Lejnieks, Big Brothers Big Sisters of Essex, Hudson & Union Counties and Eric G. Pryor, Harlem School of the Arts	General Diversity in Fundraising and our Holiday Celebration	Pines Manor